



NEWFOUNDLAND AND LABRADOR  
**BOARD OF COMMISSIONERS OF PUBLIC UTILITIES**  
120 Torbay Road, P.O. Box 21040, St. John's, Newfoundland and Labrador, Canada, A1A 5B2

**Information Bulletin A.I. 2020-08**

**ISSUED: September 14, 2020**

**TO: All insurers, including Facility Association, transacting the business of automobile insurance in the province of Newfoundland and Labrador**

**SUBJECT: Revised IAO Advisory Rates – Private Passenger Automobiles**

IAO Actuarial Consulting Services Inc. (“IAO”) is a rating organization that publishes advisory rates based on industry experience which may be used on a discretionary basis by individual subscribers of IAO.

On June 26, 2020, the Board received a rate filing from IAO proposing revised advisory rates for Private Passenger Automobiles. The Board informs that it reviewed the filing and accepted an overall rate level change of +22.71% to be effective no sooner than November 1, 2020.

Insurers wishing to adopt IAO advisory rates may do so by submitting a rate filing with the Board in accordance with the IAO Filing Guidelines found on the Board's website at [www.pub.nl.ca](http://www.pub.nl.ca).

If you have any questions regarding this matter please contact Mr. Ryan Oake, Regulatory Advisor, at 709-726-1097 or by email at [roake@pub.nl.ca](mailto:roake@pub.nl.ca).

Yours truly,

A handwritten signature in cursive script that reads "Sara Kean".

Sara Kean  
Assistant Board Secretary

Attachment

**Newfoundland and Labrador Board of Commissioners of Public Utilities  
Automobile Insurance Rate Filing Summary  
Mandatory Filing**

Filing Information	
Name of Insurer	IAO Subscriber Companies
Type of Business	Private Passenger Automobiles
New Business Effective Date	November 1, 2020
Renewal Business Effective Date	November 1, 2020
Board Order #	Information Bulletin A.I. 2020-08
Board Decision	Accepted

Coverage	Indicated Rate Change	Proposed Rate Change
Bodily Injury	33.69%	31.02%
Property Damage - Tort	n/a	n/a
DCPD	n/a	n/a
Uninsured Auto	31.59%	31.59%
Underinsured Motorist	-57.85%	-28.79%
Accident Benefits	42.89%	42.89%
Collision	14.26%	14.26%
Comprehensive	4.93%	4.93%
Specified Perils	-30.31%	-30.31%
All Perils	n/a	n/a
Total Overall	23.57%	22.71%

Current Average Written Premium (\$)										
Statistical Territory	Bodily Injury	PD-Tort	DCPD	Uninsured Auto	Underinsured Motorist	Accident Benefits	Collision	Comprehensive	Specified Perils	All Perils
004	<b>694</b>	<i>n/a</i>	<i>n/a</i>	<b>30</b>	<b>19</b>	<b>68</b>	<b>319</b>	<b>214</b>	<b>61</b>	<i>n/a</i>
005	<b>387</b>	<i>n/a</i>	<i>n/a</i>	<b>12</b>	<b>19</b>	<b>68</b>	<b>292</b>	<b>171</b>	<b>37</b>	<i>n/a</i>
006	<b>306</b>	<i>n/a</i>	<i>n/a</i>	<b>9</b>	<b>19</b>	<b>68</b>	<b>374</b>	<b>209</b>	<b>29</b>	<i>n/a</i>
007	<b>387</b>	<i>n/a</i>	<i>n/a</i>	<b>12</b>	<b>19</b>	<b>68</b>	<b>292</b>	<b>171</b>	<b>37</b>	<i>n/a</i>

Proposed Average Written Premium (\$)										
Statistical Territory	Bodily Injury	PD-Tort	DCPD	Uninsured Auto	Underinsured Motorist	Accident Benefits	Collision	Comprehensive	Specified Perils	All Perils
004	<b>715</b>	<b>19</b>	<b>200</b>	<b>40</b>	<b>14</b>	<b>106</b>	<b>377</b>	<b>223</b>	<b>37</b>	<i>n/a</i>
005	<b>367</b>	<b>10</b>	<b>103</b>	<b>16</b>	<b>14</b>	<b>87</b>	<b>324</b>	<b>184</b>	<b>30</b>	<i>n/a</i>
006	<b>305</b>	<b>8</b>	<b>85</b>	<b>12</b>	<b>14</b>	<b>87</b>	<b>384</b>	<b>197</b>	<b>32</b>	<i>n/a</i>
007	<b>367</b>	<b>10</b>	<b>103</b>	<b>16</b>	<b>14</b>	<b>87</b>	<b>324</b>	<b>184</b>	<b>30</b>	<i>n/a</i>

Rate Capping Provisions	
Proposed Rate Cap	n/a
Length of Cap	n/a

Summary of Changes/Additional Information
No changes in discount/surcharge and endorsement
Proposed to use 2020 Rate Group table
Split Third Party Liability into Bodily Injury, Property Damage Tort and DCPD
Split driving record 6 into driving record 6 and driving record 7

The rate change data and average premium data contained in this document was prepared by the filing insurer and submitted to the Board solely for informational purposes and not for the purposes of reliance on by any third party. The Board assumes no liability related to third party use of this data or any actions taken or decisions made as a result of the data set forth herein.

The rate change data and average premium data contained in this document is presented on an aggregate basis. Actual rate changes and premium levels will vary by individual policyholder based on factors including, but not limited to, territory, coverage limit, driving record, discounts, surcharges and deductibles.