

1 **Q. In reference to the Direct Testimony (page 15, lines 11 to 13) of M.J. Erbland in**
2 **Newfoundland Power's 1995 rate application which states that Newfoundland**
3 **Power's customers have come to expect an increasingly sophisticated array of**
4 **options, provide all studies completed since 1995 by Newfoundland Power, or under**
5 **its direction, related to providing rate options to its customers.**

6
7 **A. In June 1997 the Company completed *A study of Innovative Approaches to Rate Design***
8 ***Based on Marginal Costs and Time-of-Use Design Principles*. A copy of this study is**
9 **provided in Attachment A.**