

1 **Q. Please advise if the position occupied by Mr. Barry Perry was advertised**
2 **nationally/provincially and the procedures employed that resulted in his**
3 **appointment.**
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5 A. The Company utilized the firm of Caldwell Partners, specifically the Atlantic Canada
6 office based in Halifax, Nova Scotia, when filling the position of Vice President of
7 Finance and Chief Financial Officer. Caldwell Partners advertised the position
8 nationally.
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10 Caldwell Partners made direct contact with potential candidates and provided to
11 Newfoundland Power a short list of candidates based on their initial screening and
12 completion of reference checks. Mr. Barry Perry was selected from the short list and Mr.
13 Philip Hughes conducted the initial interview. The other members of the Executive team
14 participated in the selection process through a second interview conducted prior to Mr.
15 Perry's appointment.