

Requests for Information

Q. In reference to the evidence of Barry Perry, page 6, line 11, please place on a table the amounts of the Company's "other revenue" for the years 1996 to the forecast years and the percent of increase/decrease in other revenue, as the case may be, and specify what the other revenue consists of.

A. Table 1 below shows other revenue for 1996 through forecast 2004 together with the percentage change for each year.

<p style="text-align: center;">Table 1 Other Revenue: 1996 to 2004F (\$000s)</p>									
	1996	1997	1998	1999	2000	2001	2002	2003F	2004F
Pole Attachment Revenue ¹	2,303	1,434	1,000	610	297	4,050	5,385	6,430	7,333
Customer Jobbing ²	502	239	534	52	448	280	333	150	150
Interest – Income Tax Refund	-	-	-	-	6,845	1,721	-	-	-
Wheeling Charges ³	385	436	443	456	470	448	312	429	431
Fees ⁴	52	520	512	483	488	486	469	369	313
Miscellaneous ⁵	388	351	382	654	546	312	356	409	366
Total	3,630	2,980	2,871	2,255	9,094	7,297	6,855	7,787	8,593
% Change		(17.9%)	(3.7)	(21.5)	303.3%	(19.8%)	(6.1%)	13.6%	10.4%

The major categories in other revenue are shown in the above table. Details on each are as follows:

¹ Pole attachment revenue includes the amount billed to Aliant Telecom and the various cable companies for the use of poles owned by Newfoundland Power.

² Customer jobbing reflects the difference between the amount billed and the cost of doing work for other companies such as Aliant Telecom and other Fortis affiliates.

³ Wheeling charges primarily includes revenue received for wheeling power over Newfoundland Power's system for Newfoundland Hydro. This category also includes a small amount for power wheeled for Abitibi Consolidated.

⁴ Fees include service connection fees, reconnection fees and charges related to NSF cheques.

⁵ The miscellaneous category includes interest income related to: the rate stabilization account, contributions in aid of construction, customer loans for energy efficiency programs; and various other sundry amounts and rental income.