

1 **Q. In reference to the evidence of Barry Perry, page 6, line 11, please place on a table**  
 2 **the amounts of the Company's "other revenue" for the years 1996 to the forecast**  
 3 **years and the percent of increase/decrease in other revenue, as the case may be, and**  
 4 **specify what the other revenue consists of.**

5  
 6 A. Table 1 below shows other revenue for 1996 through forecast 2004 together with the  
 7 percentage change for each year.  
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	<b>1996</b>	<b>1997</b>	<b>1998</b>	<b>1999</b>	<b>2000</b>	<b>2001</b>	<b>2002F</b>	<b>2003F</b>	<b>2004F</b>
Pole Attachment Revenue <sup>1</sup>	2,303	1,434	1,000	610	297	4,050	5,404	6,386	7,286
Customer Jobbing <sup>2</sup>	502	239	534	52	448	280	141	150	150
Interest – Income Tax Refund	-	-	-	-	6,845	1,721	-	-	-
Wheeling Charges <sup>3</sup>	385	436	443	456	470	448	466	428	429
Fees <sup>4</sup>	52	520	512	483	488	486	472	359	322
Miscellaneous <sup>5</sup>	388	351	382	654	546	312	290	334	370
<b>Total</b>	<b>3,630</b>	<b>2,980</b>	<b>2,871</b>	<b>2,255</b>	<b>9,094</b>	<b>7,297</b>	<b>6,773</b>	<b>7,657</b>	<b>8,557</b>
<b>% Change</b>		<b>(17.9%)</b>	<b>(3.7)</b>	<b>(21.5)</b>	<b>303.3%</b>	<b>(19.8%)</b>	<b>(7.2%)</b>	<b>13.1%</b>	<b>11.8%</b>

9  
 10 The major categories in other revenue are shown in the above table. Details on each are  
 11 as follows:

12 <sup>1</sup> Pole attachment revenue includes the amount billed to Aliant Telecom and the various cable  
 13 companies for the use of poles owned by Newfoundland Power.

14 <sup>2</sup> Customer jobbing reflects the difference between the amount billed and the cost of doing work for  
 15 other companies such as Aliant Telecom and other Fortis affiliates.

16 <sup>3</sup> Wheeling charges primarily includes revenue received for wheeling power over Newfoundland  
 17 Power's system for Newfoundland Hydro. This category also includes a small amount for power  
 18 wheeled for Abitibi Consolidated.

19 <sup>4</sup> Fees include service connection fees, reconnection fees and charges related to NSF cheques.

20 <sup>5</sup> The miscellaneous category includes interest income related to: the rate stabilization account,  
 21 contributions in aid of construction, customer loans for energy efficiency programs; and various other  
 22 sundry amounts and rental income.