Q. In reference to the evidence of Earl Ludlow, page 42, lines 2 to 4 - "Electronic payment, which includes payment by Internet banking and through automated teller machines, is now the most popular payment option. Use of this option increased by 181 per cent between 1998 and 2001, and this trend is forecast to continue." - Quantify the savings to Newfoundland Power's customers as a result of this payment option.

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8 A. Electronic payment options including Internet and telephone banking are the most 9 economical form of payment in terms of the payment processing costs to Newfoundland 10 Power per transaction. The payment processing cost associated with an electronic payment is approximately \$0.02 per transaction. This compares to \$0.06 for pre-11 12 authorized payments, \$0.15 for mail payments, \$0.06 for payments made at banks and \$1.44 for cashier processed payments. The savings associated with electronic payment 13 by Internet or telephone banking therefore ranges between approximately \$0.04 and 14 15 \$1.42 per transaction depending on the alternative payment option chosen.