

1 **Q. Please advise if Newfoundland Power has a contract or arrangement for services**  
2 **with any particular hotel(s) on the Island and how these arrangements/contracts**  
3 **were realized.**  
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5 A. Newfoundland Power does not have a contract or arrangement for services with any  
6 particular hotel/motel. The Company consistently seeks the best corporate hotel/motel  
7 rates available. Given that rates fluctuate in accordance with demand within the  
8 hotel/motel industry, the Company does not consider it economically feasible or cost  
9 efficient to be locked in to one service provider.