

1 **Q. In reference to the evidence of Philip Hughes, page 2, line 9, re decrease in**  
 2 **workforce, please provide, on a table, the amount spent on consulting services from**  
 3 **1993 to the present, with the percent of increase/decrease as the case may be, year**  
 4 **over year, and a brief description of the consulting services provided.**

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 6 A. Table 1 below provides a summary of amounts charged to consulting fees for the years  
 7 1997 through 2002. The year over year increase (decrease) and as a percentage increase  
 8 (decrease) is also provided. Information for 1993 to 1996 is not readily available.  
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| <b>Table 1</b><br><b>Consulting Fees</b><br><b>1997 - 2002</b> |                               |  |                           |   |   |
|--|-------------------------------|--|---------------------------|---|---|
| <b>Year</b>  | <b>Operating<br/>(\$000s)</b> | <b>Non-<br/>Operating<br/>(\$000s)</b> | <b>Total<br/>(\$000s)</b> | <b>Increase<br/>(Decrease)<br/>(\$000s)</b> | <b>Percentage<br/>Increase<br/>(Decrease)<br/>(%)</b> |
| 1997   | 443                           | 520                                    | 963                       | -   | -   |
| 1998   | 783                           | 1,366                                  | 2,149                     | 1,186                                       | 123.2   |
| 1999   | 652                           | 1,087                                  | 1,739                     | (410)                                       | (19.1)  |
| 2000   | 1,220                         | 852                                    | 2,072                     | 333   | 19.1  |
| 2001   | 978                           | 1,243                                  | 2,221                     | 149   | 7.2   |
| 2002   | 538                           | 1,648                                  | 2,186                     | (35)  | (1.6)   |

10  
 11 Attachment A provides a brief description of both operating and non-operating consulting  
 12 services provided with respect to the fees summarized in Table 1.