

1 **Q. In CA330, Newfoundland Power makes projections re the compensation paid**
2 **Departmental Managers of Newfoundland Power for the period 1996 to forecast.**
3 **Please advise as to why managerial compensation has been decreased from the year**
4 **2000 to forecast 2004.**

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6 A. Based on information obtained from the Company during our 2001 review process, there
7 was a reduction in the number of managerial staff from fifteen (15) to eleven (11). This
8 decline in 2001 was a result of the following:

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10
 - Three managers retired
 - 11 • One manager resigned
 - 12 • One manager was promoted to the Executive
 - 13 • One manager transferred to another Fortis Company
 - 14 • Two new managers were hired (promoted internally)