- Q. In reference to the evidence of Earl Ludlow, page 8, Table 2, please provide, on a single sheet, a comparative table of the gross operating expenses by category, actual versus forecast for 1996 to current and forecast, and the percent of increase/decrease, as the case may be.
- A. Table 1 below provides a comparison of actual versus forecast Gross Operating Expenses by Category for the period 1996 to forecast 2004.

| Table 2                                     |
|---|
| <b>Gross Operating Expenses by Category</b> |
| 1996 – 2004 (Forecast)                      |
| (\$000s)                                    |

|      |              |    | Expense Category          |                  |                      |         |
|------|--------------|----|---------------------------|------------------|----------------------|---------|
| Year |              |    | <b>Electricity Supply</b> | Customer Service | General <sup>1</sup> | Totals  |
| 1996 | Forecast     |    | _2                        | _2               | _2                   | 55,522  |
|      | Actual       |    | 23,080                    | 10,918           | 20,683               | 54,681  |
|      | Variance     | \$ | n/a                       | n/a              | n/a                  | (841)   |
|      | Over (under) | %  | n/a                       | n/a              | n/a                  | (1.5)   |
| 1997 | Forecast     |    | _2                        | _2               | _2                   | 54,239  |
|      | Actual       |    | 22,827                    | 10,270           | 24,275               | 57,372  |
|      | Variance     | \$ | n/a                       | n/a              | n/a                  | 3,133   |
|      | Over (under) | %  | n/a                       | n/a              | n/a                  | 5.8     |
| 1998 | Forecast     |    | 22,678                    | 10,130           | 20,271               | 53,079  |
|      | Actual       |    | 22,977                    | 9,900            | 18,649               | 51,526  |
|      | Variance     | \$ | 299                       | (230)            | (1,622)              | (1,553) |
|      | Over (under) | %  | 1.3                       | (2.3)            | (8.0)                | (2.9)   |
| 1999 | Forecast     |    | 24,377                    | 10,523           | 18,262               | 53,162  |
|      | Actual       |    | 23,581                    | 9,627            | 17,516               | 50,724  |
|      | Variance     | \$ | (796)                     | (896)            | (746)                | (2,438) |
|      | Over (under) | %  | (3.3)                     | (8.5)            | (4.1)                | (4.6)   |
| 2000 | Forecast     |    | 22,324                    | 8,544            | 18,620               | 49,488  |
|      | Actual       |    | 23,318                    | 8,866            | 17,699               | 49,883  |
|      | Variance     | \$ | 994                       | 322              | (921)                | 395     |
|      | Over (under) | %  | 4.5                       | 3.8              | (4.9)                | 0.8     |
| 2001 | Forecast     |    | 22,559                    | 8,917            | 19,125               | 50,601  |
|      | Actual       |    | 22,848                    | 9,020            | 18,411               | 50,279  |
|      | Variance     | \$ | 289                       | 103              | (714)                | (322)   |
|      | Over (under) | %  | 1.3                       | 1.2              | (3.7)                | (0.6)   |
| 2002 | Forecast     |    | 21,195                    | 9,374            | 18,998               | 49,567  |
| 2003 | Forecast     |    | 21,821                    | 9,717            | 19,053               | 50,591  |
| 2004 | Forecast     |    | 22,341                    | 9,927            | 19,218               | 51,486  |

<sup>&</sup>lt;sup>1</sup> Excluding pension and deferred regulatory costs.

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<sup>&</sup>lt;sup>2</sup> Actual 1996 and 1997 expenses have been recategorized for comparative purposes in accordance with approved changes to the Company's System of Accounts. Forecast expenses for 1996 and 1997 are not readily available on the same comparative basis.