Based on 2002 Costs				
	Contract Rate <sup>1</sup>	Internal Labour Rate <sup>2</sup>		
Area	\$ per hour	\$ per hour		
St. Johns	\$11.95	\$22.30		
Burin	\$14.00	\$22.30		
Carbonear, Clarenville	\$18.00	\$22.30		
Gander, Grand Falls, Corner Brook and Stephenville	\$15.10	\$22.30		

Tree Trimming (Example)  Based on 2001 Costs			
	Total Contract Cost <sup>2</sup>	Estimated Internal Costs <sup>3</sup>	
St. Johns - 10 Feeders (completed May 14, 2001 - August 31, 2001)	\$95,120.00	\$224,993.00	

<sup>&</sup>lt;sup>1</sup> Feeders were completed over 16 week period using crew of 10-12 persons (5 crews with vehicles plus chipper).

Contractors employees are trained as "utility arborists" which ensures proper trimming from both electrical and horticultural perspectives. Newfoundland Power employees are trained in electrical aspects but do not have arborist training.

Conductor Installation (Dead Lines) (Example)  Based on 2000 Costs			
	Contract Rate	Internal Cost	
Sample Subdivision # 1 based on 56 building lots	\$5,593.46	\$10,423.67	
	\$1,951.61	\$4,189.80	

Pole Setting Services (Example)  Based on 2002 Costs				
	Contract Rate <sup>1</sup>	Internal Cost <sup>2</sup>		
Area	\$ per pole	\$ per pole		
Average cost over all 8 areas	\$361.00	\$462.00		

Contract rate is an average of all contracts and includes all handling, transportation, excavation, erection, backfill, and compaction including overheads, tools/clothing, meals and travel costs, training and incidentals.

<sup>&</sup>lt;sup>2</sup> Contract was based on cost per feeder which ranged from \$8400-9800 and included all labour, vehicles, tools, overheads, profit and incidentals.

<sup>&</sup>lt;sup>3</sup> Based on 5 crews (10 linepersons) plus vehicle and labour loading of 48%. It does not include overtime, chipper, tools/clothing, training or any other incidental costs.

<sup>&</sup>lt;sup>2</sup> Internal costs are based on a crew of one labourer, one labourer blaster and one working foreman including labour loading of 28% plus costs of backhoe at \$60 per hour and line truck at \$40 per hour. The estimate assumes an average of three poles being set per 8 hour day.