Q. In reference to the evidence of Philip Hughes, page 2, line 9, re decrease in workforce, please provide the number of persons hired on a contractual basis for the years 1993 to the current year. A. Newfoundland Power does not generally hire employees on a contractual basis.

The Company does utilize external contractors for the provision of various services such
as pole setting, janitorial and consulting services. The Company is not aware of the exact
number of people that a contractor may use in the provision of these services to
Newfoundland Power. The allotment of resources required to provide the contracted
services is the responsibility of the contractor.