

1 **Q. In reference to the evidence of Barry Perry, page 5, line 18, please provide on a table**
 2 **the actual numbers in energy sales for the period 1993 to 2004 forecast and indicate**
 3 **the percent of increase/decrease, as the case may be, year over year on that table.**

4
 5 A. Table 1 below provides actual energy sales for 1993 to 2001, as shown in Exhibit BVP-
 6 27, Page 12 of 13, of the *Finance & Accounting Evidence*; and, forecast energy sales for
 7 2002 to 2004, as shown in Exhibit BVP-27, Page 11 of 13, of the *Finance & Accounting*
 8 *Evidence*. The annual percentage increase is also provided.
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| Table 1 Energy Sales 1993 – 2004F | | |
|--------------------------------------------------------------|-------------------------------------------|---------------------------------------|
| Year | Energy Sales (GWh)¹ | Annual Percentage Increase |
| 1993 | 4,333.9 | 1.1 |
| 1994 | 4,368.8 | 0.8 |
| 1995 | 4,382.1 | 0.3 |
| 1996 | 4,425.1 | 1.0 |
| 1997 | 4,438.0 | 0.3 |
| 1998 | 4,439.6 | 0.0 |
| 1999 | 4,499.7 | 1.4 |
| 2000 | 4,554.8 | 1.2 |
| 2001 | 4,666.7 | 2.5 |
| 2002 (forecast ²) | 4,733.2 | 1.4 |
| 2003 (forecast ²) | 4,818.4 | 1.8 |
| 2004 (forecast ²) | 4,895.2 | 1.6 |

¹ Weather Adjusted

² Forecast is based on proposed rates.