Q. Please provide in Excel file format, if applicable, any summary and detailed data Newfoundland Power has on the percentage of customers that use electric heat as the primary heating system, and the proportion of other fuels used for heating, for each of the major sectors and with further disaggregation if available (residential, small commercial, large commercial, industrial, institutional, etc.)
A. Newfoundland Power surveys residential customers annually to understand the types of heating systems being used, including fuel types. Attachment A to this response provides the survey results for 2018.

Newfoundland Power surveys commercial customers periodically to understand their usage of various heating systems and fuel types. Attachment B to this response provides this information by rate class and segment for commercial customers on the Island Interconnected System for 2018. ${ }^{1}$ Attachment C provides the full results of the survey, which includes additional information on the energy usage of commercial customers on the Island Interconnected System. ${ }^{2}$

Attachments A through C are provided in Excel format on Newfoundland Power's stranded website at https://ftp.nfpower.nf.ca/.

[^0]
# Survey Results - Residential Home Heating Systems 

## Newfoundland Powe

Percent of Residential Customer Homes by Heating System

| Electric Baseboard |  |
| :--- | ---: |
| Wood Stove (including wood pellet stove) | $71.0 \%$ |
| Forced Air Furnace (oil) | $17.0 \%$ |
| Mini Split Heat Pump | $15.0 \%$ |
| Propane heater/fireplace/stove | $10.0 \%$ |
| Hot Water Furnace (oil) | $9.0 \%$ |
| Forced Air Furnace (electric) | $8.0 \%$ |
| Hot Water Furnace (electric) | $5.0 \%$ |
| Other Electric heaters/space heaters | $5.0 \%$ |
| Wood furnace | $3.0 \%$ |
| Central Air Source Heat Pump | $2.0 \%$ |
| Miscellaneous mentions | $2.0 \%$ |
| Wood/Oil Furnace Combination | $2.0 \%$ |
| Wood burning fireplace | $1.0 \%$ |
| Ground Source Heat Pump | $1.0 \%$ |
| In floor heating | $1.0 \%$ |
| Radiant Panels | $1.0 \%$ |
| Heat pump (general) | $1.0 \%$ |
| Comn totals may |  |

Column totals may exceed $100 \%$ due to multipl responses
The list above captures both preprogrammed responses, as well as systems mentioned in other. The question below was not asked for systems that were mentioned in the other category

## Newfoundland Power

Percent That Each Home Heating Systems Accounts For

| 2018 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Electric Baseboard | Wood Stove (including wood pellet stove) | Forced Air <br> Furnace (oil) | Mini Split Heat Pump | Hot Water Furnace (oil) | Forced Air Furnace (electric) | Hot Water Furnace (electric) | Central Air Source Heat Pump | Ground Source Heat Pump | Radiant Panels | Miscellaneous mentions |
| Zero | 31.8\% | 80.4\% | 82.4\% | 88.0\% | 89.2\% | 94.3\% | 93.1\% | 94.5\% | 95.9\% | 96.3\% | 78.0\% |
| 25\% or less | 11.2\% | 4.7\% | 1.2\% | 1.2\% | 0.2\% | 0.8\% | 1.2\% | 0.2\% | 0.2\% | 0.4\% | 9.8\% |
| 26\% - 50\% | 6.9\% | 5.7\% | 2.5\% | 2.2\% | 0.6\% | 0.4\% | 0.6\% | 0.2\% | 0.2\% | 0.0\% | 2.5\% |
| 51\% - 75\% | 3.7\% | 2.5\% | 1.6\% | 1.0\% | 0.8\% | 0.0\% | 0.2\% | 0.4\% | 0.0\% | 0.0\% | 1.6\% |
| 76\% - 99\% | 6.9\% | 2.0\% | 2.7\% | 2.7\% | 2.9\% | 0.2\% | 0.8\% | 0.4\% | 0.2\% | 0.0\% | 1.4\% |
| 100\% | 36.5\% | 1.6\% | 6.5\% | 1.8\% | 3.1\% | 1.2\% | 1.0\% | 1.2\% | 0.4\% | 0.0\% | 3.5\% |
| Don't know | 3.1\% | 3.1\% | 3.1\% | 3.1\% | 3.1\% | 3.1\% | 3.1\% | 3.1\% | 3.1\% | 3.0\% | 3.1\% |

PUB-NP-014
Attachment B
Information Requests
Rate Mitigation Options and Impacts Reference

## Survey Results - Commercial Heating Systems

Island Interconnected
Commercial Customers Fuel Source by Rate Class
2018

| 2018 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Rate 2.3 | Rate 2.4 |
|  |  | Rate 2.1 | (110 kVA - 1000 | (1000 kVA and |
|  | Total | (0-100 kW) | kVA) | over) |
| Electricity | 75.9\% | 75.6\% | 87.4\% | 38.6\% |
| Fuel Oil/Diesel | 14.8\% | 17.7\% | 7.7\% | 45.7\% |
| Bottled Propane | 1.1\% | 0.7\% | 2.0\% | 0.0\% |
| Wood | 1.7\% | 2.2\% | 1.0\% | 0.0\% |
| Other | 3.4\% | 3.8\% | 2.0\% | 15.7\% |

Island Interconnected
Commercial Customers Fuel Source by Segment

| 2018 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Office | Retail | Grocery | Health | Education | Warehouse | Lodging | Other | Fishing | Manufacturing |
| Electricity | 90.0\% | 73.9\% | 67.4\% | 90.3\% | 100.0\% | 76.2\% | 100.0\% | 76.8\% | 50.8\% | 64.6\% |
| Fuel Oil/Diesel | 8.3\% | 15.9\% | 17.7\% | 9.7\% | - | 19.0\% | - | 16.1\% | 49.2\% | 22.9\% |
| Bottled Propane | - | 7.0\% | - | - | - | 4.8\% | - | - | - | 6.3\% |
| Wood | - | - | - | - | - | - | - | 3.3\% | - | 6.3\% |
| Other | 1.6\% | 3.2\% | 14.9\% | - | - | - | - | 3.8\% | - | - |

Island Interconnected
Commercial Customers with Central Heating Systems by Rate Class
2018

| 2018 |  |  |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { Rate } 2.1 \\ (0-100 \mathrm{~kW}) \end{array}$ | $\begin{array}{r} \text { Rate } 2.3 \\ (110 \mathrm{kVA}- \\ 1000 \mathrm{kVA}) \end{array}$ | $\begin{array}{r} \text { Rate } 2.4 \\ \text { (1000 kVA } \\ \text { and over) } \end{array}$ |
| Furnace | 49.4\% | 18.0\% | - |
| Boiler | 13.8\% | 14.1\% | 74.4\% |
| Air Source Heat Pump | 28.0\% | 41.0\% | 0.0\% |
| Ground Source Heat Pump | 3.6\% | 12.0\% | 25.6\% |
| Other | 5.3\% | 15.0\% | - |

Island Interconnected
Commercial Customers with Central Heating Systems by Segment

| 2018 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Office | Retail | Grocery | Health | Education | Warehouse | Lodging | Other | Fishing | Manufacturing |
| Furnace | 29.1\% | 27.0\% | 29.4\% | - | - | 38.4\% | 40.3\% | 40.3\% | 29.7\% | 75.9\% |
| Boiler | 7.3\% | 6.7\% | 9.0\% | 63.0\% | - | - | 20.8\% | 20.8\% | 70.3\% | 13.0\% |
| Air Source Heat Pump | 45.2\% | 58.2\% | 21.8\% | - | 100.0\% | 61.6\% | 23.7\% | 23.7\% | - | 11.1\% |
| Ground Source Heat Pump | 8.8\% | - | 6.8\% | 37.0\% | - | - | 10.1\% | 10.1\% | - | - |
| Other | 9.6\% | 8.2\% | 32.9\% | - | - | - | 5.1\% | 5.1\% | - |  |

Island Interconnected
Commercial Customers with Central Heating Systems - Fuel Source by Rate Class

| 2018 |  |  |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { Rate } 2.1 \\ (0-100 \mathrm{~kW}) \end{array}$ | $\begin{array}{r} \text { Rate } 2.3 \\ (110 \mathrm{kVA}- \\ 1000 \mathrm{kVA}) \end{array}$ | $\begin{array}{r} \text { Rate } 2.4 \\ \text { (1000 kVA } \\ \text { and over) } \end{array}$ |
| Electricity | 11.1\% | 21.7\% | - |
| Fuel oil/diesel | 11.1\% | 5.0\% | 50.0\% |
| Bottled Propane | - | - | - |
| Wood (including wood pellets) | 1.0\% | 0.8\% |  |
| Other | 1.0\% | 1.7\% | 12.5\% |
| Unknown | 3.0\% | 4.2\% | - |

Not all customers have central heating systems therefore totals do not equal 100
Island Interconnected
Commercial Customers with Central Heating Systems - Fuel Source by Segment

| 2018 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Office | Retail | Grocery | Health | Education | Warehouse | Lodging | Other | Fishing | Manufacturing |
| Electricity | 13.2\% | 28.1\% | 13.9\% | 22.2\% | 33.3\% | 21.7\% | 7.7\% | 12.0\% | - | 5.0\% |
| Fuel oil/diesel | 5.3\% | 12.5\% | 8.3\% | 11.1\% | - | 8.7\% | - | 11.0\% | 27.3\% | 15.0\% |
| Bottled Propane | - | - | - | - | - | - | - | - | - | - |
| Wood (including wood pellets) | - | - | - | - | - | - | - | 1.6\% | - | 5.0\% |
| Other | 1.3\% | 3.1\% | 5.6\% | - | - | - | - | 1.0\% | - | - |
| Unknown | - | - | 8.3\% | 11.1\% | - | - | - | 3.1\% | 9.1\% | 10.0\% |
| Not all customers have central hea | therefor | do not e |  |  |  |  |  |  |  |  |

Island Interconnected
Commercial Customers Auxiliary Heating Source by Rate Class

## 2018

| 2018 |  |  |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { Rate } 2.1 \\ (0-100 \mathrm{~kW}) \end{array}$ | $\begin{array}{r} \text { Rate } 2.3 \\ (110 \mathrm{kVA}- \\ 1000 \mathrm{kVA}) \end{array}$ | $\begin{array}{r} \text { Rate } 2.4 \\ (1000 \text { kVA } \\ \text { and over) } \end{array}$ |
| Rooftop Units - Electric Resistance Coils | 2.4\% | 11.1\% |  |
| Rooftop Units - Electric Heat Pumps | 1.0\% | 13.6\% | - |
| Rooftop Units - Propane | 0.3\% | 0.9\% | - |
| Baseboards - Electric | 47.3\% | 59.1\% | 68.6\% |
| Air Handling Units - Electric Resistance Coils | 3.7\% | 16.3\% | 7.1\% |
| Unit Heaters - Electric | 21.1\% | 32.6\% | 47.1\% |
| Unit Heaters - Propane | 1.0\% | 0.9\% | 7.1\% |
| Infrared Radiant Heaters - Electric | 2.0\% | 0.9\% | 15.7\% |
| Infrared Radiant Heaters - Propane | - | - | 15.7\% |
| Packaged Terminal Air Conditioners - Electric | 0.7\% | 6.4\% | - |
| Ductless Heat Pumps - Independents - Electric | 6.8\% | 13.6\% | 31.4\% |
| Radiant In-Floor/Ceiling Heating - Electric | 1.0\% | 3.4\% | 31.4\% |
| Fireplaces - Electric | 1.3\% | 2.8\% | - |
| Fireplaces - Propane | 1.1\% | 1.8\% | - |
| Fireplaces - Wood or Pellet | 1.3\% | 0.9\% | - |
| Other | 6.4\% | 6.2\% | - |

Island Interconnected
Commercial Customers Auxiliary Heating Source by Segment

| 2018 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Office | Retail | Grocery | Health | Education | Warehouse | Lodging | Other | Fishing | Manufacturing |
| Rooftop Units - Electric Resistance Coils | 5.9\% | 6.6\% | 5.7\% | - | - | - | 18.0\% | 3.9\% | - | 11.2\% |
| Rooftop Units - Electric Heat Pumps | 2.8\% | 10.8\% | 5.7\% | 8.6\% | - | 5.7\% | - | 4.8\% | - | - |
| Rooftop Units - Propane | - | 3.6\% | 2.6\% | - | - | - | - | - | - | - |
| Baseboards - Electric | 60.2\% | 42.0\% | 24.5\% | 87.9\% | 100.0\% | 60.0\% | 58.2\% | 46.7\% | 79.4\% | 62.9\% |
| Air Handling Units - Electric Resistance Coils | 11.3\% | 3.6\% | 15.0\% | 8.6\% | 35.4\% | 9.5\% | 27.0\% | 3.4\% | 6.4\% | 10.3\% |
| Unit Heaters - Electric | 14.6\% | 30.5\% | 28.2\% | 17.1\% | 64.6\% | 24.8\% | 18.0\% | 27.0\% | 55.3\% | 21.5\% |
| Unit Heaters - Propane | - | 3.0\% | 2.6\% | - | - | 4.8\% | - | - | 11.3\% | - |
| Infrared Radiant Heaters - Electric | - | 6.6\% | - | - | - | - | - | 3.3\% | - | - |
| Infrared Radiant Heaters - Propane | - | - | - | - | - | - | - | - | - | 7.0\% |
| Packaged Terminal Air Conditioners - Electric | 1.3\% | - | 2.6\% | - | - | - | 53.9\% | - | - | 5.6\% |
| Ductless Heat Pumps - Independents - Electric | 4.1\% | 6.6\% | 21.7\% | 12.1\% | - | 20.0\% | 9.0\% | 8.3\% | 11.3\% | 9.6\% |
| Radiant In-Floor/Ceiling Heating - Electric | - | - | - | 8.6\% | - | - | - | 3.7\% | - | 5.6\% |
| Fireplaces - Electric | - | 3.0\% | 2.6\% | 12.1\% | - | - | 9.0\% | 1.6\% | - | - |
| Fireplaces - Propane | - | - | 5.1\% | - | - | - | 18.0\% | 0.7\% | - | - |
| Fireplaces - Wood or Pellet | - | - | - | - | - | 4.8\% | 7.4\% | 1.0\% | - | 5.6\% |
| Other | 6.4\% | - | 6.0\% | - | - | 5.7\% | 16.4\% | 7.9\% | - | 4.0\% |

## Survey Results - Energy Usage of Commercial Customers 2018

|  |  |  | overall |  | Rate Class |  |  |  |  |  | Segment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Total |  | 210 |  | 230 |  | 240 |  | 1=Office |  | 2=Retail |  | 3=Grocery Restaurant |  | 4=HealthServices |  | 5=Education |  | 6=Warehouse |  | 7=LodgingHospitality MURB |  | $\begin{gathered} 8=O \text { ther } \\ \text { Commercial } \end{gathered}$ |  | 9=Fishing |  | $\begin{aligned} & \text { 10=Manufacturing } \\ & \text { Refining } \\ & \text { Pulp\&Paper } \end{aligned}$ |  |
| Variable Name | Variable Label | value | n | Est | n | Est | n | Est | n | Est | n | Est | n | Est | $n$ | Est | n | Est | n | Est | n | Est | n | Est | n | Est | n | Est | n | Est |
| Q2 | Q2. How many electricity accounts in total serve the business or organization at this location? |  | 390 | 1.97 | 277 | 1.85 | 106 | 2.20 | 7 | 2.59 | 71 | 1.76 | 30 | 3.88 | 32 | 1.39 | 8 | 1.25 |  | 1.29 | 19 | 1.31 | 11 | 4.90 | 181 | 1.80 | 9 | 2.63 | 18 | 1.55 |
|  |  | Total | 399 | 96.6\% | 282 | 100.0\% | 109 | 100.0\% |  | 100.0\% | 71 | 100.0\% | 31 | 100.0\% | 35 | 100.0\% | 9 | 100.0\% |  | 3 100.0\% | 20 | 100.0\% | 11 | 100.0\% | 182 | 100.0\% | 10 | 100.0\% | 19 | 100.0\% |
|  |  | $1=$ Part of building | 65 | 15.2\% | 56 | 19.5\% | 8 | 7.4\% | 1 | 15.7\% | 25 | 34.8\% | 7 | 21.6\% | 9 | 24.9\% | 0 | * |  |  | 2 | 9.5\% | 0 | * | 19 | 10.1\% | 0 | * | 2 | 9.3\% |
|  |  | 2=All of one building, | 269 | 65.6\% | 185 | 66.1\% | 82 | 75.4\% | 22 | 22.9\% | 42 | 59.8\% | 21 | 67.9\% | 23 | 65.8\% | 9 | 100.0\% |  | 70.8\% | 13 | 65.7\% | 8 | 74.3\% | 131 | 72.6\% | 4 | 41.0\% | 12 | 62.5\% |
|  | Q3. Does your business or organization at this location occupy... | 3=Multiple buildings | 65 | 15.8\% | 41 | 14.5\% | 19 | 17.1\% | 5 | 61.4\% | 4 | 5.4\% | 3 | 10.5\% | 3 | 9.3\% | 0 | * |  | 29.2\% | 5 | 24.8\% |  | 25.7\% | 32 | 17.2\% | 6 | 59.0\% | 5 | 28.2\% |
| Q3a | Q3a. How many buildings does your business or organization occupy at this location? |  | 63 | 3.60 | 40 | 3.92 | 18 | 3.03 | 5 | 3.47 | 4 | 3.00 | 2 | 2.90 | 3 | 2.34 | * | * | 1 | 2.00 | 5 | 2.38 | 3 | 14.53 | 31 | 3.12 | 6 | 3.70 | 5 | 3.14 |
|  |  | Total | 400 | 96.9\% | 282 |  | 110 | 1 | 8 | 1 | 72 | 1 | 31 | 1 | 35 | 1 | 9 | 1 | 3 | 1 | 20 | 1 | 11 | 1 | 182 | 1 | 10 | 1 | 19 | 1 |
|  |  | 1=Own | 330 | 80.2\% | 228 | 81.1\% | 94 | 85.3\% | 8 | 1 | 54 | 75.8\% | 22 | 70.3\% | 26 | 74.0\% | 9 | 1 | 1 | 35.4\% | 15 | 76.2\% | 11 | 1 | 159 | 87.5\% | 10 | 1 | 15 | 79.5\% |
|  |  | 2=Rentlease | 63 | 14.9\% | 50 | 17.4\% | 13 | 12.0\% | 0 | * | 18 | 24.2\% | 9 | 29.7\% | 9 | 26.0\% | 0 | * | 2 | 64.6\% | 5 | 23.8\% | 0 | * | 16 | 8.4\% | 0 | * | 4 | 20.5\% |
|  | Q4. Do you own or rent the space where your business or organization is located? | 3=Have some othe arrangement | 7 | 1.8\% | 4 | 1.5\% | 3 | 2.8\% | 0 | * | 0 | * | 0 | * | 0 | * | 0 | * |  | - * | 0 | * | 0 | * | 7 | 4.1\% | 0 | * | 0 |  |
| Q4 |  | Total | 398 | 96.8\% | 283 |  | 107 |  | 8 | 1 | 72 | 1 | 29 | 1 | 35 | 1 | 9 | 1 | 3 | 31 | 20 | 1 | 11 | 1 | 182 | 1 | 10 | 1 | 19 | 1 |
|  | organization also include electricity for any other businesses | $1=$ Yes | 44 | 10.9\% | 28 | 9.7\% | 14 | 13.3\% | 2 | 31.4\% | 17 | 24.2\% | 6 | 21.9\% | 1 | 2.6\% | 0 | * | 0 | 0 * |  | * | 0 | * | 17 | 9.5\% | 1 | 11.3\% | 0 |  |
| Q5 | or organizations? | 2=No | 354 | 85.9\% | 255 | 90.3\% | 93 | 86.7\% | 6 | 68.6\% | 55 | 75.8\% | 23 | 78.1\% | 34 | 97.4\% | 9 | 1 | 3 | 31 | 20 | 1 | 11 | 1 | 165 | 90.5\% | 9 | 88.7\% | 19 | 1 |
| Q5a | Q5a. How many OTHER businesses or organizations are included in your electricity bill? |  | 39 | 5.05 | 25 | 3.68 | 12 | 5.25 | 2 | 15.50 | 17 | 5.14 | 5 | 4.68 | 1 | 1.00 | * | * | * | * * | * | * | * | * | 13 | 5.63 |  | 5.00 |  |  |
|  |  | Total | 400 | 96.6\% | 283 |  | 109 |  | 8 | 1 | 71 | 1 | 31 | 1 | 35 | 1 | 9 | 1 | 3 | 31 | 20 | 1 | 11 | 1 | 184 | 1 | 10 | 1 | 18 | 1 |
|  |  | 1=Before 1980 | 176 | 42.2\% | 131 | 46.3\% | 44 | 40.6\% | 1 | 7.1\% | 36 | 51.1\% | 14 | 43.8\% | 18 | 51.5\% | 3 | 30.7\% | 0 | * | , | 14.3\% | 5 | 45.1\% | 85 | 46.0\% | 3 | 29.0\% | 5 | 27.7\% |
|  |  | 2=1980 to 1999 | 101 | 24.2\% | 75 | 26.4\% | 23 | 21.1\% | 3 | 38.6\% | 18 | 25.2\% | 7 | 22.9\% | 9 | 25.4\% | 0 | * | 1 | 29.2\% | 8 | 39.0\% | 2 | 17.7\% | 45 | 24.5\% | 3 | 29.7\% | 8 | 43.2\% |
|  |  | 3=2000 to 2009 | 65 | 15.7\% | 44 | 15.6\% | 21 | 19.0\% | 0 |  | 7 | 9.4\% | 7 | 22.2\% | 4 | 11.7\% | 5 | 57.1\% | 1 | 35.4\% | 4 | 21.0\% | 2 | 19.4\% | 28 | 15.1\% | 3 | 31.9\% | 1 | 4.9\% |
| Q6 | Q6. When was the building you occupy constructed? | 4=2010 or later | 58 | 14.5\% | 33 | 11.8\% | 21 | 19.3\% | 4 | 54.3\% | 10 | 14.3\% | 3 | 11.2\% | 4 | 11.4\% | 1 | 12.1\% | 1 | 35.4\% | 5 | 25.7\% | 2 | 17.7\% | 26 | 14.4\% | 1 | 9.3\% | 4 | 24.2\% |
|  |  | Total | 384 | 96.9\% | 268 |  | 108 | 1 | 8 | 1 | 67 | 1 | 30 | 1 | 35 | 1 | 8 | 1 | 3 | - 1 | 20 | 1 | 11 | 1 | 176 | 1 | 10 | 1 | 18 | 1 |
|  |  | 1=Less than 500 square feet | 17 | 4.1\% | 14 | 5.1\% | 3 | 2.5\% | 0 | * | 1 | 1.7\% | 0 | * | 1 | 2.6\% | 0 | * | 0 | - * | 0 |  | 1 | 8.0\% | 14 | 7.5\% | 0 | * | 0 |  |
|  |  | 2=500 up to 1,000 square feet | 24 | 5.9\% | 21 | 7.8\% | 3 | 2.8\% | 0 | * | 11 | 15.9\% | 2 | 6.4\% | 1 | 2.6\% | 0 | * | 0 | - * | 1 | 5.7\% | 0 | . | 8 | 4.5\% | 1 | 9.3\% | 0 |  |
|  |  | $3=1,001$ up to <br> 2,000 square fee | 63 | 15.3\% | 59 | 21.9\% | 4 | 3.8\% | 0 | * | 14 | 19.9\% | 7 | 22.2\% | 5 | 13.8\% | 0 | * | 0 | * | 4 | 19.0\% | 0 | * | 31 | 17.3\% | 1 | 9.3\% | 1 | 4.9\% |
|  |  | $4=2,001$ up to <br> 3,000 square fee | 40 | 9.6\% | 39 | 14.5\% | 1 | 0.9\% | 0 |  | 11 | 15.6\% | 5 | 15.9\% |  | 23.8\% | 0 | * |  | - . | 0 | * | 0 | * | 15 | 8.4\% | 0 | * | 0 |  |
|  |  | $5=3,001$ up to <br> 5,000 square fee | 57 | 14.2\% | 50 | 19.0\% | 7 | 6.6\% | 0 | * | 12 | 18.1\% | 2 | 6.4\% |  | 17.3\% | 1 | 11.4\% | 0 | * * | 3 | 14.3\% | 1 | 8.0\% | 28 | 15.9\% | 1 | 11.3\% | 1 | 4.9\% |
|  |  | $6=5,001$ up to <br> 10,000 square fe | 50 | 12.5\% | 38 | 14.0\% | 11 | 10.3\% | 1 | 15.7\% | 5 | 7.4\% | 3 | 9.5\% | 5 | 15.2\% | 0 | * | 0 | * * | 6 | 28.5\% | 0 | * | 26 | 14.3\% | 0 | * | 4 | 24.0\% |
|  |  | $7=10,001$ up to 25,000 square $f$ | 51 | 13.4\% | 28 | 10.6\% | 22 | 20.7\% | 1 | 15.7\% | 6 | 9.9\% | 3 | 10.2\% | 4 | 12.2\% | 0 | * | 2 | 64.6\% | 2 | 9.5\% | 2 | 17.7\% | 22 | 12.9\% | 3 | 34.7\% | 6 | 32.3\% |
|  |  | $8=25,001$ up to <br> 50,000 square $f$ | 40 | 10.9\% | 7 | 2.6\% | 32 | 29.5\% |  | 15.7\% | 3 | 4.9\% | 4 | 14.7\% | 1 | 3.2\% | 3 | 41.5\% |  | - * | 3 | 17.2\% | 3 | 29.1\% | 16 | 9.8\% | 2 | 22.6\% | 4 | 20.8\% |
|  |  | $9=50,001$ up to <br> 100,000 square | 27 | 6.9\% | 8 | 3.0\% | 15 | 13.5\% | 4 | 37.1\% | 2 | 3.4\% | 3 | 10.9\% | 2 | 6.1\% | 4 | 47.1\% | 1 | 35.4\% | 0 | * | 4 | 37.1\% | 6 | 3.2\% | 2 | 12.8\% | 2 | 13.2\% |
|  | Q7. Approximately how many square feet does your business or organization occupy at this location, including all buildings? | $10=100,001$ or more | 15 | 4.1\% | 4 | 1.5\% | 10 | 9.4\% | 1 | 15.7\% | 2 | 3.1\% | 1 | 3.8\% | 1 | 3.2\% | 0 | * | 0 | 0 * | 1 | 5.7\% | 0 | * | 10 | 6.2\% | 0 | * | 0 |  |
| Q7a | Q7a. What is the square footage occupied by your business or organization at this location? |  | 2 | 60.85 | 1 | 25.00 | 1 | 100.00 |  | * |  |  |  |  | 1 | 100.00 | * | * |  | * * | * | * | * | * | 1 | 25.00 | * | * | * |  |
|  |  | Total | 396 | 96.8\% | 281 |  | 107 |  | 8 | 1 | 70 | 1 | 31 | 1 | 35 | 1 | 8 | 1 | 3 | 31 | 20 | 1 | 11 | 1 | 182 | 1 | 10 | 1 | 19 |  |
|  |  | 1=One storey | 211 | 50.8\% | 167 | 59.4\% | 43 | 39.8\% | 1 | 15.7\% | 26 | 36.1\% | 18 | 56.7\% | 25 | 71.3\% | 5 | 60.2\% | 1 | 29.2\% | 15 | 73.3\% | 2 | 16.0\% | 103 | 56.1\% | 2 | 18.7\% | 10 | 52.3\% |
|  |  | $2=$ Two storeys | 141 | 34.7\% | 94 | 33.6\% | 41 | 38.5\% | 6 | 68.\% | 35 | 49.9\% | 12 | 40.2\% | 6 | 17.3\% | 2 | 26.6\% | 1 | 35.4\% | 4 | 21.0\% | 3 | 29.1\% | 59 | 32.4\% | 8 | 81.3\% | 9 | 47.7\% |
|  |  | $3=$ Three storeys | 28 | 7.0\% | 16 | 5.7\% | 12 | 11.3\% | 0 |  | 5 | 7.7\% | 1 | 3.1\% | 3 | 8.8\% | 1 | 13.3\% | 1 | 35.4\% | 0 |  | 2 | 17.7\% | 14 | 7.7\% | 0 | * | 0 |  |
|  |  | 4-Four storeys | 12 | 3.2\% | 4 | 1.4\% | 7 | 6.6\% | 1 | 15.7\% | 4 | 6.3\% | 0 | * | 1 | 2.6\% | 0 | * | 0 | * | 1 | 5.7\% | 2 | 17.7\% | 4 | 2.5\% | 0 | * | 0 |  |
|  | Q8. How many storeys is the building occupied by the | 5=Five storeys | 2 | 0.6\% | 0 |  | 2 | 1.9\% | 0 |  | 0 |  | 0 | * | 0 |  | 0 | * | 0 | - * | 0 |  | 1 | 9.7\% | 1 | 0.6\% | 0 | * | 0 |  |
| Q8 | business or organization at this location, including any basements? | 6=Six or more storeys | 2 | 0.6\% | 0 |  | 2 | 1.9\% | 0 | * | 0 | * | 0 | * | 0 | * | 0 | * | 0 | - * | 0 | * | 1 | 9.7\% | 1 | 0.6\% | 0 | * | 0 |  |
| Q8a | Q8a. How many stories are occupied by your business or organization at this location? |  | 2 | 6.50 |  |  | 2 | 6.50 |  | * | * | * * | * | * | * | * | * | * | * | * * | * | * | 1 | 7.00 | 1 | 6.00 | * | * | * |  |
| Q9 | Q9. Including yourself, how many employees does your business or organization have at this location, including both full-time and part-time employees. |  | 389 | 18.93 |  |  |  | 37.76 | 81 | 126.79 | 69 | 23.02 | 30 | 13.60 | 34 | 23.71 | 9 | 65.90 | 3 | 316.91 | 18 | 24.60 | 11 | 26.80 | 179 | 8.48 | 9 | 119.77 | 19 | 24.80 |


|  |  |  | overall |  | Rate Class |  |  |  |  |  | Segment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Total |  | 210 |  | 230 |  | 240 |  | 1=0ffice |  | 2=Retail |  | 3=Grocery Restaurant |  | 4=HealthServices |  | 5=Education |  | 6=Warehouse |  | 7=LodgingHospitality MURB |  | $\begin{gathered} 8=\text { Other } \\ \text { Commercial } \end{gathered}$ |  | $9=F i$ shing |  | 10 ManufacturingRefiningPulp\&Paper |  |
| Variable | Variable Label | value | n | Est | n | Est | n | Est | n | Est | n | Est | n | Est | $n$ | Est | n | Est | n | Est | n | Est | n | Est | n | Est | n | Est | n | Est |
|  | Q10_a3. What are your normal operating hours on... Monday? 24 hours | Total | 410 | 96.7\% | 292 |  | 110 |  | 8 | 1 | 75 | 1 | 32 | 1 | 36 | 1 | 9 | 1 | 3 | 1 | 20 | 1 | 12 | 1 | 184 | 1 | 10 | 1 | 19 |  |
| Q10_3 |  | 1=Selected | 69 | 16.7\% | 28 | 9.5\% | 36 | 32.4\% | 5 | 52.9\% | 1 | 1.5\% | 0 | * | 2 | 5.1\% | 9 | 1 | 0 | * | 3 | 16.2\% | 10 | 85.2\% | 39 | 21.6\% | 3 | 26.8\% | 2 | 11.2\% |
| Q1__a4 | Q10_a4. What are your normal operating hours on... Monday? Closed | Total | 410 | 96.7\% | 292 |  | 110 | 1 | 8 | 1 | 75 | 1 | 32 | 1 | 36 | 1 | 9 | 1 | 3 | 1 | 20 | 1 | 12 | 1 | 184 | 1 | 10 | 1 | 19 | 1 |
|  |  | 1=Selected | 25 | 5.9\% | 24 | 8.6\% | 1 | 0.9\% | 0 | * | 1 | 1.3\% | 0 | * | 1 | 2.6\% | 0 | * | 0 | * | 1 | 4.8\% | 0 | * | 22 | 12.1\% | 0 | * | 0 |  |
| Q10_63 | Q10_b3. What are your normal operating hours on... Tuesday? 24 hours | 1=Selected | 69 | 16.7\% | 28 | 9.5\% | 36 | 32.4\% | 5 | 52.9\% | 1 | 1.5\% | 0 | * | 2 | 5.1\% | 9 | 1 | 0 | * | 3 | 16.2\% | 10 | 85.2\% | 39 | 21.6\% | 3 | 26.8\% | 2 | 11.2\% |
| Q10_b4 | Q10_b4. What are your normal operating hours on... Tuesday? Closed | 1=Selected | 12 | 3.0\% | 11 | 4.1\% | 1 | 0.9\% | 0 | * | 0 | * | 0 | * | 1 | 2.6\% | 0 | * | 0 | * | 0 |  | 0 |  | 11 | 6.3\% | 0 |  | 0 |  |
| Q10_c3 | Q10_c3. What are your normal operating hours on... Wednesday? 24 hours | 1=Selected | 69 | 16.7\% | 28 | 9.5\% | 36 | 32.4\% |  | 52.9\% | 1 | 1.5\% | 0 |  | 2 | 5.1\% | 9 | 1 | 0 | * | 3 | 16.2\% | 10 | 85.2\% | 39 | 21.6\% | 3 | 26.8\% | 2 | 11.2\% |
| Q10_c4 | Q10_c4. What are your normal operating hours on... Wednesday? Closed | 1=Selected | 13 | 3.1\% | 12 | 4.4\% | 1 | 0.9\% | 0 | * | 0 | * | 0 | * | 0 | * | 0 | * | 0 | * | 0 |  | 0 | * | 13 | 7.2\% | 0 |  | 0 |  |
| Q10_d3 | Q10_d3. What are your normal operating hours on... Thursday? 24 hours | 1=Selected | 68 | 16.5\% | 28 | 9.5\% | 35 | 31.4\% | 5 | 52.9\% | 1 | 1.5\% | 0 | * | 2 | 5.1\% | 9 | 1 | 0 | * | 3 | 16.2\% | 10 | 85.2\% | 39 | 21.6\% | 3 | 26.8\% | 1 | 5.6\% |
| Q10_d4 | Q10_d4. What are your normal operating hours on... Thursday? Closed | 1=Selected | 13 | 3.1\% | 12 | 4.4\% | 1 | 0.9\% | 0 | * | 0 | * | 0 | * | 0 | * | 0 | * | 0 | * | 0 |  | 0 | * | 13 | 7.2\% | 0 |  | 0 |  |
| Q10_e3 | Q10_e3. What are your normal operating hours on... Friday? 24 hours | 1=Selected | 68 | 16.4\% | 29 | 9.8\% | 34 | 30.5\% | 5 | 52.9\% | 1 | 1.5\% | 0 | * | 2 | 5.1\% | 9 | 1 | 0 | * | 2 | 10.5\% | 10 | 85.2\% | 40 | 22.1\% | 3 | 26.8\% | 1 | 5.6\% |
| Q10_4 | Q10_e4. What are your normal operating hours on... Friday? Closed | 1=Selected | 18 | 4.4\% | 16 | 5.9\% | 2 | 1.8\% | 0 | * | 1 | 1.7\% | 1 | 3.0\% | 0 | * | 0 | * | 0 | * | 0 |  | 0 | * | 16 | 9.0\% | 0 |  | 0 |  |
| Q10_3 | Q10 f3. What are your normal operating hours on... Saturday? 24 hours | 1=Selected | 69 | 16.6\% | 30 | 10.2\% | 34 | 30.5\% | 5 | 52.9\% | 1 | 1.5\% | 0 | * | 2 | 5.1\% | 9 | 1 | 0 | * | 2 | 10.5\% | 10 | 85.2\% | 41 | 22.6\% | 3 | 26.8\% | 1 | 5.6\% |
| Q10_4 | Q10_f4. What are your normal operating hours on... Saturday? Closed | 1=Selected | 135 | 31.4\% | 107 | 36.7\% | 27 | 24.3\% |  | 15.7\% | 56 | 74.1\% | 2 | 6.0\% | 0 | * | 0 | * | 2 | 64.6\% | 9 | 45.7\% | 0 | * | 50 | 26.8\% | 1 | 11.3\% | 10 | 53.0\% |
| Q10_93 | Q10_g3. What are your normal operating hours on... Sunday? 24 hours | 1=Selected | 67 | 16.2\% | 28 | 9.5\% | 34 | 30.5\% | 5 | 52.9\% | 1 | 1.5\% | 0 | * | 2 | 5.1\% | 9 | 1 | 0 | * | 2 | 10.5\% | 10 | 85.2\% | 39 | 21.6\% | 3 | 26.8\% | 1 | 5.6\% |
| Q10_94 | Q10_g4. What are your normal operating hours on... Sunday? Closed | 1=Selected | 165 | 38.5\% | 131 | 44.9\% | 32 | 28.9\% |  | 31.4\% | 56 | 74.1\% | 15 | 46.1\% | 1 | 2.6\% | 0 | * | 2 | 64.6\% | 12 | 59.0\% | 0 | * | 61 | 32.8\% | 1 | 11.3\% | 12 | 65.6\% |
| Q10a | Q10a. Is your business organization open all year or only seasonally? | Total | 390 | 96.5\% | 276 |  | 107 |  | 7 | 1 | 71 | 1 | 31 | 1 | 34 | 1 | 9 | 1 | 3 | 1 | 20 | 1 | 11 | 1 | 176 | 1 | 9 | 1 | 18 |  |
|  |  | 1=Open all year | 360 | 89.1\% | 257 | 93.0\% | 99 | 92.4\% | 46 | 64.4\% | 68 | 96.0\% | 30 | 96.9\% | 32 | 93.7\% | 9 | 1 | 3 | 1 | 20 | 1 | 11 | 1 | 159 | 90.0\% | 4 | 52.9\% | 17 | 92.6\% |
|  |  | 2=Open seasonally | 30 | 7.4\% | 19 | 7.0\% | 8 | 7.6\% | 3 | 35.6\% | 3 | 4.0\% | 1 | 3.1\% | 2 | 6.3\% | 0 | * | 0 | * | 0 |  | 0 | * | 17 | 10.0\% | 5 | 47.1\% | 1 | 7.4\% |
| Q11 | Q11. What is the MAIN source of energy used to heat your business or organization? | Total | 378 | 96.9\% | 268 |  | 102 |  | 8 | 1 | 71 | 1 | 30 | 1 | 31 | 1 | 8 | 1 | 3 | 1 | 20 | 1 | 11 | 1 | 171 | 1 | 8 | 1 | 17 | 1 |
|  |  | 1=Electricity | 295 | 75.9\% | 203 | 75.6\% | 89 | 87.4\% | 3 | 38.6\% | 64 | 90.0\% | 22 | 73.9\% | 21 | 67.4\% | 7 | 90.3\% | 3 | 1 | 15 | 76.2\% | 11 | 1 | 131 | 76.8\% | 4 | 50.8\% | 11 | 64.6\% |
|  |  | $2=$ Fuel dildiesel | 59 | 14.8\% | 47 | 17.7\% | 8 | 7.7\% | 4 | 45.7\% | 6 | 8.3\% | 5 | 15.9\% | 5 | 17.7\% | 1 | 9.7\% | 0 | * | 4 | 19.0\% | 0 | * | 28 | 16.1\% | 4 | 49.2\% | 4 | 22.9\% |
|  |  | $3=$ Bottled propane | 4 | 1.1\% | 2 | 0.7\% | 2 | 2.0\% | 0 | * | 0 | * | 2 | 7.0\% | 0 | * | 0 | * | 0 | * | 1 | 4.8\% | 0 | * | 0 | * | 0 | * | 1 | 6.3\% |
|  |  | 4=Wood <br> (including wood <br> pellets | 7 | 1.7\% | 6 | 2.2\% | 1 | 1.0\% | 0 |  | 0 | * | 0 |  | 0 | * | 0 | * | 0 | * | 0 |  | 0 |  | 6 | 3.3\% | 0 |  | 1 | 6.3\% |
|  |  | 5=Something else | 13 | 3.4\% | 10 | 3.8\% | 2 | 2.0\% | 1 | 15.7\% | 1 | 1.6\% | 1 | 3.2\% | 5 | 14.9\% | 0 | * | 0 | * | 0 | * | 0 | * | 6 | 3.8\% | 0 |  | 0 |  |
|  | Q12. Do you have a central heating system? | Total | 397 | 96.6\% | 281 |  | 108 |  | 8 | 1 | 70 | 1 | 31 | 1 | 35 | 1 | 8 | 1 | 3 | 1 | 20 | 1 | 11 | 1 | 182 | 1 | 9 | 1 | 19 |  |
| Q12 |  | $1=$ Yes | 125 | 30.5\% | 81 | 28.7\% | 39 | 35.8\% |  | 61.4\% | 15 | 21.8\% | 14 | 45.7\% | 13 | 38.8\% | 4 | 46.0\% | 1 | 35.4\% | 7 | 35.2\% |  | 8.0\% | 54 | 29.6\% | 4 | 42.0\% | 7 | 35.7\% |
|  |  | 2=No | 272 | 66.1\% | 200 | 71.3\% | 69 | 64.2\% | 3 | 38.\% | 55 | 78.2\% | 17 | 54.3\% | 22 | 61.2\% | 4 | 54.0\% | 2 | 64.6\% | 13 | 64.8\% | 10 | 92.0\% | 128 | 70.4\% | 5 | 58.0\% | 12 | 64.3\% |
| Q13 | Q13. What source of heat do you have for your central heating system? | Total | 120 | 98.7\% | 81 |  | 34 |  | 5 | 1 | 13 | 1 | 14 | 1 | 13 | 1 | 3 | 1 | 1 | 1 | 5 | 1 | 1 | 1 | 55 | 1 | 4 | 1 | 7 |  |
|  |  | 1=Furnace | 46 | 36.8\% | 40 | 49.4\% | 6 | 18.0\% | 0 | * | 4 | 29.1\% | 4 | 27.0\% | 4 | 29.4\% | 0 | * | 0 | * | 2 | 38.4\% | 1 | 1 | 23 | 40.3\% | 1 | 29.7\% | 5 | 75.9\% |
|  |  | 2=Boiler | 20 | 16.4\% | 11 | 13.8\% | 5 | 14.1\% | 4 | 74.4\% | 1 | 7.3\% | 1 | 6.7\% | 1 | 9.0\% | 2 | 63.0\% | 0 | * | 0 |  | 0 | * | 11 | 20.8\% | 3 | 70.3\% | 1 | 13.0\% |
|  |  | 3=Air-source heat pump | 37 | 30.4\% | 23 | 28.0\% | 14 | 41.0\% | 0 | * | 6 | 45.2\% | 8 | 58.2\% | 3 | 21.8\% | 0 | * | 1 | 1 | 3 | 61.6\% | 0 | * | 13 | 23.7\% | 0 | * | 1 | 11.1\% |
|  |  | 4=Ground-source heat pump | 8 | 7.2\% | 3 | 3.6\% | 4 | 12.0\% | 12 | 25.6\% | 1 | 8.8\% | 0 | * | 1 | 6.8\% | 1 | 37.0\% | 0 | * | 。 |  | 0 |  | 5 | 10.1\% | 0 | * | 0 |  |
|  |  | 5=Other | 9 | 8.0\% | 4 | 5.3\% | 5 | 15.0\% |  | * | 1 | 9.6\% | 1 | 8.2\% | 4 | 32.9\% | 0 | , | 0 | * | 0 | * | 0 | * | 3 | 5.1\% | 0 | * | 0 |  |
|  | Q14. How does your central heating system distribute heat? | Total | 120 |  | 81 |  | 34 |  | 5 |  | 14 |  | 14 | 1 | 13 |  | 3 | 1 | 1 | 1 | 6 | 1 | 1 | 1 | 52 | 1 | 4 | 1 | 7 |  |
| Q14 |  | 1=Forced air | 86 | 72.3\% | 60 | 74.5\% | 25 | 74.6\% | 2 | 25.6\% | 9 | 64.7\% | 12 | 85.1\% | 12 | 93.2\% | 1 | 29.3\% | 1 | 1 | 5 | 83.9\% | 1 | 1 | 36 | 68.4\% | 2 | 66.5\% | 4 | 60.2\% |
|  |  | 2=Hot water and air handling $u$ | 25 | 20.7\% | 14 | 17.0\% | 7 | 20.2\% |  | 74.4\% | 4 | 28.6\% | 1 | 6.7\% | 1 | 6.8\% | 2 | 70.7\% | 0 | * | 1 | 16.1\% | 0 | * | 10 | 20.7\% | 2 | 33.5\% | 2 | 28.7\% |
|  |  | 3=Hot water and distributed he | 4 | 3.0\% |  | 3.6\% | 1 | 2.1\% | 0 |  | 0 |  | 0 |  | 0 | * | 0 | * | 0 | * | , | * | 0 | * | 3 | 5.4\% | 0 | * | 1 | 11.1\% |
|  |  | 4=Other | 5 | 4.1\% | 4 | 4.9\% | 1 | 3.0\% | 0 | * | 1 | 6.8\% | 1 | 8.2\% | 0 | * | 0 | * | 0 | * | 0 | * | 0 | * | 3 | 5.4\% | 0 | * | 0 |  |
| Q15_1 | Q15_1. What type(s) of auxiliary heating equipment do you have in addition to or in place of a central heating system? No distributed heating system | Total | 410 | 96.7\% | 292 |  | 110 |  | 8 |  | 75 |  | 32 | 1 | 36 | 1 | 9 | 1 | 3 | 1 | 20 | 1 | 12 | 1 | 184 | 1 | 10 | 1 | 19 |  |
|  |  | 1=Selected | 51 | 11.8\% | 42 | 14.6\% | 8 | 7.1\% | 1 | 7.1\% | 10 | 13.7\% | 5 | 14.9\% | 4 | 12.2\% | 0 | * | 0 | * | 2 | 9.5\% | 0 | * | 29 | 15.3\% | 1 | 9.3\% | 0 |  |
| Q15_2 | Q15_2. What type(s) of auxiliary heating equipment do you have in addition to or in place of a central heating system? Rooftop units - Electric resistance coils | 1=Selected | 19 | 4.7\% | 7 | 2.4\% | 12 | 11.1\% | 0 | * | 4 | 5.9\% | 2 | 6.6\% | 2 | 5.7\% | 0 | * | 0 | * | 0 | * | 2 | 18.0\% | 7 | 3.9\% | 0 | * | 2 | 11.2\% |


|  |  |  | Overall <br> Total |  | Rate Class |  |  |  |  |  | Segment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 210 |  | 230 |  | 240 |  | 1=Office |  | 2=Retail |  | $\begin{aligned} & \text { 3=Grocery } \\ & \text { Restaurant } \end{aligned}$ |  | 4=Health <br> Services |  | 5=Education |  | 6=Warehouse |  | $\begin{aligned} & \text { 7=Lodging } \\ & \text { Hospitality } \\ & \text { MURB } \end{aligned}$ |  | $\begin{aligned} & 8=\text { Other } \\ & \text { Commercial } \end{aligned}$ |  | $9=F$ Fishing |  | $\begin{gathered} \text { 10=Manufacturing } \\ \text { Refining } \\ \text { Pulp\&Paper } \end{gathered}$ |  |
| Variable Name | Variable Label | value | n | Est | n | Est | n | Est | $n$ | Est | n | Est | n | Est | n | Est | n | Est | n | Est | n | Est | n | Est | $n$ | Est | $n$ | Est | n | Est |
| Q15_3 | Q15_3. What type(s) of auxiliary heating equipment do you have in addition to or in place of a central heating system? Rooftop units - Electric heat pumps | 1=Selected | 18 | 4.6\% | 3 | 1.0\% | 15 | 13.6\% | 0 | * | 2 | 2.8\% | 3 | 10.8\% | 2 | 5.7\% | 1 | 8.6\% | 0 | * | 1 | 5.7\% | 0 | * | 8 | 4.8\% | 0 |  | 0 |  |
| Q15_4 | Q15_4. What type(s) of auxiliary heating equipment do you have in addition to or in place of a central heating system? Rooftop units - Propane | 1=Selected | 2 | 0.5\% | 1 | 0.3\% | 1 | 0.9\% | 0 | * | 0 | * | 1 | 3.6\% | 1 | 2.6\% | 0 |  | 0 | * | 0 | * | 0 | * | 0 | * | 0 | * | 0 |  |
| Q15_5 | Q15_5. What type(s) of auxiliary heating equipment do you have in addition to or in place of a central heating system? Baseboards - Electric | 1=Selected | 210 | 49.6\% | 139 | 47.3\% | 65 | 59.1\% | 6 | 68.6\% | 45 | 60.2\% | 13 | 42.0\% |  | 24.5\% | 8 | 87.9\% | 3 | 31 | 12 | 60.0\% |  | 58.2\% | 86 | 46.7\% | 8 | 79.4\% | 12 | 62.9\% |
| Q15_6 | Q15_6. What type(s) of auxiliary heating equipment do you have in addition to or in place of a central heating system? Air handling units - Electric resistance coils | 1=Selected | 30 | 7.3\% | 11 | 3.7\% | 18 | 16.3\% | 1 | 7.1\% | 8 | 11.3\% | 1 | 3.6\% | 5 | 15.0\% | 1 | 8.6\% |  | 35.4\% | 2 | 9.5\% | 3 | 27.0\% | 6 | 3.4\% | 1 | 6.4\% | 2 | 10.3\% |
| Q15_7 | Q15_7. What type(s) of auxiliary heating equipment do you have in addition to or in place of a central heating system? Unit heaters - Electric | 1=Selected | 101 | 24.3\% | 62 | 21.1\% | 36 | 32.6\% | 3 | 47.1\% | 11 | 14.6\% | 10 | 30.5\% | 10 | 28.2\% | 2 | 17.1\% |  | 64.6\% | 5 | 24.8\% | 2 | 18.0\% | 48 | 27.0\% | 5 | 55.3\% | 4 | 21.5\% |
| Q15_8 | Q15_8. What type(s) of auxiliary heating equipment do you have in addition to or in place of a central heating system? Unit heaters - Propane | 1=Selected | 5 | 1.1\% | 3 | 1.0\% | 1 | 0.9\% | 1 | 7.1\% | 0 | * | 1 | 3.0\% | 1 | 2.6\% | 0 | * | 0 | * | 1 | 4.8\% | 0 | * | 1 | 0.3\% | 1 | 11.3\% | 0 |  |
| Q15_9 | Q15_9. What type(s) of auxiliary heating equipment do you have in addition to or in place of a central heating system? Infrared radiant heaters - Electric | 1=Selected | 8 | 1.9\% | 6 | 2.0\% | 1 | 0.9\% | 1 | 15.7\% | 0 | * | 2 | 6.6\% | 0 |  | 0 | * | 0 | * | 0 | * | 0 | * | 6 | 3.3\% | 0 | * | 0 |  |
| Q15_10 | Q15_10. What type(s) of auxiliary heating equipment do you have in addition to or in place of a central heating system? Infrared radiant heaters - Propane | 1=Selected | 1 | 0.3\% | 0 |  | 0 |  | 1 | 15.7\% | 0 | * | 0 | * | 0 | * | 0 | * | 0 | * | 0 | * | 0 | * | 0 | * | 0 | * | 1 | 7.0\% |
| Q15_11 | Q15_11. What type(s) of auxiliary heating equipment do you have in addition to or in place of a central heating system? Packaged terminal air conditioners - PTACs - Electric | 1=Selected | 9 | 2.3\% | 2 | 0.7\% | 7 | 6.4\% | 0 | * | 1 | 1.3\% | 0 | * | 1 | 2.6\% | 0 | * | 0 | * | 0 | * | 6 | 53.9\% | 0 | * | 0 |  | 1 | 5.6\% |
| Q15_12 | Q15_12. What type(s) of auxiliary heating equipment do you have in addition to or in place of a central heating system? Ductless heat pumps - Independents | 1=Selected | 37 | 9.1\% | 20 | 6.8\% | 15 | 13.6\% | 2 | 31.4\% | 3 | 4.1\% | 2 | 6.6\% | 8 | 21.7\% | 1 | 12.1\% | 0 | * | 4 | 20.0\% | 1 | 9.0\% | 14 | 8.3\% | 1 | 11.3\% | 2 | 9.6\% |
| Q15_13 | Q15_13. What type(s) of auxiliary heating equipment do you have in addition to or in place of a central heating system? Radiant in-floor/ceiling heating - Electric | 1=Selected | 9 | 2.3\% | 3 | 1.0\% | 4 | 3.4\% | 2 | 31.4\% | 0 | * | 0 | * | 0 | * | 1 | 8.6\% | 0 | * | 0 | * | 0 | * | 6 | 3.7\% | 0 | * | 1 | 5.6\% |
| Q15_14 | Q15_14. What type(s) of auxiliary heating equipment do you have in addition to or in place of a central heating system? Fireplaces - Electric | 1=Selected | 7 | 1.7\% | 4 | 1.3\% | 3 | 2.8\% | 0 | * | 0 | * | 1 | 3.0\% | 1 | 2.6\% | 1 | 12.1\% | 0 | * | 0 | * | 1 | 9.0\% | 3 | 1.6\% | 0 |  | 0 |  |
| Q15_15 | Q15_15. What type(s) of auxiliary heating equipment do you have in addition to or in place of a central heating system? Fireplaces - Propane | 1=Selected | 5 | 1.3\% | 3 | 1.1\% | 2 | 1.8\% | 0 | * | 0 | * | 0 | * | 2 | 5.1\% | 0 | * | 0 | - * | 0 | * | 2 | 18.0\% | 1 | 0.7\% | 0 | * | 0 |  |
| Q15_16 | Q15_16. What type(s) of auxiliary heating equipment do you have in addition to or in place of a central heating system? Fireplaces - Wood or pellet | 1=Selected | 5 | 1.1\% | 4 | 1.3\% | 1 | 0.9\% | 0 | * | 0 | * | 0 | * | 0 | * | 0 | * | 0 | * | 1 | 4.8\% | 1 | 7.4\% | 2 | 1.0\% | 0 |  | 1 | 5.6\% |
| Q15_17 | Q15_17. What type(s) of auxiliary heating equipment do you have in addition to or in place of a central heating system? Other | 1=Selected | 25 | 6.0\% | 18 | 6.4\% | 7 | 6.2\% | 0 | * | 5 | 6.4\% | 0 | * | 2 | 6.0\% | 0 | * | 0 | . | 1 | 5.7\% | 2 | 16.4\% | 14 | 7.9\% | 0 | * | 1 | 4.0\% |
| Q16 | Q16. What percentage of the square footage at your business or organization is heated? |  | 396 | 87.96 | 280 | 88.81 | 108 | 87.08 | 8 | 74.29 | 72 | 95.65 | 30 | 87.91 | 34 | 89.02 | 8 | 100.00 | 3 | 98.58 | 20 | 70.84 | 11 | 99.60 | 181 | 87.85 | 10 | 72.98 | 19 | 74.70 |
|  |  | Total | 400 | 96.6\% | 283 |  | 109 |  | 8 | 1 | 72 | 1 | 31 | 1 | 35 | 1 | , | 1 | 3 | 1 | 20 | 1 | 11 | 1 | 182 | 1 | 10 | 1 | 18 |  |
|  |  | $1=$ Yes | 52 | 12.6\% |  | 13.4\% |  | 13.4\% |  |  |  | 5.3\% |  | 13.0\% |  | 13.2\% | 1 | 8.6\% | 0 | * | 3 | 16.2\% | 1 | 9.7\% | 30 | 17.0\% | o | * | 4 | 20.8\% |
|  |  | 2=No | 337 | 81.1\% | 241 | 84.8\% | 88 | 81.1\% | 8 | 1 | 67 | 93.1\% | 24 | 76.5\% | 29 | 84.2\% | 8 | 91.4\% | 2 | 64.6\% | 17 | 83.8\% | 10 | 90.3\% | 147 | 80.1\% | 10 | 1 | 14 | 79.2\% |
| Q17 | been replaced for your business or organization at this location | $3=$ No, building is less than fi | 11 | 2.8\% | 5 | 1.8\% | 6 | 5.6\% | 0 | * | ${ }_{1}$ | 1.6\% | 3 | 10.5\% | 1 | 2.6\% | 0 | * | 1 | 35.4\% | 0 | * | 0 | * | 5 | 2.9\% | 0 | * | 0 |  |
|  |  | Total | 367 | 96.3\% |  |  |  |  | 6 |  | 61 |  | 29 |  | 31 | 1 | 8 | 1 | 3 | 1 | 18 | 1 | 11 | 1 | 172 | 1 | 8 | 1 | 18 |  |
|  | Q18_a. Is your business or organization equipped with any of | $1=$ Yes | 70 | 19.5\% | 24 | 9.3\% | 42 | 42.5\% | 4 | 59.3\% | 14 | 25.5\% | 3 | 12.0\% | 8 | 26.3\% | 5 | 62.6\% | 2 | 64.6\% | 1 | 6.5\% | 4 | 38.8\% | 29 | 17.8\% | 2 | 19.7\% | 2 | 11.9\% |
| Q18_a | the following: Make-up air units (MAU) | $2=$ No | 297 | 76.8\% | 238 | 90.7\% | 57 | 57.5\% | 2 | 40.7\% | 47 | 74.5\% | 26 | 88.0\% | 23 | 73.7\% | 3 | 37.4\% | 1 | 35.4\% | 17 | 93.5\% | 7 | 61.2\% | 143 | 82.2\% | , | 80.3\% | 16 | 88.1\% |
|  |  | Total | 357 | 96.4\% | 255 |  | 96 |  | 6 |  | 63 |  | 29 |  | 28 | 1 | 7 | 1 | 2 | 21 | 18 | 1 | , | 1 | 168 | 1 | 7 | 1 | 18 |  |
|  | Q18 b. Is your business or organization equipped with any of | 1 =Yes | 47 | 13.7\% | 13 | 5.0\% | 32 | 33.5\% | 2 | 40.7\% | 11 | 18.5\% | 3 | 12.0\% | 2 | 7.3\% | 5 | 26.6\% | 0 | * | 3 | 17.2\% | , | 12.0\% | 22 | 14.4\% | 1 | 16.1\% | 2 | 13.3\% |
| Q18_b | the following: Demand control ventilation (DCV) | $2=$ No | 310 | 82.7\% | 242 | 95.0\% | 64 | 66.5\% | 4 | 59.3\% | 52 | 81.5\% | 26 | 88.0\% | 26 | 92.7\% | 5 | 73.4\% | 2 | 1 | 15 | 82.8\% | , | 88.0\% | 146 | 85.6\% | 6 | 83.9\% | 16 | 86.7\% |
|  |  | Total | 356 | 96.4\% | 257 |  | 92 |  | 7 |  | 60 |  | 30 | 1 | 29 | 1 | 8 | 1 | 2 | 1 | 17 | 1 | 9 | 1 | 167 | 1 | 8 | 1 | 18 | 1 |
|  | Q18_c. Is your business or organization equipped with any of | 1=Yes | 26 | 7.5\% | 10 | 3.9\% | 15 | 16.2\% | 1 | 16.9\% | 4 | 7.0\% | 2. | 7.0\% | 6 | 20.4\% | 3 | 36.5\% | 0 | * | 0 | * | 1 | 12.0\% | 10 | 6.8\% |  | * | 0 |  |
| Q18_c | the following: Demand control kitchen ventilation (DCKV) | $2=$ No | 330 | 88.9\% | 247 | 96.1\% | 77 | 83.8\% | 6 | 83.1\% | 56 | 93.0\% | 28 | 93.0\% | 23 | 79.6\% | 5 | 63.5\% | 2 | 1 | 17 | 1 | 8 | 88.0\% | 157 | 93.2\% | 8 | 1 | 18 | 1 |
|  |  | Total | 364 | 96.7\% | 258 |  | 99 |  | 7 |  | 62 |  | 29 | 1 | 29 | 1 | 9 | 1 | 3 | 1 | 18 | 1 | 10 | 1 | 169 | 1 | 8 | 1 | 19 |  |
|  | Q18_d. Is your business or organization equipped with any of | $1=$ Yes | 51 | 14.2\% | 20 | 7.6\% | 28 | 28.4\% | 3 | 41.5\% | 11 | 18.2\% | 3 | 12.0\% | 4 | 14.0\% | 6 | 67.2\% | 2 | 20.8\% | 2 | 11.9\% | 1 | 10.7\% | 20 | 12.7\% | 1 | 7.6\% | 18 | 5.6\% |
| Q18_d | the following: Heat recovery system | 2=No | 313 | 82.5\% | 238 | 92.4\% | 71 | 71.6\% | 4 | 58.5\% | 51 | 81.8\% | 26 | 88.0\% | 25 | 86.0\% | 3 | 32.8\% | 1 | 29.2\% | 16 | 88.1\% | 9 | 89.3\% | 149 | 87.3\% | 7 | 92.4\% | 18 | 94.4\% |



|  | Variable Label |  | Overall <br> Total |  | Rate Class |  |  |  |  |  | Segment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 210 |  | 230 |  | 240 |  | 1=Office |  | 2=Ret |  | 3=Grocery Restaurant |  | 4=HealthServices Services |  | 5=Educatio |  | 6=Warehous |  | 7=LodgingHospitality MURB |  | $\begin{gathered} 8=\text { Other } \\ \text { Commercial } \end{gathered}$ |  | $9=F$ Fishing |  | $\begin{gathered} \text { 10=Manufacturing } \\ \text { Refining } \\ \text { Pulp\&Paper } \end{gathered}$ |  |
|  |  | value | n | Est | n | Est | n | Est | $n$ | Est | n | Est | n | Est | n | Est | n | Est | n | Est | n | Est | n | Est | n | Est | n | Est | n | Est |
| Q22 | Q22. Do you have a building automation system which automatically regulates heating, ventilation, and/or air conditioning at your business or establishment? | Total | 387 | 96.7\% | 270 |  | 110 | 1 | 7 | 1 | 70 | 1 | 29 | 1 | 32 | 1 | 9 | 1 | 3 | 1 | 20 | 1 | 11 | 1 | 177 | 1 | 8 | 1 | 19 |  |
|  |  | $1=$ Yes | 178 | 45.0\% | 114 | 42.4\% | 61 | 55.4\% | 3 | 41.5\% | 34 | 50.2\% | 15 | 54.1\% | 16 | 50.2\% | 5 | 55.0\% | 3 | 1 | 10 | 51.5\% | 5 | 46.8\% | 79 | 44.7\% | 0 |  | 8 | 41.0\% |
|  |  | 2=No | 209 | 51.7\% | 156 | 57.6\% | 49 | 44.6\% | 45 | 58.5\% | 36 | 49.8\% | 14 | 45.9\% | 16 | 49.8\% | 4 | 45.0\% | 0 | * | 10 | 48.5\% | 6 | 53.2\% | 98 | 55.3\% | 8 | 1 | 11 | 59.0\% |
| Q22a | Q22a. Is your building control system a direct digital control (DDC) system? | Total | 177 | 98.9\% | 116 | 1 | 57 |  | 4 | 1 | 32 | 1 | 19 | 1 | 17 | 1 | 4 | 1 | 3 | 1 | 9 | 1 | 4 | 1 | 78 | 1 | 1 | 1 | 8 | 1 |
|  |  | $1=$ Yes | 86 | 49.8\% | 44 | 38.2\% | 40 | 70.4\% | 2 | 68.7\% | 23 | 74.2\% | 8 | 44.2\% | 5 | 29.3\% | 2 | 48.3\% | 3 | 1 | 3 | 34.8\% | 1 | 26.1\% | 38 | 50.8\% | 0 |  | 1 | 13.7\% |
|  |  | 2=No | 91 | 49.1\% | 72 | 61.8\% | 17 | 29.6\% | 2 | 31.3\% | 9 | 25.8\% | 11 | 55.8\% | 12 | 70.7\% | 2 | 51.7\% | 0 | * | 6 | 65.2\% | 3 | 73.9\% | 40 | 49.2\% | 1 | 1 | 7 | 86.3\% |
| Q22b | Q22b. Would you say that your building energy control system <br> is | Total | 143 | 99.5\% | 88 | 1 | 53 |  | 2 | 1 | 29 | 1 | 14 | 1 | 13 | 1 | 3 | 1 | 3 | 1 | 8 | 1 | 2 | 1 | 62 | 1 | * |  | 6 |  |
|  |  | 1=Always on program | 97 | 67.7\% | 58 | 65.6\% | 37 | 70.0\% | 2 | 1 | 21 | 73.4\% | 10 | 71.4\% | 8 | 62.4\% | 2 | 73.9\% | 1 | 35.4\% | 4 | 48.8\% | 1 | 50.0\% | 42 | 67.1\% | * |  | 5 | 84.9\% |
|  |  | 2=Sometimes on override | 37 | 25.7\% | 22 | 25.2\% | 15 | 28.1\% | 0 | * | 8 | 26.6\% | 2 | 15.6\% | 5 | 37.6\% | 1 | 26.1\% | 2 | 64.6\% | 3 | 39.6\% | 1 | 50.0\% | 14 | 23.2\% | * |  | 1 | 1\% |
|  |  | 3=Always on override | 9 | 6.1\% | 8 | 9.3\% | 1 | 1.9\% | 0 | * | 0 | * | 2 | 12.9\% | 0 | * | 0 |  | 0 | * | 1 | 11.6\% | 0 | * | 6 | 9.7\% | * |  | 0 |  |
| Q22C_ | Q22c_a. At what temperature do you keep your business or organization during: Winter days during normal operating hours |  | 185 | 23.56 | 124 | 23.99 | 58 | 22.89 | 3 | 21.00 | 33 | 25.4 | 17 | 28.98 | 19 | 24.88 | 5 | 21.18 | 3 | 21.01 | 10 | 34.41 | 5 | 20.41 | 81 | 21.08 | 1 | 15.00 | 7 | 18.72 |
| Q22c_b | Q22c_b. At what temperature do you keep your business or organization during: Winter days during non-operating hours |  | 174 | 20.36 | 114 | 20.42 | 57 | 20.27 | 3 | 20.07 | 30 | 21.24 | 17 | 25.66 | 16 | 22.57 | 4 | 21.62 | 3 | 17.65 | 10 | 31.67 | 4 | 20.50 | 78 | 17.43 | 1 | 10.00 | 7 | 18.21 |
| Q22c_c | Q22c c. At what temperature do you keep your business or organization during: Summer days during normal operating hours |  | 164 | 18.78 | 103 | 18.20 | 58 | 19.55 | 3 | 20.81 | 32 | 21.81 | 16 | 24.91 | 16 | 17.82 | 5 | 17.27 | 2 | 17.74 | 9 | 22.88 | 4 | 18.25 | 69 | 15.84 | 1 | 15.00 | 7 | 17.95 |
| Q22c_d | Q22c_d. At what temperature do you keep your business or organization during: Summer days during non-operating hours |  | 154 | 17.72 | 96 | 17.04 | 55 | 18.60 |  | 20.07 | 28 | 19.41 | 14 | 26.57 | 15 | 17.36 | 4 | 19.56 | 2 | 17.74 | 9 | 22.00 | 4 | 18.75 | 67 | 14.48 | 1 | 10.00 | 7 | 17.95 |
| Q23_a | Q23 a. How many of each of the following thermostats do you have in your business or organization? Programmable thermostats |  | 305 | 2.66 | 208 | 2.22 | 90 | 3.68 | 7 | 0.80 | 55 | 2.84 | 24 | 3.42 | 23 | 1.46 | 6 | 21.51 | 3 | 0.58 | 15 | 3.46 | 4 | 0.26 | 146 | 2.16 | 7 | 0.56 | 15 | 1.31 |
| Q23_b | Q23_b. How many of each of the following thermostats do you have in your business or <br> organization? Non-programmable thermostats |  | 314 | . 01 | 230 | 4.99 | 77 | 24 | 7 | 16.48 | 58 | 6.44 | 25 | 3.56 | 28 | 1.48 | 2 | 43.81 | 3 | 69 | 14 | 5.94 | 5 | 39.90 | 148 | 7.21 | 8 | 10.96 | 16 | 7.11 |
| Q23_c | you <br> have in your business or organization? Smart thermostats |  | 209 |  | 141 | 0.14 | 62 | 0.50 | 6 | 0.00 | 34 | 0.00 | 14 | 0.00 | 18 | 0.05 | 3 | 11.71 | 3 | 0.00 | 10 | 0.28 | 3 | 0.00 | 105 | 0.15 | 3 | 0.00 | 13 | 0.00 |
| Q24_a | Q24_a. How many of the following systems do you have to heat water at your business or organization? Electric water heater tanks -40 gallons ( 150 L ) or smaller |  | 410 | 1.66 | 292 | 84 | 110 | 1.21 | 8 | 1.91 | 75 | 0.73 | 32 | 1.42 | 36 | 0.83 | 9 | 0.17 | 3 | 1.65 | 20 | 1.17 | 12 | 2.01 | 184 | 2.46 | 10 | 1.61 | 19 | 0.84 |
| Q24_b | Q24_b. How many of the following systems do you have to heat water at your business or organization? Electric water heater tanks - Greater than 40 gallons ( 150 L ) and up to 60 gallons ( 230 L ) |  | 410 | 0.41 | 292 | 0.21 | 110 | 0.83 | 8 | 0.70 | 75 | 0.32 | 32 | 0.41 | 36 | 0.35 | 9 | 1.94 | 3 | 1.06 | 20 | 0.06 | 12 | 0.43 | 184 | 0.40 | 10 | 0.61 | 19 | 0.35 |
| Q24_c | Q24_c. How many of the following systems do you have to heat water at your business or organization? Electric water heater tanks - Larger than 60 gallons (230L) |  | 410 | 0.20 | 292 | 0.03 | 110 | 0.55 | 8 | 0.46 | 75 | 0.06 | 32 | 0.04 | 36 | 0.17 | 9 | 0.73 | 3 | 0.00 | 20 | 0.17 | 12 | 0.45 | 184 | 0.27 | 10 | 0.00 | 19 | 0.10 |
| Q24_d | Q24 d. How many of the following systems do you have to heat water at your business or organization? Electric boilers (with hot-water holding tanks) |  | 410 | 0.13 | 292 | 0.03 | 110 | 0.34 | 8 | 0.39 | 75 | 0.10 | 32 | 0.43 | 36 | 0.03 | 9 | 0.73 | 3 | 0.00 | 20 | 0.00 | 12 | 0.72 | 184 | 0.08 | 10 | 0.06 | 19 | 0.05 |
| Q24_e | Q24_e. How many of the following systems do you have to heat water at your business or organization? Propane water heater tanks |  | 410 | 0.07 | 292 | 0.03 | 110 | 0.17 | 8 | 0.00 | 75 | 0.00 | 32 | 0.00 | 36 | 0.05 | 9 | 0.61 | 3 | 0.00 | 20 | 0.00 | 12 | 1.34 | 184 | 0.02 | 10 | 0.00 | 19 | 0.05 |
| Q24_f | Q24 f. How many of the following systems do you have to heat water at your business or organization? Propane tankless, on-demand systems |  | 410 | 0.01 | 292 | 0.00 | 110 | 0.01 | 8 | 0.00 | 75 | 0.00 | 32 | 0.00 | 36 | 0.03 | 9 | 0.00 | 3 | 0.00 | 20 | 0.00 | 12 | 0.00 | 184 | 0.01 | 10 | 0.00 | 19 | 0.00 |
| Q24_9 | Q24_g. How many of the following systems do you have to heat water at your business or organization? Fuel oil boilers (with hot-water holding tanks) |  | 410 | 0.06 | 292 | 0.03 | 110 | 0.12 | 8 | 0.23 | 75 | 0.07 | 32 | 0.00 | 36 | 0.03 | 9 | 0.34 | 3 | 0.00 | 20 | 0.10 | 12 | 0.25 | 184 | 0.03 | 10 | 0.43 | 19 | 0.00 |
| Q24_h | Q24_h. How many of the following systems do you have to heat water at your business or organization? Other |  | 410 | 0.02 | 292 | 0.02 | 110 | 0.04 | 8 | 0.00 | 75 | 0.01 | 32 | 0.00 | 36 | 0.03 | 9 | 0.00 | 3 | 0.35 | 20 | 0.00 | 12 | 0.00 | 184 | 0.03 | 10 | 0.00 | 19 | 0.00 |
| Q25a_a | Q25a_a. Do you have this equipment? Residential dishwashers | Total | 378 | 96.8\% | 271 |  | 99 |  | 8 | 1 | 69 | 1 | 30 | 1 | 29 | 1 | 7 | 1 | 3 | 1 | 20 | 1 | 9 | 1 | 174 | 1 | 10 | 1 | 18 | 1 |
|  |  | 1 =Yes | 73 | 19.0\% | 43 | 15.8\% | 26 | 26.5\% | 4 | 45.7\% | 22 | 32.4\% | 2 | 7.7\% | 4 | 13.8\% | 2 | 26.8\% | 1 | 35.4\% | 4 | 21.0\% | 4 | 44.0\% | 24 | 13.8\% | 4 | 41.0\% | 2 | 10.9\% |
|  |  | 2=No | 305 | 77.8\% | 228 | 84.2\% | 73 | 73.5\% | 45 | 54.3\% | 47 | 67.6\% | 28 | 92.3\% | 25 | 86.2\% | 5 | 73.2\% | 2 | 64.6\% | 16 | 79.0\% | 5 | 56.0\% | 150 | 86.2\% | 6 | 59.0\% | 16 | 89.10 |
| Q25ba | Q25b_a. If yes, how many do you have? Residential dishwashers |  | 64 | 1.42 | 36 | 1.31 | 24 | 1.58 | 4 | 1.31 | 21 | 1.48 | 2 | 1.00 | 3 | 1.00 | 1 | 1.00 | 1 | 2.00 | 3 | 1.00 | 4 | 2.81 | 20 | 1.39 | 3 | 1.00 | 2 | 1.55 |
| Q25c_a | Q25c_a. If yes, how many are ENERGY STAR rated? Residential dishwashers |  | 43 | 0.99 | 24 | 0.58 | 17 | 1.47 | 2 | 1.00 | 14 | 1.45 | * | * | 1 | 1.00 | 1 | 1.00 | * | * | 3 | 0.71 | 3 | 0.38 | 14 | 0.80 | 2 | 1.00 | 1 | 1.00 |
|  |  | Total | 382 | 96.6\% | 270 |  | 104 |  | 8 |  | 66 | 1 | 30 | 1 | 31 | 1 | 9 | 1 | 3 | 1 | 19 | 1 | 9 | 1 | 177 | 1 | 10 | 1 | 19 |  |
|  | Q25a b. Do you have this equipment? Residential clothes | $1=$ Yes | 79 | 20.5\% | 44 | 16.3\% | 32 | 30.6\% | 3 | 38.6\% | 5 | 7.2\% | 5 | 17.2\% | 7 | 22.7\% | 8 | 91.4\% | 1 | 35.4\% | 4 | 21.0\% | 8 | 90.1\% | 32 | 18.2\% | 4 | 43.0\% | 3 | 16.6\% |


|  |  |  | verall |  | Rate Class |  |  |  |  |  | Segment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Total |  | 210 |  | 230 |  | 240 |  | 1=Office |  | 2=Retail |  | $3=$ Grocery Restaurant |  | 4=Health Services |  | 5=Education |  | 6=Warehouse |  | 7=LodgingHospitality MURB |  | $\begin{gathered} 8=\text { Other } \\ \text { Commercial } \end{gathered}$ |  | $9=F$ Fishing |  | $\begin{aligned} & \text { 10=Manufacturing } \\ & \text { Refining } \\ & \text { Pulp\&Paper } \end{aligned}$ |  |
| Variable Name | Variable Label | value | n | Est | n | Est | n | Est | $n$ | Est | n | Est | n | Est | n | Est | n | Est | n | Est | n | Est | n | Est | n | Est | n | Est | n | Est |
| Q25a_b | washers | 2=No | 303 | 76.2\% | 226 | 83.7\% | 72 | 69.4\% | 5 | 61.4\% | 61 | 92.8\% | 25 | 82.8\% | 24 | 77.3\% | 1 | 8.6\% | 2 | 64.6\% | 15 | 79.0\% | 1 | 9.9\% | 145 | 81.8\% | 6 | 57.0\% | 16 | 83.4\% |
| Q25b_b | Q25b_b. If yes, how many do you have? Residential clothes washers |  | 71 | 1.74 | 38 | 1.26 | 30 | 2.33 | 3 | 1.19 | 5 | 0.80 | 5 | 1.22 | 6 | 1.00 | 7 | 3.98 | 1 | 1.00 | 2 | 1.00 | 8 | 2.31 | 29 | 1.64 | 3 | 1.56 | 3 | 1.00 |
| Q25c_b | Q25c_b. If yes, how many are ENERGY STAR rated? Residential clothes washers |  | 40 | 1.17 | 21 | 0.80 | 17 | 1.55 | 2 | 1.31 | 3 | 0.33 | 2 | 0.50 | 2 | 1.00 | 4 | 2.35 | * | * | * | * | 4 | 1.23 | 19 | 1.06 | 3 | 1.56 | 1 | 1.00 |
| Q25a_c | Q25a_c. Do you have this equipment? Residential clothes dryers | Total | 381 | 96.6\% | 269 |  | 104 |  | 8 |  | 66 | 1 | 30 | 1 | 31 | 1 | 9 | 1 | 3 | 1 | 19 | 1 | 10 | 1 | 175 | 1 | 10 | 1 | 19 | 1 |
|  |  | $1=$ Yes | 73 | 19.0\% | 42 | 15.6\% | 28 | 27.0\% | 3 | 38.6\% | 5 | 7.2\% | , | 17.2\% | 6 | 19.0\% | 7 | 82.9\% | 0 | * | , | 21.0\% | 8 | 80.4\% | 29 | 16.7\% | , | 43.0\% | 3 | 16.6\% |
|  |  | 2=No | 308 | 77.6\% | 227 | 84.4\% | 76 | 73.0\% | 5 | 61.4\% | 61 | 92.8\% | 25 | 82.8\% | 25 | 81.0\% | 2 | 17.1\% | 3 | 1 | 15 | 79.0\% | 2 | 19.6\% | 146 | 83.3\% | 6 | 57.0\% | 16 | 83.4\% |
| Q25bc | Q25b_c. If yes, how many do you have? Residential clothes dryers |  | 64 | 1.79 | 35 | 1.22 | 26 | 2.52 | 3 | 1.19 | 5 | 0.80 | 5 | 1.22 | 4 | 1.00 | 6 | 4.33 | * | * | 2 | 1.00 | 8 | 2.33 | 26 | 1.62 | 3 | 1.56 | 3 | 1.00 |
| Q25_c | Q25c_c. If yes, how many are ENERGY STAR rated? Residential clothes dryers |  | 36 | 1.12 | 22 | 0.81 | 12 | 1.60 | 2 | 1.31 | 3 | 0.33 | 2 | 0.50 | 1 | 1.00 | 2 | 2.50 | * | * | * | * | 3 | 1.31 | 19 | 1.06 | 3 | 1.56 | 1 | 1.00 |
| Q25a_d | Q25a_d. Do you have this equipment? Commercial clothes washers | Total | 374 | 96.9\% | 267 | 1 | 99 |  | 8 | 1 | 68 | 1 | 29 | 1 | 29 | 1 | 8 | 1 | 3 | 1 | 19 | 1 | 11 | 1 | 170 | 1 | 10 | 1 | 18 | 1 |
|  |  | $1=$ Yes | 31 | 8.0\% | 15 | 5.5\% | 13 | 12.7\% | 3 | 30.0\% | 5 | 7.0\% | - | * | , | * | 5 | 58.5\% | 0 | * | 0 | * | 7 | 66.2\% | 11 | 6.2\% | 2 | 20.4\% | 0 |  |
|  |  | $2=$ No | 343 | 88.9\% | 252 | 94.5\% | 86 | 87.3\% | 57 | 70.0\% | 63 | 93.0\% | 29 | 1 | 29 | 1 | 3 | 41.5\% | 3 | 1 | 19 | 1 | 4 | 33.8\% | 159 | 93.8\% | 8 | 79.6\% | 18 |  |
| Q25b_d | Q25b_d. If yes, how many do you have? Commercial clothes washers |  | 29 | 3.06 | 14 | 1.64 | 12 | 4.82 | 3 | 1.24 | 5 | 1.40 | * | * | * | * | 3 | 2.00 | * | * | * | * | 7 | 1.88 | 11 | 5.44 | 2 | 1.00 |  |  |
| Q25c_d | Q25c_d. If yes, how many are ENERGY STAR rated? Commercial clothes washers |  | 11 | 0.97 | 7 | 1.00 | 2 | 0.83 | 2 | 1.00 | 2 | 1.00 | * | * | * | * | 1 | 2.00 | * | * | * |  | 1 | 1.00 | 5 | 0.77 | 2 | 1.00 |  |  |
|  | Q25a_e. Do you have this equipment? Commercial clothes dryers | Total | 375 | 96.6\% | 265 |  | 102 |  | 8 | 1 | 66 | 1 | 30 | 1 | 29 | 1 | 8 | 1 | 3 | 1 | 19 | 1 | 11 | 1 | 172 | 1 | 10 | 1 | 18 |  |
| Q25a_e |  | $1=$ Yes | 24 | 6.2\% | 8 | 3.0\% | 13 | 12.3\% | 3 | 30.0\% | , | 4.3\% | 0 | * | 0 | * | 5 | 58.5\% | 0 | * | , | * | 6 | 58.2\% | 7 | 4.0\% | 2 | 20.4\% | 0 |  |
|  |  | 2=No | 351 | 90.3\% | 257 | 97.0\% | 89 | 87.7\% | 57 | 70.0\% | 63 | 95.7\% | 30 | 1 | 29 | 1 | 3 | 41.5\% | 3 | 1 | 19 | 1 | 5 | 41.8\% | 165 | 96.0\% | 8 | 79.6\% | 18 |  |
| Q25be | Q25b_e. If yes, how many do you have? Commercial clothes dryers |  | 21 | 3.69 | 6 | 2.00 | 12 | 4.90 | 3 | 1.24 | 3 | 1.67 | . | * | * | * | 3 | 2.00 | * | * | . | * | 6 | 2.17 | 6 | 8.48 | 2 | 1.00 |  |  |
| Q25c_e | Q25c_e. If yes, how many are ENERGY STAR rated? Commercial clothes dryers |  | 6 | 0.94 | 2 | 1.00 | 2 | 0.83 | 2 | 1.00 | 2 | 1.00 | * | * | * | * | 1 | 2.00 | * | * | * |  | * | * | 1 | 0.00 | 2 | 1.00 |  |  |
|  | Q25a_f. Do you have this equipment? Commercial dishwashers | Total | 384 | 96.9\% | 268 |  | 108 |  | 8 | 1 | 65 | 1 | 30 | 1 | 35 | 1 | 8 | 1 | 3 | 1 | 19 | 1 | 11 | 1 | 176 | 1 | 10 | 1 | 18 |  |
| Q25a_ |  | $1=$ Yes | 52 | 13.8\% | 22 | 8.3\% | 29 | 26.7\% | 1 | 15.7\% | 2 | 3.2\% | 28 | 7.0\% | 14 | 40.1\% | 8 | 1 | 0 | * | 1 | * | 6 | 56.5\% | 20 | 12.2\% | 0 | * | 0 |  |
|  |  | 2=No | 332 | 83.2\% | 246 | 91.7\% | 79 | 73.3\% | 7 | 84.3\% | 63 | 96.8\% | 28 | 93.0\% | 21 | 59.9\% | 0 |  | 3 | 1 | 19 | 1 | 5 | 43.5\% | 156 | 87.8\% | 10 | 1 | 18 |  |
| Q25b_f | Q25b_f. If yes, how many do you have? Commercial dishwashers |  | 44 | 1.49 | 16 | 1.32 | 28 | 1.58 | . | . | 2 | 2.10 | 1 | 4.00 | 12 | 1.33 | 7 | 1.75 | * | * | * | * | 6 | 1.34 | 16 | 1.32 | * | * |  |  |
| Q25c_f | Q25c_f. If yes, how many are ENERGY STAR rated? Commercial dishwashers |  | 20 | 1.06 | 11 | 1.00 | 9 | 1.11 | * | * | 2 | 2.10 | * | * | 7 | 0.70 | 1 | 1.00 | * | * | * | * | 2 | 1.00 | 8 | 1.11 |  | * |  |  |
|  | Q25a_f1. Do you have this equipment? Pre-rinse spray valves | Total | 374 | 96.9\% | 264 |  | 102 |  | 8 | 1 | 64 | 1 | 30 | 1 | 30 | 1 | 8 | 1 | 3 | 1 | 19 | 1 | 11 | 1 | 172 | 1 | 10 | 1 | 8 |  |
| Q25a_11 |  | $1=$ Yes | 29 | 7.7\% | 14 | 5.3\% | 15 | 14.3\% | 0 | * | 2 | 3.0\% | , |  | 7 | 22.9\% | 6 | 74.8\% | 0 | * | 0 | * | 6 | 56.5\% | 8 | 4.8\% | 0 | * | 0 |  |
|  |  | 2=No | 345 | 89.2\% | 250 | 94.7\% | 87 | 85.7\% | 8 | 1 | 62 | 97.0\% | 30 | 1 | 23 | 77.1\% | 2 | 25.2\% | 3 | 1 | 19 | 1 | 5 | 43.5\% | 164 | 95.2\% | 10 | 1 | 18 |  |
| Q25b_11 | Q25b_f1. If yes, how many do you have? Pre-rinse spray valves |  | 19 | 1.33 | 8 | 1.12 | 11 | 1.47 | * | * | 2 | 1.00 | * | * | 4 | 1.82 | 3 | 1.00 | * | * | * | * | 6 | 1.31 | 4 | 1.27 | * | * |  |  |
| Q25c_f1 | Q25c_f1. If yes, how many are ENERGY STAR rated? Pre-rinse spray values |  | 8 | 1.15 | 4 | 1.23 | 4 | 1.08 | * | * | 2 | 1.00 | * | * |  | * | 1 | 0.00 | * | * | * |  | 3 | 1.33 | 2 | 1.43 |  | * |  |  |
|  |  | Total | 379 | 96.9\% | 265 |  | 106 |  | 8 | 1 | 66 | , | 30 | 1 | 29 | 1 | 9 | , | 3 | 1 | 19 | 1 | 11 | 1 | 174 | 1 | 10 | 1 | 19 |  |
|  |  | $1=$ Yes | 92 | 24.7\% | 39 | 14.7\% | 48 | 45.4\% | 5 | 70.0\% | 13 | 20.6\% | 3 | 10.2\% | 1 | 3.2\% | 9 | 1 | 1 | 35.4\% | 3 | 17.1\% | 10 | 90.3\% | 43 | 26.0\% | 2 | 23.4\% | 4 | 23.8\% |
| Q25a_g | Q25a_g. Do you have this equipment? Showerheads | 2=No | 287 | 72.2\% | 226 | 85.3\% | 58 | 54.6\% |  | 30.0\% | 53 | 79.4\% | 27 | 89.8\% | 28 | 96.8\% | 0 |  |  | 64.6\% | 16 | 82.9\% | 1 | 9.7\% | 131 | 74.0\% |  | 76.6\% | 15 |  |
| Q25b_9 | Q25b_g. If yes, how many do you have? Showerheads |  | 81 | 20.17 | 32 | 6.39 | 45 | 29.93 | 4 | 5.03 | 13 | 3.76 | 3 | 2.69 | * | * | 7 | 44.77 | 1 | 2.00 | 3 | 2.06 | 9 | 85.29 | 36 | 12.72 | 2 | 2.00 | 4 | 1.47 |
| Q25c_9 | Q25c_g. If yes, how many are ENERGY STAR rated? Showerheads |  | 34 | 1.69 | 18 | 1.36 | 15 | 1.50 | 1 | 8.00 | 6 | 1.06 | * | * | * | * | 1 | 0.00 | * | * | * |  | 5 | 2.95 | 18 | 1.89 | 1 | 2.00 | 2 | 0.0 |
| Q26a | Q26a. Do you have this equipment? Socket-type lamps (screw-in or pin) | Total | 348 | 97.0\% |  |  | 94 |  | 8 |  | 66 |  | 27 |  | 31 | 1 | 8 | 1 | 1 | 1 | 13 | 1 | 11 | 1 | 155 | 1 | 8 | 1 | 19 |  |
|  |  | $1=$ Yes | 247 | 69.3\% | 163 | 66.1\% | 78 | 83.1\% | 67 | 77.1\% | 40 | 61.5\% | 15 | 56.8\% | 20 | 65.4\% | 。 | 1 | 1 | 1 | 10 | 78.0\% | 11 | 1 | 113 | 72.3\% | 7 | 92.2\% | 14 | 75.5\% |
|  |  | 2=No | 101 | 27.6\% | 83 | 33.9\% | 16 | 16.9\% | 2 | 22.9\% | 26 | 38.5\% | 12 | 43.2\% | 11 | 34.6\% | 0 | * | 0 | * | 3 | 22.0\% | 0 |  | 42 | 27.7\% | 1 | 7.8\% | 5 | 24.5\% |
| Q26b___1 | Q26b_a_1. What types of bulbs do you use with this type of lighting? Socket-type lamps (screw-in or pin): Incandescent | Total | 410 | 96.7\% |  |  | 110 |  | 8 |  | 75 |  | 32 |  | 36 |  | 9 | 1 | 3 | 1 | 20 |  | 12 | 1 | 184 |  | 10 | 1 | 19 |  |
|  |  |  | 321 | 75.1\% | 237 | 81.0\% | 78 | 70.8\% | 6 | 68.6\% | 60 | 79.8\% | 28 | 86.2\% | 27 | 74.4\% | 7 | 77.8\% | 2 | 70.8\% | 18 | 89.5\% | 10 | 85.2\% | 143 | 77.4\% | , | 66.1\% | 13 | 64.5\% |
|  |  | $1=$ Yes | 89 | 21.6\% | 55 | 19.0\% | 32 | 29.2\% | 2 | 31.4\% | 15 | 20.2\% |  | 13.8\% | 9 | 25.6\% | 2 | 22.2\% | 1 | 29.2\% | 2 | 10.5\% | , | 14.8\% | 41 | 22.6\% | 3 | 33.9\% | 6 | 35.5\% |
| Q26b_a_2 | Q26b_a_2. What types of bulbs do you use with this type of lighting? Socket-type lamps (screw-in or pin): CFL |  | 363 | 85.4\% | 268 | 91.8\% | 89 | 81.2\% |  | 77.1\% | 65 | 85.8\% | 30 | 92.8\% | 32 | 88.1\% | 7 | 82.9\% | 3 | 1 | 20 | 1 | 10 | 83.6\% | 163 | 88.7\% | 10 | 1 | 14 | 73.9\% |
|  |  | 1=Yes | 47 | 11.3\% | 24 | 8.2\% | 21 | 18.8\% | 2 | 22.9\% | 10 | 14.2\% | 2 | 7.2\% | 4 | 11.9\% | 2 | 17.1\% | 0 | * | , | * | 2 | 16.4\% | 21 | 11.3\% | 0 | * | 5 | 26.1\% |
| Q26b__3 | Q26b_a_3. What types of bulbs do you use with this type of lighting? Socket-type lamps (screw-in or pin): LED |  | 253 | 59.2\% |  | 64.9\% | 59 | 53.0\% | 5 | 61.4\% | 55 | 72.6\% | 19 | 58.6\% | 24 | 66.1\% | 5 | 51.4\% |  | 70.8\% | 13 | 64.8\% | 4 | 32.8\% | 104 | 56.6\% | 6 | 52.1\% | 13 | 70.2\% |
|  |  | $1=$ Yes | 157 | 37.5\% | 103 | 35.1\% | 51 | 47.0\% | 3 | 38.6\% | 20 | 27.4\% | 13 | 41.4\% | 12 | 33.9\% | 4 | 48.6\% | 1 | 29.2\% | , | 35.2\% | 8 | 67.2\% | 80 | 43.4\% | 4 | 47.9\% | 6 | 29.8\% |
| Q26b___4 | Q26b_a_4. What types of bulbs do you use with this type of lighting? Socket-type lamps (screw-in or pin): Halogen |  | 369 | 86.9\% | 271 | 92.8\% | 93 | 84.6\% | 5 | 70.0\% | 68 | 90.5\% | 30 | 92.8\% | 36 | 1 | 7 | 81.4\% |  | 70.8\% | 20 | 1 | 10 | 85.2\% | 165 | 89.3\% | 6 | 61.7\% | 17 | 88.8\% |
|  |  | $1=$ Yes | 41 | 8.9\% | 21 | 22\% | 17 | 84.0\% | , | 30.0\% | 8 | 90.5\% | 30 | 22.0\% | , | * | 2 | 18.6\% | 1 | 70.6\% | 20 | * | 10 | 8.2\% | 15 | 10.7\% | 4 | 38.3\% | 1 | 8.8\% |
| Q26b_a_5 |  |  | 398 | 93.8\% | 285 |  | 107 | 97.2\% |  | 77.1\% |  | 97.4\% | 32 |  | 36 | 1 | 9 | 1 | 3 | 1 | 18 | 89.5\% | 11 | 91.0\% | 180 | 98.0\% | 9 | 86.0\% | 18 | 95.4\% |
|  | lighting? ? socket-type lamps (screw-in or pin): other | $1=$ Yes | 12 | 2.8\% | 7 | 2.4\% | 3 | 2.8\% | 2 | 22.9\% | 2 | 2.6\% | 0 | * | , | * | 0 | * | 0 | * | 2 | 10.5\% | 1 | 9.0\% |  | 2.0\% | 1 | 14.0\% | 1 | 4.6\% |


|  |  |  | Overall <br> Total |  | Rate Class |  |  |  |  |  | Segment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 210 |  | 230 |  | 240 |  | 1=Office |  | 2=Retai |  | $3=$ GroceryRestaurant Restaurant |  | 4=HealthServices |  | 5=Education |  | 6=Warehouse |  | 7=LodgingHospitality MURB |  | $\begin{gathered} 8=\text { Other } \\ \text { Commercial } \end{gathered}$ |  | $9=F$ Fishing |  | $\begin{gathered} \text { 10=Manufacturing } \\ \text { Refining } \\ \text { Pulp\&Paper } \end{gathered}$ |  |
| Variable Name | Variable Label | value | n | Est | n | Est | n | Est | $n$ | Est | $n$ | Est | n | Est | $n$ | Est | n | Est | n | Est | n | Est | n | Est | n | Est | n | Est | n | Est |
| Q26b | Q26b. Do you have this equipment? Low-bay lighting (less than 16 feet from the floor) | Total | 366 | 96.6\% | 57101 |  |  |  | 8 | 92.9\% | $\begin{array}{lr}68 & 1 \\ 54 & 79.4 \%\end{array}$ |  | $\begin{gathered} 30 \\ 22 \\ 22 \\ 82 \end{gathered}$ | $\begin{array}{r} 1 \\ 72.6 \% \\ 27.4 \% \end{array}$ | $\begin{array}{rr} 31 & 1 \\ 28 & 91.0 \% \end{array}$ |  | 7 |  | 1 | 1 | 1711 | 64.4\% | 11 | 67.9\% | 167122 |  | 7 | 72.2\% | 17 | 1 |
|  |  | 1=Selected | 276 | 73.4\% | 187 | 72.7\% | 82 | 81.8\% | 7 |  |  |  | $73.6 \%$ $26.4 \%$ |  |  |  | 134 |  |  |  |  |  |  |  |  | 77.9\%22.1\% |  |  |
|  |  | 2 | 90 | 23.2\% | 70 | 27.3\% | 19 | 18.2\% | 1 | $\begin{array}{r} 1 \\ 15.7 \% \end{array}$ | 14 | 20.6\% |  |  | 3 | 9.0\% |  | 4 | 56.6\% | 0 | * | 6 | 35.6\% | 4 | 32.1\% |  | 45 |  | 1 | 7.8\% |
| Q26b_b_1 | Q26b_b_1. What types of bulbs do you use with this type of lighting? Low-bay lighting (less than 16 feet from the floor): T5 fluorescent tubes ( $5 / 8$ inch diameter) | Total <br> $1=$ Selected | $\begin{gathered} 410 \\ 36 \end{gathered}$ | 96.7\% 292 |  | 1110 |  | $\begin{array}{r} 1 \\ 10.8 \% \end{array}$ | 8 |  | 756 |  |  | 32 | $\begin{array}{r} 1 \\ 6.0 \% \end{array}$ | 364 | 10.8\% | 91 |  | 31 |  | 20 | 20.0\% | 12 |  | 184 | 1 | 10 | 1 |  |  |
|  |  |  |  | 8.6\% | 23 | 7.8\% | 12 |  | 1 |  |  |  | 0 |  |  |  |  | * | 0 | * | 0 |  |  | * | 17 | 9.4\% | 1 | 11.3\% | 19 2 | 11.2\% |
| Q26b_b_2 | lighting? Low-bay lighting (less than 16 feet from the floor): <br> T8 <br> fluorescent tubes (standard, 1 inch diameter) | 1=Select | 126 | 30 | 87 | 29. | 36 | 32.9\% | 3 47.1\% |  | 34 | 45.7\% |  | 7 22.2\% | 12 | 33.6\% |  | 3 32.8\% | 0 |  | 4 | 19.0\% | 3 | 27.0\% | 52 | 28.7\% |  | 31.9\% | 6 | 33.5\% |
| Q26b__3 | Q26b_b_3. What types of bulbs do you use with this type of lighting? Low-bay lighting (less than 16 feet from the floor): T8 T8 diameter) | 1=Selected | 34 | 8.3\% | 22 | 7.7\% | 12 | 11.1\% | 0 | * | ${ }_{6}$ | 8.3\% |  | 9.0\% |  | 16.5\% | 0 |  | 0 | * | 0 | * | 2 | 18.0\% | 10 | 5.7\% |  | 11.3\% | 2 | 11.2\% |
| Q26b__4 | Q26b_b_4. What types of bulbs do you use with this type of lighting? Low-bay lighting (less than 16 feet from the floor): T12 fluorescent tubes ( $11 / 2$ inch diameter) | 1=Selected |  | 18.5\% | 57 | 19.4\% | 20 | 18.4\% |  | 22.9\% | 17 | 23.2\% | 8 | 23.9\% | 6 | 16.8\% | 0 | * | 0 | * | 15.2\% |  | 2 | 18.0\% | 35 | 18.7\% |  | 43.0\% | 3 | 13.9\% |
| Q26b___5 | Q26b___5. What types of bulbs do you use with this type of lighting? Low-bay lighting (less than 16 feet from the floor): LED | 1=Selected |  | $74 \quad 18.2 \%$ |  |  | 34 |  | 231.40 |  |  |  |  | 8.6\% |  | 19.6\% |  |  |  |  |  |  |  | 53.9\% |  |  | 11 | 11.3\% | 4 | 20.5\% |
| Q26b_b_6 | Q26b_b_6. What types of bulbs do you use with this type of lighting? Low-bay lighting (less than 16 feet from the floor): Other | 1=Selected | 3 | \% | 1 | 0.3\% | 1 | 0.9\% | 1 | 7.1\% | 1 | 1.3\% |  | 0 | 0 | * | 0 | * | 0 | * | 0 | * | 1 | $9.0 \%$ | 1 | 0.3\% | 0 |  | 0 |  |
|  |  | Total | 330 | 96.6\% | 228 | 1 | 95 | 1 | 7 | 1 | 62 | 1 | 26 | 1 | 27 | 1 | 6 | 1 | 3 | 1 | 15 | 1 | 10 | 1 | 147 | 1 | 6 | 1 | 19 | 1 |
|  | Q26c. Do you have this equipment? High-bay lighting (16 feet | 1=Selected | 12 | 36.9\% | 63 | 27.5\% | 55 | 57.9\% | 5 | 72.9\% | 16 | 26.2\% | 9 | 36.9\% | 5 | 18.5\% | 3 | 48.3\% | 3 | 1 | 12 | 80.0\% | 2 | 21.5\% | 56 | 39.3\% | 4 | 69.5\% | 12 | 64.2\% |
| Q26c | or more from the floor) | 2 | 207 | 59.7\% | 165 | 72.5\% | 40 | 42.1\% | 27 | 27.1\% | 46 | 73.8\% | 17 | 63.1\% | 22 | 81.5\% | 3 | 51.7\% | 0 | * | 3 | 20.0\% | 8 | 78.5\% | 91 | 60.7\% | 2 | 30.5\% | 7 | 35.\% |
|  | Q26b_c_1. What types of bulbs do you use with this type of lighting? High-bay lighting ( 16 feet or more from the floor): | Total | 410 | 96.7\% | 292 |  | 110 |  | 8 | 1 | 75 | 1 | 32 | 1 | 36 | 1 | 9 | 1 | 3 | 1 | 20 | 1 | 12 | 1 | 184 | 1 | 10 | 1 | 19 | 1 |
| Q26b_c_1 | LED | 1=Selected | 43 | 10.6\% | 19 | 6.5\% | 21 | 19.1\% | 3 | 38.6\% | 2 | 3.1\% | 3 | 10.2\% | 1 | 2.6\% | 1 | 10.0\% | 0 |  | 8 | 42.0\% | 0 |  | ${ }^{23}$ | 13.1\% | 0 | * | 5 | 25.5\% |
| Q26b___2 | Q26b_c_2. What types of bulbs do you use with this type of lighting? High-bay lighting ( 16 feet or more from the floor): Mercury vapour | 1=Selected | 13 | 3.1\% | 5 | 1.7\% | 5 | 4.6\% | 3 | 30.0\% | 1 | 1.5\% | 1 | 3.6\% | 1 | 2.6\% | 0 | * | 1 | 35.4\% | 1 | 4.8\% | 0 |  | 3 | 1.4\% | 2 | 17.7\% | 3 | 17.2\% |
| Q26b_c_3 | Q26b_c_3. What types of bulbs do you use with this type of lighting? High-bay lighting ( 16 feet or more from the floor): Metal halide | 1=Selected | 11 | 2.7\% | 3 | 1.0\% | 6 | 5.5\% |  | 22.9\% | 3 | 4.4\% | 0 |  | 0 | * | 0 | * | 0 | * | 0 | * | 0 | * | 7 | \% | 0 | * | 1 | 5.6\% |
| Q26b_c_4 | Q26b_c_4. What types of bulbs do you use with this type of lighting? High-bay lighting ( 16 feet or more from the floor): High- or low-pressure sodium | 1=Selected | 5 | 1.1\% | 2 | 0.7\% | 2 | 1.8\% | 1 | 7.1\% | 0 | * | 2 | 6.6\% | 0 | * | 0 | * | 0 | * | 0 | * | 0 | * | 3 | 1.5\% | 0 | * | 0 | * |
| Q26b_c_5 | Q26b_c_5. What types of bulbs do you use with this type of lighting? High-bay lighting ( 16 feet or more from the floor): T5 fluorescent tubes ( $5 / 8$ inch diameter) | 1=Selected | 20 | 4.8\% | 11 | 3.7\% | 8 | 7.1\% | 1 | 15.7\% | 5 | 6.4\% | 1 | 3.6\% | 2 | 5.1\% | 0 | * | 0 | * | 2 | 9.5\% | 0 | * | 9 | 5.4\% | 0 | * | 1 | 4.6\% |
| Q26b_c_ | Q26b_c_6. What types of bulbs do you use with this type of lighting? High-bay lighting ( 16 feet or more from the floor): High-output $T 8$ fluorescent tubes (1 inch diameter) | 1=Selected | 25 | 6.3\% | 12 | 4.2\% | 13 | 12.0\% | 0 | * | 2 | 2.6\% | 2 | 7.2\% | 2 | 6.2\% | 2 | 22.2\% | 2 | 64.6\% | 0 | * | 0 | * | 12 | 7.0\% | 1 | 11.3\% | 1 | 5.6\% |
| Q26b_c_7 | Q26b_c_7. What types of bulbs do you use with this type of lighting? High-bay lighting ( 16 feet or more from the floor): 12 fluorescent tubes ( $11 / 2$ inch diameter) | 1=Selected | 21 | 4.8\% | 15 | 5.0\% | 5 | 4.6\% | 1 | 7.1\% | 3 | 4.1\% | 3 | 9.6\% | 0 | * | 1 | 10.0\% | 1 | 35.4\% | 1 | 4.8\% | 0 | * | 9 | 4.7\% | 2 | 17.7\% | 1 | 4.6\% |
| Q26b_c_8 | Q26b_c_8. What types of bulbs do you use with this type of lighting? High-bay lighting ( 16 feet or more from the floor): Other | 1=Selected | 6 | 1.5\% | 1 | 0.3\% | 5 | 4.3\% | 0 | * | 1 | 1.5\% | 0 |  | 0 | * | 1 | 8.6\% | 0 | * | 0 | * | 1 | 9.0\% | 2 | 1.1\% | 0 | * | 1 | 5.6\% |
|  |  | Total | 368 | 96.8\% | 59 |  | 102 |  | 7 | 1 | 68 | 1 | 29 | 1 | 32 | 1 | 7 | 1 | 3 | 1 | 16 | 1 | 10 | 1 | 166 | 1 | 9 | 1 | 19 | 1 |
|  |  | $\begin{aligned} & \begin{array}{l} \text { 1=Socket-tpe } \\ \text { lamps } \end{array} \end{aligned}$ | 80 | 20.5\% | 66 | 25.6\% | 14 | 13.3\% | 0 | * | 8 | 11.5\% | 5 | 17.1\% | 8 | 24.0\% | 3 | 42.2\% | 1 | 29.2\% | 1 | 5.9\% | 8 | 80.4\% | 43 | 25.0\% | 1 | 10.3\% | 0 | * |
|  |  | $\begin{aligned} & \text { 2=Low-bay } \\ & \text { lighting (less than } \end{aligned}$ | 149 | 38.8\% | 114 | 43.8\% | 32 | 31.8\% |  | 41.5\% | 39 | 56.6\% | 10 | 33.5\% | 14 | 43.8\% | 0 | * | 0 |  | 5 | 29.7\% | 1 | 10.7\% | 66 | 39.6\% | 4 | 44.4\% | 5 | 27.5\% |
|  |  | 3=High-bay lighting (16 feet o | 41 | 11.2\% | 20 | 7.9\% | 21 | 20.3\% |  |  | 2 | 2.8\% |  | 14.5\% | 0 |  | 1 | 15.6\% | 0 |  | 5 | 33.4\% | 0 | * | 19 | 12.1\% | 1 | 12.5\% | 8 | 40.4\% |
| Q27 | Q27. Which of the following represent the MAJORITY of interior lights used at your business or organization? | 4=Linear lamps (fluorescents o | 98 | 26.3\% | 59 | 22.7\% | 35 | 34.5\% | 4 | 58.5\% | 19 | 29.1\% | 10 | 34.9\% | 10 | 32.2\% | 3 | 42.2\% | 2 | 70.8\% | 5 | 30.9\% | 1 | 8.9\% | 38 | 23.3\% | 3 | 32.8\% | 6 | 32.1\% |
| Q28 | Q28. What percentage of the interior fluorescent tube light used at your business or organization is T12 ( $1 \frac{1}{2}$ inch diameter)? |  | 359 | 37.20 | 257 | 41.39 | 95 | 28.73 |  | 20.00 | 69 | 51.60 | 28 | 32.37 | 32 | 40.05 | 6 | 9.89 | 2 | 54.76 | 19 | 29.25 | 9 | 16.63 | 161 | 34.82 | 8 | 41.47 | 17 | 39.24 |
| Q29 | Q29. What percentage of the interior lighting at your business or organization is LEDs? |  | 362 | 33.81 | 252 | 31.89 | 104 | 37.33 | 6 | 41.57 | 68 | 19.34 | 29 | 38.17 | 33 | 41.61 | 6 | 48.15 | 2 | 4.52 | 18 | 39.26 | 10 | 51.56 | 164 | 37.18 | 6 | 19.48 | 17 | 22.83 |
|  |  | Total | 386 | 96.8\% |  |  | 106 |  | 8 | 1 | 71 |  | 29 | 1 | 33 | 1 | 9 | 1 | 3 | 1 | 19 | 1 | 10 | 1 | 175 | 1 | 9 | 1 | 19 | 1 |


|  |  |  | overall |  | Rate Class |  |  |  |  |  | Segment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Total |  | 210 |  | 230 |  | 240 |  | 1=Off |  | 2=Re |  | 3 -Grocery Restaurant |  | 4=Health Services <br> Services |  | 5=Educatio |  | 6=Warehous |  | 7=Lodging Hospitality MURB |  | $\begin{gathered} 8=\text { Other } \\ \text { Commercial } \end{gathered}$ |  | $9=$ Fishing |  | 10=ManufacturingRefiningPulp\&Paper |  |
| Variable | Variable Label | value | n | Est | n | Est | n | Est | n | Est | $n$ | Est | $n$ | Est | $n$ | Est | $n$ | Est | $n$ | Est | n | Est | $n$ | Est | n | Est | n | Est | n | Est |
| 30 | Q30. Do you have occupancy or motion sensors for any interior lighting at your business or organization? | $1=$ Yes | 52 | 13.8\% | 22 | 8.2\% | 28 | 26.5\% | 2 | 31.4\% | 11 | 16.5\% | 4 | 15.2\% | 5 | 14.0\% | 3 | 32.8\% | 0 |  | 4 | 22.0\% | 2 | 21.5\% | 20 | 12.6\% | 0 |  | ${ }^{2}$ | 11.2\% |
|  |  | 2=No | 334 | 82.9\% | 250 | 91.8\% | 78 | 73.5\% | 6 | 68.6\% | 60 | 83.5\% | 25 | 84.8\% | 28 | 86.0\% | 6 | 67.2\% | 3 | 1 | 15 | 78.0\% | 8 | 78.5\% | 155 | 87.4\% | 9 | 1 | 17 | 88.8\% |
| Q31a | Q31a. Do you have this equipment? Socket-type lamps (screw-in or pin) | Total | 362 | 96.9\% | 258 |  | 98 |  | 6 | 1 | 68 | 1 | 27 | 1 | 35 | 1 | 7 | 1 | 2 | 1 | 16 | 1 | 10 | 1 | 166 | 1 | 8 | 1 | 16 |  |
|  |  | $1=$ Yes | 223 | 59.4\% | 164 | 63.5\% | 55 | 56.4\% | 4 | 59.3\% | 42 | 61.5\% | 13 | 48.2\% | 23 | 65.2\% | 7 | 1 | 1 | 45.2\% | 5 | 30.9\% | 9 | 89.3\% | 103 | 61.3\% | 8 | 1 | 8 | 51.8\% |
|  |  | 2=No | 139 | 37.5\% | 94 | 36.5\% | 43 | 43.6\% | 2 | 40.7\% | 26 | 38.5\% | 14 | 51.8\% | 12 | 34.8\% | 0 | * | 1 | 54.8\% | 11 | 69.1\% | 1 | 10.7\% | 63 | 38.7\% | 0 |  | 8 | 48.2\% |
| Q31b__1 | Q31b_a_1. What types of bulbs do you use with this type of lighting? Socket-type lamps (screw-in or pin): Incandescent | Total | 410 | 96.7\% | 292 |  | 110 | 1 | 8 | 1 | 75 | 1 | 32 | 1 | 36 | 1 | 9 | 1 | 3 | 1 | 20 | 1 | 12 | 1 | 184 | 1 | 10 | 1 | 19 |  |
|  |  | 0 | 354 | 83.5\% | 251 | 85.9\% | 97 | 88.0\% | 6 | 77.1\% | 59 | 79.3\% | 29 | 90.4\% | 30 | 83.7\% | 9 | 1 | 3 | 1 | 18 | 89.5\% | 9 | 76.2\% | 164 | 88.8\% | 7 | 73.0\% | 16 | 828\% |
|  |  | $1=$ Yes | 56 | 13.2\% | 41 | 14.1\% | 13 | 12.0\% | 2 | 22.9\% | 16 | 20.7\% | 3 | 9.6\% | 6 | 16.3\% | 0 |  | 0 | * | 2 | 10.5\% | 3 | 23.8\% | 20 | 11.2\% | 3 | 27.0\% | 3 | 17.2\% |
| Q31b_a_2 | Q31b_a_2. What types of bulbs do you use with this type of lighting? Socket-type lamps (screw-in or pin): CFL | 0 | 390 | 91.9\% | 281 | 96.2\% | 101 | 92.2\% | 8 | 1 | 70 | 92.9\% | 32 | 1 | 36 | 1 | 7 | 82.9\% | 3 | 1 | 20 | 1 | 10 | 82.0\% | 177 | 96.2\% | 10 | 1 | 16 | 85.1\% |
|  |  | $1=$ Yes | 20 | 4.7\% | 11 | 3.8\% | 9 | 7.8\% | 0 | * | 5 | 7.1\% | 0 | * | 0 | * | 2 | 17.1\% | 0 | * | 0 | * | 2 | 18.0\% | 7 | 3.8\% | 0 |  | 3 | 14.9\% |
| Q31b_a_3 | Q31b_a_3. What types of bulbs do you use with this type of lighting? Socket-type lamps (screw-in or pin): LED | 0 | 292 | 68.9\% | 204 | 69.8\% | 81 | 73.6\% | 7 | 84,3\% | 59 | 78.1\% | 24 | 74.8\% | 27 | 75.5\% | 3 | 30.7\% | 2 | 70.8\% | 15 | 76.2\% | 7 | 59.8\% | 124 | 67.6\% | 8 | 77.4\% | 15 | 79.5\% |
|  |  | $1=$ Yes | 118 | 27.8\% | 88 | 30.2\% | 29 | 26.4\% | 1 | 15.7\% | 16 | 21.9\% | 8 | 25.2\% | 9 | 24.5\% | 6 | 69.3\% | 1 | 29.2\% | 5 | 23.8\% | 5 | 40.2\% | 60 | 32.4\% | 2 | 22.6\% | 4 | 20.5\% |
| Q31b___4 | Q31b_a_4. What types of bulbs do you use with this type of lighting? Socket-type lamps (screw-in or pin): Halogen | 0 | 355 | 83.7\% | 253 | 86.7\% | 97 | 88.3\% | 5 | 61.4\% | 65 | 86.4\% | 29 | 90.4\% | 30 | 88.5\% | 8 | 91.4\% | 2 | 70.8\% | 20 | 1 | 10 | 83.6\% | 159 | 86.7\% | 8 | 79.48 | 15 | 77.1\% |
|  |  | $1=$ Yes | 55 | 12.9\% | 39 | 13.3\% | 13 | 11.7\% | 3 | 38.6\% | 10 | 13.6\% | 3 | 9.6\% | 6 | 16.5\% | 1 | 8.6\% | 1 | 29.2\% | 0 | * | 2 | 16.4\% | 25 | 13.3\% | 2 | 20.6\% | 4 | 22.9\% |
| Q31b_a_5 | Q31b_a_5. What types of bulbs do you use with this type of lighting? Socket-type lamps (screw-in or pin): Other (DESCRIBE) | 0 | 406 | 95.6\% | 291 | 99.7\% | 108 | 98.2\% | 7 | 84,3\% | 74 | 98.5\% | 31 | 96.4\% | 36 | 1 | 9 | 1 | 3 | 1 | 20 | 1 | 12 | 1 | 183 | 99.5\% |  | 86.0\% | 19 |  |
|  |  | $1=$ Yes | 4 | 1.1\% | 1 | 0.3\% | 2 | 1.8\% | 1 | 15.7\% | 1 | 1.5\% | 1 | 3.6\% | 0 | * | 0 | * | 0 | * | 0 | * | 0 | * | 1 | 0.5\% | 1 | 14.0\% | 0 |  |
| Q31b | Q31b. Do you have this equipment? Tube fixtures (not including signage) | Total | 337 | 96.6\% | 239 |  | 92 |  | 6 | 1 | 61 | 1 | 27 | 1 | 32 | 1 | 7 | 1 | 2 | 1 | 16 | 1 | 9 | 1 | 151 | 1 | 8 | 1 | 15 |  |
|  |  | $1=$ Yes | 62 | 17.9\% | 43 | 18.1\% | 19 | 20.7\% | 0 |  | 1 | 15.6\% | 7 | 26.3\% |  | 24.6\% | 1 | 11.0\% | 2 | 1 | 1 | 7.2\% | 3 | 34.0\% | 26 | 17.0\% |  | 11.1\% | 1 | 7.4\% |
|  |  | 2=No | 275 | 78.8\% | 196 | 81.9\% | 73 | 79.3\% | 6 | 1 | 52 | 84.4\% | 20 | 73.7\% | 24 | 75.4\% | 6 | 89.0\% | 0 | * | 15 | 92.8\% | 6 | 66.0\% | 125 | 83.0\% | 7 | 88.9\% | 14 | 92.6\% |
| Q31b_b_1 | Q31b_b_1. What types of bulbs do you use with this type of lighting? Tube fixtures (not including signage): T12 fluorescent tubes ( $11 / 2$ inch diameter) | Total | 410 | 96.7\% | 292 |  | 110 |  | 8 | 1 | 75 | 1 | 32 | 1 | 36 | 1 | 9 | 1 | 3 | 1 | 20 | 1 | 12 | 1 | 184 | 1 | 10 | 1 | 19 |  |
|  |  | 0 | 378 | 89.1\% | 268 | 91.7\% | 102 | 92.6\% | 8 | 1 | 69 | 91.8\% | 29 | 91.0\% | 31 | 85.8\% | 9 | 1 | 2 | 64.6\% | 19 | 94.3\% | 11 | 91.0\% | 171 | 93.1\% | 10 | 1 | 19 |  |
|  |  | $1=$ Yes | 32 | 7.6\% | 24 | 8.3\% | 8 | 7.4\% | 0 |  | 6 | 8.2\% | 3 | 9.0\% | 5 | 14.2\% | 0 |  | 1 | 35.4\% | 1 | 5.7\% | 1 | 9.0\% | 13 | 6.9\% | 0 |  | 0 |  |
| Q31b___2 | Q31b_b_2. What types of bulbs do you use with this type of lighting? Tube fixtures (not including signage): T12 high output fluorescent tubes ( 1 1/2 inch diameter) | 1 | 403 | 95.1\% | 286 | 98.0\% | 109 | 99.1\% | 8 | 1 | 74 | 98.7\% | 31 | 97.0\% | 34 | 94.9\% | 9 | 1 | 3 | 1 | 20 | 1 | 12 | 1 | 181 | 98.4\% | 10 | 1 | 19 | 1 |
|  |  | $1=$ Yes | 7 | 1.6\% | 6 | 2.0\% | 1 | 0.9\% | 0 |  | 1 | 1.3\% | 1 | 3.0\% | 2 | 5.1\% | 0 |  | 0 |  | 0 |  | 0 |  | 3 | 1.6\% | 0 |  | 0 |  |
| Q31b_b_3 | Q31b b 3. What types of bulbs do you use with this type of lighting? Tube fixtures (not including signage): LED | 0 | 395 | 93.0\% | 283 | 96.9\% | 104 | 94.5\% | 8 | 1 | 72 | 95.5\% | 29 | 89.8\% | 35 | 97.4\% | 9 | 1 | 3 | 1 | 20 | 1 | 11 | 92.6\% | 179 | 97.2\% | 9 | 90.7\% | 18 | 94.4\% |
|  |  | $1=$ Yes | 15 | 3.7\% | 9 | 3.1\% | 6 | 5.5\% | 0 |  | 3 | 4.5\% | 3 | 10.2\% | 1 | 2.6\% | 0 |  | 0 |  | 0 |  | 1 | 7.4\% | 5 | $2.8 \%$ | 1 | 9.3\% | 1 | 5.6 |
| Q31b_b_4 | Q31b_b_4. What types of bulbs do you use with this type of lighting? Tube fixtures (not including signage): Other | 0 | 406 | 95.7\% | 291 | 99.7\% | 107 | 97.5\% | 8 | 1 | 75 | 1 | 32 | 1 | 35 | 97.4\% | 8 | 91.4\% | 3 | 1 | 20 | 1 | 12 | 1 | 182 | 98.8\% | 10 |  | 19 |  |
|  |  | 1=Yes | 4 | 0.9\% | 1 | 0.3\% | 3 | 2.5\% | 0 | * | 0 | * | 0 | * | 1 | 2.6\% | 1 | 8.6\% | 0 | * | 0 |  | 0 | * | 2 | 1.2\% | 0 |  | 0 |  |
|  |  | Total | 351 | 96.5\% | 243 |  | 102 |  | 6 | 1 | 66 | 1 | 29 | 1 | 32 | 1 | 7 | 1 | 1 | 1 | 18 | 1 | 11 | 1 | 155 | 1 | 6 | 1 | 18 | 1 |
| Q31c | Q31c. Do you have this equipment? Wall-packs | $1=$ Yes | 155 | 44.3\% | 76 | 31.5\% | 74 | 72.7\% | 5 | 90.7\% | 27 | 42.6\% | 12 | 44.2\% | 12 | 38.6\% | 3 | 42.2\% | 0 | * | 11 | 62.2\% | 7 | 66.2\% | 65 | 43.4\% | 2 | 37.1\% | 12 | 69.5\% |
|  |  | 2=No | 196 | 52.1\% | 167 | 68.5\% | 28 | 27.3\% | 1 | 9.3\% | 39 | 57.4\% | 17 | 55.\% | 20 | 61.4\% | 4 | 57.8\% | 1 | 1 | 7 | 37.8\% | 4 | 33.8\% | 90 | 56.6\% | 4 | 62.9\% | 6 | 30.5\% |
| Q31b_c_1 | Q31b_c_1. What types of bulbs do you use with this type of lighting? Wall-packs: LED | Total | 410 | 96.7\% | 292 |  | 110 |  | 8 | 1 | 75 |  | 32 | 1 | 36 | 1 | 9 | 1 | 3 | 1 | 20 | 1 | 12 | 1 | 184 | 1 | 10 | 1 | 19 |  |
|  |  | 0 | 313 | 72.6\% | 248 | 84.8\% | 61 | 55.4\% | 4 | 45.7\% | 59 | 77.2\% | 23 | 69.3\% | 25 | 68.7\% | 7 | 79.3\% | 3 | 1 | 11 | 53.3\% | 8 | 65.6\% | 149 | 80.1\% | 9 | 88.7\% | 12 | 61.9\% |
|  |  | 1=Yes | 97 | 24.0\% | 44 | 15.2\% | 49 | 44.6\% | 4 | 54.3\% | 16 | 22.8\% | 9 | 30.7\% | 11 | 31.3\% | 2 | 20.7\% | 0 | * | 9 | 46.7\% | 4 | 34.4\% | 35 | 19.9\% | 1 | 11.3\% | 7 | 38.1\% |
| Q31b_c_2 | Q31b_c_2. What types of bulbs do you use with this type of lighting? Wall-packs: Metal halide | 0 | 384 | 90.2\% | 281 | 96.2\% | 96 | 87.4\% | 7 | 84.3\% | 71 | 94.4\% | 30 | 93.4\% | 36 | 1 | 8 | 87.9\% | 3 | 1 | 19 | 95.2\% | 9 | 74.6\% | 172 | 93.0\% | 9 | 88.7\% | 17 | 89.7\% |
|  |  | $1=$ Yes | 26 | 6.5\% | 11 | 3.8\% | 14 | 12.6\% | 1 | 15.7\% | 4 | 5.6\% | 2 | 6.6\% | 0 | * | 1 | 12.1\% | 0 |  | 1 | 4.8\% | 3 | 25.4\% | 12 | 7.0\% | 1 | 11.3\% | 2 | 10.3\% |
| Q31_c_3 | Q31b_c_3. What types of bulbs do you use with this type of lighting? Wall-packs: High- or low-pressure sodium | 0 | 380 | 89.1\% | 281 | 96.3\% | 94 | 85.5\% | 5 | 52.9\% | 70 | 93.1\% | 31 | 97.0\% | 35 | 96.9\% | 8 | 91.4\% | 3 | 1 | 18 | 89.5\% | 12 | 1 | 169 | 91.2\% | 9 | 88.7\% | 16 | 81.4\% |
|  |  | $1=$ Yes | 30 | 7.6\% | 11 | 3.7\% | 16 | 14.5\% | 3 | 47.1\% | 5 | 6.9\% | 1 | 3.0\% | 1 | 3.1\% | 1 | 8.6\% | 0 | * | 2 | 10.5\% | 0 | * | 15 | 8.8\% | 1 | 11.3\% | 3 | 18.6\% |
| Q31b_c_4 | Q31b_c_4. What types of bulbs do you use with this type of lighting? Wall-packs: Other | 0 | 402 | 94.8\% | 286 | 98.0\% | 108 | 98.2\% | 8 | 1 | 73 | 97.4\% | 31 | 96.4\% | 36 | 1 | 9 | 1 | 3 | 1 | 20 | 1 | 12 | 1 | 180 | 98.0\% | 10 | 1 | 19 | 1 |
|  |  | $1=$ Yes | 8 | 1.9\% | 6 | 2.0\% | 2 | 1.8\% | 0 | * | 2 | 2.6\% | 1 | 3.6\% | 0 | * | 0 | * | 0 | * | 0 | * | 0 | * | 4 | 2.0\% | 0 |  | 0 |  |
|  | Q31d. Do you have this equipment? Pole lighting | Total | 351 | 96.8\% | 244 |  | 100 |  | 7 | 1 | 63 |  | 27 |  | 33 | 1 | 7 | 1 | 3 | 1 | 17 | 1 | 11 | 1 | 157 | 1 | 8 | 1 | 16 |  |
| Q31d |  | $1=$ Yes | 137 | 39.3\% | 68 | 28.2\% | 62 | 62.3\% | 7 | 1 | 21 | 35.9\% | , | 24.2\% | 17 | 53.0\% | 4 | 57.8\% | 2 | 64.6\% | 4 | 24.5\% | 7 | 64.6\% | 61 | 40.2\% | 5 | 58.3\% | 6 | 39.5\% |
|  |  | 2=No | 214 | 57.5\% | 176 | 71.8\% | 38 | 37.7\% | 0 | * | 42 | 64.1\% | 21 | 75.8\% | 16 | 47.0\% | 3 | 42.2\% | 1 | 35.4\% | 13 | 75.5\% | 4 | 35.4\% | 96 | 59.8\% | 3 | 41.7\% | 10 | 60.5\% |
| Q31b_d_1 | Q31b_d_1. What types of bulbs do you use with this type of lighting? Pole lighting: LED fixtures | Total | 410 | 96.7\% | 292 |  | 110 |  | 8 | 1 | 75 |  | 32 | 1 | 36 | 1 | 9 | 1 | 3 | 1 | 20 | 1 | 12 | 1 | 184 | 1 | 10 | 1 | 19 |  |
|  |  | . | 366 | 85.7\% | 273 | 93.5\% | 88 | 80.3\% | 5 | 52.9\% | 70 | 92.5\% | 30 | 92.8\% | 28 | 77.0\% | 8 | 91.4\% | 3 | 1 | 18 | 89.5\% | 11 | 91.0\% | 166 | 89.6\% | 8 | 79.4\% | 16 | 84.4\% |
|  |  | $1=$ Yes | 44 | 11.0\% | 19 | 6.5\% | 22 | 19.7\% | 3 | 47.1\% | 5 | 7.5\% | 2 | 7.2\% | 8 | 23.0\% | 1 | 8.6\% | 0 | * | 2 | 10.5\% | 1 | 9.0\% | 18 | 10.4\% | 2 | 20.6\% | 3 | 15.6\% |
| Q31_d_2 | Q31b_d_2. What types of bulbs do you use with this type of lighting? Pole lighting: Mercury vapour | 0 | 385 | 90.8\% | 277 | 94.7\% | 102 | 92.6\% | 6 | 85.7\% | 74 | 98.7\% | 32 | 1 | 33 | 91.5\% | 8 | 87.9\% | 3 | 1 | 19 | 94.3\% | 9 | 74.6\% | 170 | 92.5\% | 9 | 93.6\% | 18 | 95.4\% |
|  |  | $1=$ Yes | 25 | 5.9\% | 15 | 5.3\% | 8 | 7.4\% | 2 | 3\% | 1 | 1.3\% | 0 | * | 3 | 8.5\% | 1 | 12.1\% | 0 | * | 1 | 5.7\% | 3 | 25.4\% | 14 | 7.5\% | 1 | 6.4\% | 1 | 4.6\% |
| Q31b_d_3 | Q31b_d_3. What types of bulbs do you use with this type of lighting? Pole lighting: Metal halide | 0 | 398 | 93.6\% | 288 | 98.5\% | 102 | 92.6\% | 8 | 1 | 71 | 93.7\% | 31 | 97.0\% | 35 | 96.9\% | 8 | 87.9\% | 3 | 1 | 20 | 1 | 11 | 91.0\% | 181 | 98.4\% | 10 | 1 | 18 | 94.4\% |
|  |  | $1=$ Yes | 12 | 3.1\% |  | 1.5\% | , | 7.4\% | 0 | * | 4 | 6.3\% | 1 | 3.0\% | 1 | 3.1\% | 1 | 12.1\% | 0 | * | 0 | * | 1 | 9.0\% | 3 | 1.6\% | , |  | 1 | 5.6 |


|  |  |  | Overall <br> Total |  | Rate Class |  |  |  |  |  | Segment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 210 |  | 230 |  | 240 |  | 1=office |  | 2=Retail |  | 3=Grocery <br> Restauran |  | 4=Health Services |  | 5=Education |  | 6=Warehouse |  | 7=LodgingHospitality MURB |  | $\begin{gathered} 8=\text { Other } \\ \text { Commercial } \end{gathered}$ |  | $9=F$ Fshing |  | $\begin{aligned} & \text { 10=Manufacturing } \\ & \text { Refining } \\ & \text { Pulp\&Paper } \end{aligned}$ |  |
| Variable | Variable Label | value | $n$ | Est | $n$ | Est | n | Est | $n$ | Est | n | Est | n | Est | n | Est | $n$ | Est | n | Est | n | Est | $n$ | Est | n | Est | $n$ | Est | n | Est |
| Q31b_d_4 | Q31b_d_4. What types of bulbs do you use with this type of lighting? Pole lighting: High-pressure sodium | 0 | 396 | 92.8\% | 288 | 98.4\% | 102 | 92.6\% | 6 | 68.6\% | 74 | 98.5\% | 32 | 1 | 33 | 90.7\% | 9 | 1 | 3 | 1 | 19 | 95.2\% | 12 | 1 | 176 | 94.9\% | 10 | 1 | 18 | 93.0\% |
|  |  | 1=Yes | 14 | 3.8\% | 4 | 1.6\% | 8 | 7.4\% | 2 | 31.4\% | 1 | 1.5\% | 0 | * | 3 | 9.3\% | 0 | * | 0 | * | 1 | 4.8\% | 0 | * | 8 | 5.1\% | 0 |  | 1 | 7.0\% |
| Q31b_d_5 | Q31b_d_5. What types of bulbs do you use with this type of lighting? Pole lighting: Other | 0 | 396 | 93.5\% | 280 | 96.0\% | 108 | 98.2\% | 8 | 1 | 70 | 93.6\% | 32 | 1 | 33 | 91.7\% | 8 | 87.9\% | 3 | 1 | 20 | 1 | 12 | 1 | 180 | 98.0\% | 10 | 1 | 18 | 95.4\% |
|  |  | 1=Yes | 14 | 3.2\% | 12 | 4.0\% | 2 | 1.8\% | 0 | * | 5 | 6.4\% | 0 | * | 3 | 8.3\% | 1 | 12.1\% | 0 | * | 0 | * | 0 | * | 4 | 2.0\% | 0 |  | 1 | 4.6\% |
|  | Q31e. Do you have this equipment? Signage lighting | Total | 348 | 96.8\% | 24 |  | 98 |  | 6 | 1 | 63 | 1 | 29 | 1 | 34 | 1 | 7 | 1 | 3 | 1 | 17 | 1 | 11 | 1 | 154 | 1 | 6 | 1 | 16 |  |
| Q31e |  | 1 =Yes | 138 | 39.1\% | 84 | 34.2\% | 52 | 53.6\% | 2 | 40.7\% | 16 | 25.4\% | 19 | 67.2\% | 26 | 76.5\% | 0 |  | 1 | 35.4\% | 6 | 34.4\% | 8 | 75.9\% | 49 | 32.7\% | 2 | 38.3\% | 6 | 35.0\% |
|  |  | 2=No | 210 | 57.7\% | 160 | 65.8\% | 46 | 46.4\% | 4 | 59.3\% | 47 | 74.6\% | 10 | 32.8\% | 8 | 23.5\% | 7 | 1 | 2 | 64.6\% | 11 | 65.6\% | 3 | 24.1\% | 105 | 67.3\% | 4 | 61.7\% | 0 | 65.0\% |
| Q31f | Q31f. Do you have this equipment? Bollard lighting (Lighting posts) | Total | 319 | 96.5\% | 223 | 1 | 89 |  | 7 | 1 | 62 | 1 | 26 | 1 | 27 | 1 | 6 | 1 | 3 | 1 | 13 | 1 | 10 | 1 | 142 | 1 | 6 | 1 | 16 |  |
|  |  | $1=$ Yes | 30 | 9.6\% | 9 | 4.0\% | 21 | 23.6\% | 0 | * | 4 | 7.4\% | 5 | 21.3\% | 2 | 6.8\% | 1 | 12.4\% | 2 | 70.8\% | 0 |  | , | 21.5\% | 12 | 8.9\% | 0 |  | 0 |  |
|  |  | 2=No | 289 | 86.9\% | 214 | 96.0\% | 68 | 76.4\% | 7 | 1 | 58 | 92.6\% | 21 | 78.7\% | 25 | 93.2\% | 5 | 87.6\% | 1 | 29.2\% | 13 | 1 | 8 | 78.5\% | 130 | 91.1\% | 6 | 1 | 16 | 1 |
|  | Q32. Is your exterior lighting on a timer or daylight sensor to reduce the hours of operation? | Total | 392 | 96.5\% | 275 |  | 109 |  | 8 | 1 | 72 | 1 | 29 | 1 | 33 | 1 | 9 | 1 | 3 | 1 | 20 | 1 | 11 | 1 | 177 | 1 | 10 | 1 | 19 |  |
|  |  | $1=$ Yes | 256 | 64.2\% | 155 | 56.3\% | 94 | 86.6\% | 7 | 92.9\% | 44 | 62.3\% | 19 | 67.2\% | 19 | 58.6\% | 6 | 69.3\% | 3 | 1 | 15 | 75.2\% | 10 | 92.0\% | 110 | 63.1\% | 8 | 84.3\% | 14 | 74.8\% |
|  |  | 2=No | 112 | 26.8\% | 96 | 35.1\% | 15 | 13.4\% | 1 | 7.1\% | 22 | 29.7\% | 9 | 29.5\% | 13 | 38.6\% | 3 | 30.7\% | 0 |  | 3 | 15.2\% | 1 | 8.0\% | 53 | 29.5\% | 2 | 15.7\% | 5 | 25.2\% |
| Q32 |  | $\begin{aligned} & \text { 3=No exterior } \\ & \text { liahting } \end{aligned}$ lighting | 24 | 5.5\% | 24 | 8.5\% | 0 |  | 0 | * | 6 | 8.0\% | 1 | 3.3\% | 1 | 2.8\% | 0 | * | 0 | * | 2 | 9.5\% | 0 | * | 14 | 7.4\% | 0 |  | 0 |  |
| Q33_a | Q33_a. What percentage of the exterior lighting at your business or organization is LEDs? |  | 339 | 47.75 | 229 | 46.31 | 103 | 50.52 | 7 | 47.54 | 59 | 42.32 | 24 | 61.26 | 32 | 49.92 | 6 | 89.39 | 3 | 41.15 | 18 | 65.77 | 11 | 42.26 | 153 | 45.12 | 9 | 21.46 | 16 | 48.55 |
| Q33_b | Q33_b. What percentage of the exterior lighting at your business or organization is LEDs? No exterior lighting | Total | 410 | 96.7\% | 292 |  | 110 | 1 | 8 | 1 | 75 | 1 | 32 | 1 | 36 | 1 | 9 | 1 | 3 | 1 | 20 | 1 | 12 | 1 | 184 | 1 | 10 | 1 | 19 |  |
|  |  | $0=$ Not selected | 371 | 88.0\% | 254 | 87.1\% | 109 | 99.3\% | 8 | 1 | 65 | 87.2\% | 29 | 91.0\% | 35 | 97.4\% | 8 | 91.4\% | 3 | 1 | 18 | 90.5\% | 12 | 1 | 164 | 89.7\% | 10 | 1 | 17 | 90.7\% |
|  |  | 1=Selected | 39 | 8.6\% | 38 | 12.9\% | , | 0.7\% | 0 | * | 10 | 12.8\% | , | 9.0\% | 1 | 2.6\% | 1 | 8.6\% | 0 | * | 2 | 9.5\% | 0 | * | 20 | 10.3\% | 0 | * | 2 | 9.3\% |
| Q34 | Q34. Do you have a central control system which automatically regulates lighting (networked lighting) at your business or establishment? | Total | 390 | 96.5\% | 276 |  | 106 |  | 8 | 1 | 72 | 1 | 29 | 1 | 35 | 1 | 8 | 1 | 3 | 1 | 20 | 1 | 11 | 1 | 174 | 1 | 10 | 1 | 19 |  |
|  |  | $1=$ Yes | 42 | 10.9\% | 16 | 5.7\% | 25 | 23.6\% | 1 | 15.7\% | 11 | 16.5\% | 3 | 11.9\% | 3 | 8.5\% | 3 | 37.4\% | 0 | * | 0 | * | 0 |  | 19 | 11.5\% | 0 | * | 2 | 10.3\% |
|  |  | 2=No | 348 | 85.6\% | 260 | 94.3\% | 81 | 76.4\% | 7 | 84.3\% | 61 | 88.5\% | 26 | 88.1\% | 32 | 91.5\% | 5 | 62.6\% | 3 | 1 | 20 | 1 | 11 | 1 | 155 | 88.5\% | 10 | 1 | 17 | 89.7\% |
|  |  | Total | 387 | 96.7\% | 273 |  | 106 |  | 8 | 1 | 72 |  | 29 | 1 | 35 | 1 | 8 | 1 | 3 | 1 | 20 | 1 | 11 | 1 | 173 | 1 | 9 | 1 | 18 |  |
| $\begin{aligned} & \text { Q35a_a } \\ & \text { Q35ba } \end{aligned}$ | Q35a_a. Do you have this equipment? Copiers | $1=$ Yes | 262 | 66.2\% | 167 | 61.0\% | 87 | 82.7\% | 8 | 1 | 62 | 86.5\% | 18 | 63.9\% | 23 | 67.7\% | 8 | 1 | 3 | 1 | 14 | 71.5\% | , | 84.0\% | 92 | 53.6\% | 8 | 87.5\% | 17 | 95.8\% |
|  |  | 2=No | 125 | 30.4\% | 106 | 39.0\% | 19 | 17.3\% | 0 |  | 10 | 13.5\% | 11 | 36.1\% | 12 | 32.3\% | 0 |  | 0 |  | 6 | 28.5\% | 2 | 16.0\% | 81 | 46.4\% | 1 | 12.5\% | 1 | 4.2\% |
|  | Q35b_a. How many do you have? Copiers <br> Q35a_b. Do you have this equipment? Desktop computers <br> Q35b_b. How many do you have? Desktop computers |  | 209 |  | 133 | 1.37 | 70 | 2.12 | 6 | 3.31 | 49 | 2.19 | 16 | 1.61 | 18 | 1.00 | 6 | 1.80 | 1 | 1.00 | 11 | 2.36 | 8 | 1.91 | 74 | 1.60 | 6 | 1.73 | 14 | 1.46 |
|  |  | Total | 390 | 96.5\% | 273 |  | 109 |  | 8 | 1 | 72 | 1 | 30 | 1 | 35 | 1 | 8 | 1 | 3 | 1 | 20 | 1 | 11 | 1 | 175 | 1 | 9 | 1 | 18 |  |
| $\stackrel{\text { Q35a_b }}{\text { Q35b_b }}$ |  | $1=$ Yes | 303 | 75.4\% | 197 | 71.9\% | 98 | 90.0\% | 8 | 1 | 69 | 95.7\% | 27 | 90.5\% | 26 | 76.2\% | 8 | 1 | 3 | 1 | 15 | 75.2\% |  | 84.0\% | 111 | 63.8\% | 9 | 1 | 18 |  |
|  |  | 2=No | 87 | 21.1\% | 76 | 28.1\% | 11 | 10.0\% | 0 | * | 3 | 4.3\% | 3 | 9.5\% | 9 | 23.8\% | 0 |  | 0 |  | 5 | 24.8\% | 2 | 16.0\% | 64 | 36.2\% | 0 | * | 0 |  |
|  |  |  | 239 | 8.52 | 153 | 4.48 | 80 | 13.96 | 6 | 23.11 | 55 | 17.06 | 21 | 7.23 | 20 | 2.27 | 6 | 14.76 | 1 | 16.00 | 11 | 9.33 | 8 | 4.66 | 89 | 6.09 | 7 | 5.27 | 15 | 4.69 |
|  | Q35a_c. Do you have this equipment? Laptop computers | Total | 380 | 96.6\% | 265 |  | 107 |  | 8 |  | 70 |  | 28 |  | 35 | 1 | 8 | 1 | 3 | 1 | 19 | 1 | 11 | 1 | 170 | 1 | 9 | , | 18 |  |
| $\begin{aligned} & \text { Q35a_c } \\ & \text { Q35b_c } \end{aligned}$ |  | $1=$ Yes | 229 | 58.4\% | 150 | 56.3\% | 72 | 67.4\% | 7 | 84.3\% | 53 | 76.0\% | 16 | 56.8\% | 19 | 54.1\% | 7 | 86.5\% | 3 | 1 | 11 | 60.1\% | 10 | 92.0\% | 88 | 51.8\% | 8 | 87.5\% | 9 | 50.9\% |
|  |  | 2=No | 151 | 38.2\% | 115 | 43.7\% | 35 | 32.6\% | 1 | 15.7\% | 17 | 24.0\% | 12 | 43.2\% | 16 | 45.9\% | 1 | 13.5\% | 0 |  | 8 | 39.9\% | 1 | 8.0\% | 82 | 48.2\% | 1 | 12.5\% | 9 |  |
|  | Q35b_c. How many do you have?? Laptop computers |  | 179 | 4.57 | 118 | 2.73 | 56 | 7.23 | 5 | 11.72 | 42 | 8.21 | 13 | 1.78 | 14 | 1.73 | 5 | 6.28 | 1 | 5.00 | 10 | 6.82 | 8 | 2.31 | 70 | 3.93 | 6 | 1.84 | 7 | 2.86 |
| ${ }_{\text {Q }}^{\text {Q35_-d }}$ ( ${ }^{\text {Q3b }}$ | Q35a_d. Do you have this equipment? Computer printers | Total | 385 | 96.8\% |  |  | 107 |  | 8 |  | 72 |  | 29 | 1 | 35 | 1 | 9 | 1 | 3 | 1 | 19 | 1 | 11 | 1 | 171 | 1 | 9 | 1 | 18 |  |
|  |  | $1=$ Yes | 292 | 73.7\% | 191 | 70.4\% | 93 | 87.0\% | 8 | 1 | 64 | 89.1\% | 25 | 86.8\% | 25 | 72.7\% | 9 | 1 | 3 | 1 | 16 | 85.0\% | 9 | 84.0\% | 108 | 63.3\% | 9 | 1 | 16 | 89.1\% |
|  |  | 2=No | 93 | 23.0\% | 79 | 29.6\% | 14 | 13.0\% | 0 | * | 8 | 10.9\% | 4 | 13.2\% | 10 | 27.3\% | 0 |  | 0 | * | 3 | 15.0\% | 2 | 16.0\% | 63 | 36.7\% | 0 | * | 2 | 10.9\% |
|  | Q35b_d. How many do you have? Computer printers |  | 230 | 3.92 | 149 | 2.70 | 75 | 5.20 | 6 | 13.06 | 50 | 5.67 | 20 | 4.07 | 20 | 1.77 | 7 | 4.78 | 1 | 2.00 | 13 | 4.14 | 8 | 3.48 | 85 | 3.55 | 7 | 3.72 | 13 | 3.35 |
|  |  | Total | 381 | 96.6\% | 268 |  | 105 |  | 8 | 1 | 72 |  | 28 | 1 | 35 | 1 | 7 | 1 | 2 | 1 | 19 | 1 | 11 | 1 | 171 | 1 | 9 | 1 | 18 |  |
| ${ }_{\text {Q }}^{\text {Q35_e }}$ Q | Q35a_e. Do you have this equipment? Cash registers | $1=$ Yes | 123 | 31.5\% | 85 | 31.8\% | 37 | 35.5\% |  | 15.7\% |  | 10.1\% | 21 | 75.4\% | 34 | 97.4\% | 1 | 11.0\% |  | 54.8\% | 2 | 10.0\% |  | 54.9\% | 48 | 28.2\% |  | 15.5\% | 1 | 4.9\% |
|  |  | 2=No | 258 | 65.2\% | 183 | 68.2\% | 68 | 64.5\% | 7 | 84.3\% | 65 | 89.9\% | 7 | 24.6\% | 1 | 2.6\% | 6 | 89.0\% | 1 | 45.2\% | 17 | 90.0\% | 5 | 45.1\% | 123 | 71.8\% | 8 | 84.5\% | 17 | 95.1\% |
|  | Q35b_e. How many do you have? Cash registers |  | 95 | 2.74 | 65 | 2.33 | 29 | 3.60 |  | 1.00 |  | 0.69 | 15 | 2.86 | 25 | 3.17 | 1 | 2.00 |  |  | 1 | 2.00 | 5 | 2.25 | 38 | 2.99 | 1 | 1.00 | 1 | 1.00 |
|  |  | Total | 387 | 96.7\% | 274 |  | 105 |  | 8 | 1 | 72 |  | 28 | 1 | 35 | 1 | 9 | 1 | 3 | 1 | 19 | 1 | 11 | 1 | 174 | 1 | 9 | 1 | 18 |  |
| $\begin{aligned} & \text { Q35a_f } \\ & \text { Q35b_f } \end{aligned}$ |  | $1=$ Yes | 194 | 49.2\% | 125 | 45.8\% | 66 | 63.2\% |  | 38.6\% |  | 47.9\% | 13 | 47.6\% | 25 | 72.5\% | 9 | 1 | 3 | 1 | 8 | 43.0\% | 10 | 92.0\% | 82 | 47.6\% | 2 | 22.8\% | 3 | 16.8\% |
|  |  | 2=No | 193 | 47.5\% | 149 | 54.2\% | 39 | 36.8\% | 5 | 61.4\% | 38 | 52.1\% | 15 | 52.4\% | 10 | 27.5\% | 0 |  | 0 |  | 11 | 57.0\% | , | 8.0\% | 92 | 52.4\% | 7 | 77.2\% | 15 | 83.2\% |
|  | Q35b_f. How many do you have? Flat-screen televisions Q36_a. How many charging stations do you have for electric cars or trucks...? Employees or customers |  | 158 | 11.39 | 101 | 2.36 | 54 | 23.96 | 3 | 43.33 | 29 | 2.40 | 12 | 1.88 | 20 | 3.96 | 7 | 38.42 | 1 | 2.00 | 7 | 2.30 | 9 | 82.29 | 65 | 8.42 | 2 | 1.00 | 2 | 1.55 |
| Q36_a |  |  | 383 | 0.02 | 268 | 0.01 | 107 | 0.03 | 8 | 0.00 | 72 | 0.00 | 30 | 0.00 | 32 | 0.00 | 8 | 0.00 | 3 | 0.00 | 18 | 0.05 | 10 | 0.00 | 174 | 0.03 | 10 | 0.00 | 18 | 0.00 |
| Q36_b | Q36_b. How many charging stations do you have for electric cars or trucks...? Fleet vehicles |  | 327 | 0.05 | 229 | 0.01 | 92 | 0.13 | 6 | 0.00 | 61 | 0.00 | 23 | 0.00 | 27 | 0.00 | 7 | 0.00 | 2 | 0.00 | 18 | 0.74 | 11 | 0.00 | 147 | 0.02 | 8 | 0.00 | 16 | 0.00 |
| Q37_1 | Q37_1. Please tell us the type and number of charging stations you have. 120 Volts |  | 18 | 3.88 | 9 | 0.75 | 9 | 6.56 | * | * | * | * | 1 | 0.00 | 1 | 0.00 | * | * | * | , | 3 | 10.14 | * | * | 12 | 3.18 | * |  | ${ }_{1}$ | 1.00 |
| Q37_2 | Q37_2. Please tell us the type and number of charging stations you have. 240 Volts <br> Q37_3. Please tell us the type and number of charging stations you have. Direct current fast charging (up to 480 Volts, 50 kW ) |  | 13 | 0.36 | 6 | 0.67 | 7 | 0.14 | * | * | * | * | 1 | 0.00 | 2 | 0.50 | 1 | 1.00 | * | * | 2 | 0.45 | * | * | 6 | 0.15 | * |  | 1 | 1.00 |
| Q37_3 |  |  | 10 | 0.21 | 4 | 0.00 | 6 | 0.33 | * | * | * | * | 1 | 1.00 | 1 | 0.00 | * | * | * | * | 2 | 0.00 | * | * | 6 | 0.18 | * |  | * |  |
|  |  | Total | 377 | 96.9\% | 269 |  | 100 |  | 8 |  | 69 | 1 | 28 | 1 | 32 | 1 | 9 | 1 | 3 | 1 | 19 | 1 | 9 | 1 | 173 | 1 | 9 | 1 | 18 |  |
|  |  | Very unikely | 310 | 79.5\% | 227 | 84.7\% | 78 | 77.7\% | 5 | 61.4\% | 58 | 83.6\% | 25 | 89.0\% | 27 | 85.5\% | 9 | 1 | 2 | 70.8\% | 13 | 68.0\% | 8 | 88.0\% | 141 | 81.4\% | 8 | 89.7\% | 13 | 70.9\% |
|  |  | 1 | 7 | 1.8\% | 5 | 1.8\% | 2 | 2.0\% | 0 | * | 3 | 4.1\% | 1 | 4.1\% | 0 | * | 0 |  | 0 | * | 0 | * | 0 |  | 2 | 1.1\% | 0 | * | 1 | 6.0\% |
|  |  | 2 | 16 | 4.1\% | 10 | 3.6\% | 6 | 6.1\% | 0 |  | 2 | 3.1\% | 1 | 3.4\% | 1 | 2.9\% | 0 | * | 0 | * | 1 | 5.0\% | 1 | 12.0\% | 6 | 3.5\% | 0 | * | 2 | 10.9\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 0 |  | 0 |  | 1 | 5.0\% | 0 |  | 4 | 2.4\% | 0 | * | 2 | 12.3\% |


|  |  |  | Overall <br> Total |  | Rate Class |  |  |  |  |  | Segment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 210 |  | 230 |  | 240 |  | 1=Office |  | 2=Retail |  | 3=Grocery Restaurant <br> Restaurant |  | 4=HealthServices |  | 5=Education |  | 6=Warehous |  | $\begin{aligned} & \text { 7=Lodging } \\ & \text { Hospitalify } \\ & \text { MURB } \end{aligned}$ |  | $\begin{gathered} 8=\text { Other } \\ \text { Commercial } \end{gathered}$ |  | $9=F$ Fishing |  | $\begin{aligned} & \text { 10=Manufacturing } \\ & \text { Refining } \\ & \text { Pulp\&Paper } \end{aligned}$ |  |
| Variable Name | Variable Label | value | n | Est | n | Est | n | Est | $n$ | Est | $n$ | Est | $n$ | Est | n | Est | n | Est | n | Est | n | Est | n | Est | $n$ | Est | $n$ | Est | n | Est |
| Q38a | Q38a. In the next five years, how likely is your business or organization to do the following? Purchase electric vehicles | 4 | 4 | 1.0\% | 3 | 1.1\% | 1 | 1.0\% | 0 |  | 0 |  | 0 |  | 1 | 2.9\% | 0 |  | 0 |  | 0 |  | 0 |  | 3 | 1.7\% | 0 |  | 0 |  |
|  |  | 5 | 14 | 3.8\% | 7 | 2.5\% | 6 | 6.1\% | 1 | 15.7\% | 1 | 1.4\% | 0 | * | 1 | 2.9\% | , | * | 1 | 29.2\% | 3 | 17.1\% | 0 |  | 7 | 4.5\% | 1 | 10.3\% | 0 |  |
|  |  | 6 | 2 | 0.5\% | 1 | 0.4\% | 1 | 1.0\% | 0 |  | 1 | 1.7\% |  | * | 0 |  | 0 | * | 0 |  | 0 |  | 0 |  | 1 | 0.5\% | 0 |  | 0 |  |
|  |  | 7 | 6 | 1.5\% | 3 | 1.1\% | 2 | 2.0\% | 1 | 7.1\% | 1 | 1.7\% | 0 | * | 0 |  | 0 | * | 0 | * | 0 | * | 0 |  | 5 | 2.6\% | 0 | * | 0 |  |
|  |  | 8 | 2 | 0.5\% | 2 | 0.7\% | 0 |  | 0 |  | 0 |  | 0 | * | 0 | * | 0 | * | 0 | * | 0 |  | 0 |  | 2 | 1.1\% | 0 | * | 0 |  |
|  |  | $10=$ Very likely | 3 | 0.7\% | 3 | 1.1\% | 0 |  | 0 | * | 1 | 1.4\% | 0 | * | 1 | 2.9\% | 0 | * | 0 | * | 0 |  | 0 |  | 1 | 0.5\% | 0 | * | 0 |  |
|  |  | 11=Already have | 2 | 0.5\% | 1 | 0.4\% | 1 | 1.0\% | 0 | * | 0 |  | 0 | * | 0 |  | 0 | * | 0 | * | 1 | 5.0\% | 0 | * | 1 | 0.7\% | 0 | * | 0 |  |
| Q38b | Q38b. In the next five years, how likely is your business or organization to do the following? Install electric vehicle charging stations | Total | 376 | 96.9\% | 268 |  | 100 |  | 8 | 1 | 69 | 1 | 28 | 1 | 32 | 1 | 9 | 1 | 3 | 1 | 19 | 1 | 9 | 1 | 172 | 1 | 9 | 1 | 18 |  |
|  |  | Very unikely | 302 | 77.4\% | 228 | 85.4\% | 70 | 69.9\% | 4 | 45.7\% | 58 | 83.1\% | 24 | 84.9\% | 26 | 82.6\% | 8 | 91.4\% | 2 | 70.8\% | 13 | 68.0\% | 4 | 41.9\% | 139 | 80.2\% | 8 | 89.7\% | 15 | 81.7\% |
|  |  | 1 | 5 | 1.3\% | 3 | 1.1\% | 2 | 2.0\% | 0 | * | 2 | 3.1\% | 1 | 4.1\% | 0 | * | 0 | * | 0 | * | 0 |  | 0 |  | 2 | 1.1\% | 0 |  | 0 |  |
|  |  | 2 | 14 | 3.6\% | 9 | 3.3\% | 5 | 5.1\% | 0 | * | 3 | 4.4\% | 2 | 7.6\% | 1 | 2.9\% | 0 | * | 0 | * | 1 | 5.0\% | 0 | * | 4 | 2.4\% | 0 |  | 1 | 4.9\% |
|  |  | 3 | 10 | 2.6\% | 6 | 2.2\% | 3 | 2.7\% | 1 | 15.7\% | 0 |  | 1 | 3.4\% | 0 |  | 1 | 8.6\% | 0 | * | 1 | 5.0\% | 1 | 12.0\% | 4 | 2.3\% | 0 | * | 1 |  |
|  |  | 4 | 6 | 1.5\% | 3 | 1.1\% | 2 | 2.0\% | 1 | 7.1\% | 0 | * | 0 |  | 1 | 2.9\% | 0 | * | 0 | * | 0 |  | 0 |  | 5 | 2.8\% | 0 | * | 0 |  |
|  |  | 5 | 20 | 5.4\% | 9 | 3.3\% | 10 | 10.1\% | 1 | 15.7\% | 2 | 3.1\% | 0 |  | 2 | 5.8\% | 0 | * | 0 | * | 2 | 11.0\% | 4 | 46.1\% | 9 | 5.7\% | 1 | 10.3\% | 0 |  |
|  |  | 6 | 4 | 1.1\% | 2 | 0.7\% | 2 | 2.0\% | 0 |  | 1 | 1.7\% | 0 | * | 1 | 2.9\% | 0 | * | 0 | * | 1 | 6.0\% | 0 |  | 1 | 0.5\% | 0 | * | 0 |  |
|  |  | 7 | 4 | 1.1\% | 2 | 0.7\% | 2 | 2.0\% | 0 | * | 1 | 1.7\% | 0 | * | 1 | 2.9\% | 0 |  | 0 | * | 0 |  | 0 |  | 1 | 0.5\% | 0 |  | 1 | 6.0\% |
|  |  | 8 | 6 | 1.6\% | 0 | 1.1\% | 3 | 3.0\% | 0 | 157\% | 2 | 3.1\% | 0 | * | 0 | * | 0 | * | 1 | 29.2\% | 0 |  | 0 |  | 3 | 1.9\% | 0 |  | 0 |  |
|  |  | ${ }^{9} 11$ Areaty | 1 | 0.4\% | 0 |  | 0 |  | 1 | 15.7\% | 0 |  | 0 | * | 0 | * | 0 | * | 0 |  | 0 |  | 0 |  | 1 | 0.8\% | 0 |  | 0 |  |
|  |  | 11=Already have | 4 | 1.0\% | 3 | 1.1\% | 1 | 1.0\% | 0 | * | 0 | * | 0 | * | 0 | * | 0 | * | 0 | * | 1 | 5.0\% | 0 |  | 3 | 1.7\% | 0 |  | 0 |  |
| Q39 | Q39. Do you have any refrigeration systems, refrigerators or freezers at your business or organization? | Total | 400 | 96.9\% | 283 |  | 109 |  | 8 | 1 | 72 | 1 | 30 | 1 | 35 | 1 | 9 | 1 | 3 | 1 | 20 | 1 | 11 | 1 | 183 | 1 | 10 | 1 | 18 |  |
|  |  | 1 =Yes | 327 | 79.3\% | 2298 | 81.0\% | 91 | 83.8\% | 7 | 84.3\% | 65 | 90.2\% | 22 | 73.9\% | 35 | 1 | 9 | 1 | 3 | 1 | 13 | 66.7\% | 11 | 1 | 139 | 75.9\% | , | 90.7\% | 14 | 76.8\% |
|  |  | 2=No | 73 | 17.5\% | 54 | 19.0\% | 18 | 16.2\% | 1 | 15.7\% | 7 | 9.8\% | 8 | 26.1\% | 0 |  | 0 |  | 0 | * | 7 | 33.3\% | 0 | * | 44 | 24.1\% | 1 | 9.3\% | 4 | 23.2\% |
| Q40a_a | Q40a_a. Do you have this equipment? Residential-size refrigerator | Total | 312 | 97.3\% | 214 |  | 91 |  | 7 |  | 62 |  | 21 | 1 | 33 | 1 | 9 | 1 | 3 | 1 | 12 | 1 | 11 | 1 | 131 | 1 | 9 | 1 | 14 |  |
|  |  | $1=$ Yes | 253 | 79.3\% | 166 | 77.8\% | 80 | 87.8\% | 7 | 1 | 50 | 81.5\% | 14 | 68.6\% | 18 | 55.2\% | 9 | 1 | 3 | 1 | 10 | 84.7\% | 7 | 61.2\% | 115 | 87.9\% | 9 | 1 | 12 | 87.2\% |
|  |  | 2=No | 59 | 17.9\% | 48 | 22.2\% | 11 | 12.2\% | 0 | * | 12 | 18.5\% | 7 | 31.4\% | 15 | 44.8\% | 0 | * | 0 | * | 2 | 15.3\% | 4 | 38.8\% | 16 | 12.1\% | 0 | * | 2 | 12.8\% |
| Q40b_a | Q40b_a. How many do you have? Residential-size refrigerator |  | 212 | 4.21 | 137 | 2.64 | 69 | 6.66 | 6 | 6.46 | 42 | 1.96 | 12 | 1.43 | 12 | 2.36 | 8 | 5.55 | 2 | 3.64 | 9 | 1.49 | 5 | 2.67 | 97 | 6.56 | 8 | 2.91 | 12 | 2.05 |
| Q40c_a | Q40c_a. How many are ENERGY STAR rated? Residential-size refrigerator |  | 122 | 3.22 | 79 | 1.13 | 41 | 6.13 | 2 | 11.50 | 27 | 2.11 | 6 | 1.19 | 5 | 3.25 | 3 | 6.54 | 1 | 0.00 | 6 | 1.06 | 2 | 2.00 | 58 | 4.51 | 3 | 2.67 | 8 | 1.31 |
| Q40a_b | Q40a_b. Do you have this equipment? Small/bar-size refrigerator | Total | 294 | 96.4\% |  |  | 86 |  |  |  | 61 |  | 20 |  | 32 | 1 | 9 | 1 | 3 |  | 13 |  | 11 | 1 | 117 | 1 | , |  | 12 |  |
|  |  | $1=$ Yes | 166 | 55.0\% | 1045 | 51.7\% | 57 | 66.3\% | 5 | 72.9\% | 36 | 59.1\% | 18 | 90.6\% | 17 | 53.6\% | 9 | 1 | 1 | 35.4\% | 5 | 38.6\% | 11 | 1 | 58 | 50.3\% |  | 57.7\% | 3 | 25.5\% |
|  |  | 2=No | 128 | 41.5\% | 97 | 48.3\% | 29 | 33.7\% | 2 | 27.1\% | 25 | 40.9\% | 2 | 9.4\% | 15 | 46.4\% | - |  | 2 | 64.6\% |  | 61.4\% | 0 |  | 59 | 49.7\% | 4 | 42.3\% | 9 | 74.5\% |
| Q40__b | Q40b_b. How many do you have? Smalllar-size reffigerator |  | 137 | 6.94 | 83 | 1.52 | 49 | 14.98 | 5 | 4.05 | 29 | 1.98 | 14 | 1.15 | 14 | 1.60 | 7 | 29.68 | 1 | 1.00 | 5 | 1.00 | 9 | 49.86 | 48 | 3.11 | 5 | 1.34 | 2 | 2.00 |
|  | Q40c_b. How many are ENERGY STAR rated? Small/bar-size refrigerator |  | 72 | 4.57 | 44 | 0.87 | 26 | 9.70 | 2 | 6.50 | 16 | 1.98 | 7 | 1.00 | 4 | 0.24 | 3 | 23.09 | * | * | 3 | 0.69 | 4 | 40.37 | 30 | 1.47 | 1 | 1.00 | 2 | 0.00 |
| Q40a_c | Q40a_c. Do you have this equipment? Residential-size chest or upright freezer |  | 288 | 97.3\% | 196 |  | 85 |  | 7 |  | 56 |  | 19 |  | 29 |  | 9 |  | 3 |  | 12 |  | 11 |  | 121 |  | 9 |  | 12 |  |
|  |  | $1=$ Yes | 116 | 39.4\% | 75 | 38.7\% | 38 | 44.5\% | 3 | 35.6\% |  | 16.6\% | 2 | 11.9\% | 17 | 57.7\% | 8 | 90.0\% | 1 | 35.4\% | 1 | 7.7\% | 4 | 35.4\% | 61 | 50.3\% | 8 | 89.7\% | 2 | 16.5\% |
|  |  | $2=$ No | 172 | 57.9\% | 121 | 61.3\% | 47 | 55.5\% | 4 | 64.4\% | 47 | 83.4\% | 17 | 88.1\% | 12 | 42.3\% | 1 | 10.0\% | 2 | 64.6\% | 11 | 92.3\% | 7 | 64.6\% | 60 | 49.7\% | 1 | 10.3\% | 10 | 83.5\% |
| Q40b_c | Q40b_c. How many do you have? Residential-size chest or upright freezer |  | 103 | 3.59 | 67 | 2.28 | 34 | 5.90 | 2 | 1.94 | 8 | 3.11 | 1 | 3.00 | 15 | 3.11 | 7 | 3.55 | 1 | 1.00 | 1 | 6.00 | 4 | 4.27 | 56 | 4.10 | 7 | 1.93 | 1 | 1.00 |
| Q40c_c | Q40c_c. How many are ENERGY STAR rated? Residential-size chest or upright freezer |  | 53 | 1.37 | 37 | 1.17 | 16 | 1.77 | * | * | 5 | 3.27 | . | * | 6 | 1.73 | 3 | 2.52 | * | . | 1 | 3.00 | 2 | 2.45 | 32 | 0.89 | 3 | 0.67 | 1 | 0.00 |
|  | Q40a_d. Do you have this equipment? Refrigerated vending machine | Total | 273 | 96.9\% |  |  | 81 |  | 7 |  | 56 |  | 19 | 1 | 28 | 1 | 8 |  | 3 | 1 | 12 |  | 11 |  | 109 | 1 | 8 |  | 12 |  |
| Q40a_d |  | $1=$ Yes | 48 | 18.4\% | 13 | 6.9\% | 31 | 38.7\% | 4 | 64.4\% | 4 | 8.2\% | 5 | 27.8\% | 3 | 10.4\% | 1 | 13.8\% | 2 | 64.6\% | 2 | 18.5\% | 5 | 46.8\% | 19 | 19.0\% | 2 | 22.3\% | 5 | 47.3\% |
|  |  | $2=$ No | 225 | 78.5\% | 172 | 93.1\% | 50 | 61.3\% | 3 | 35.6\% | 52 | 91.8\% | 14 | 72.2\% | 25 | 89.6\% | 7 | 86.2\% | 1 | 35.4\% | 10 | 81.5\% | 6 | 53.2\% | 90 | 81.0\% | 6 | 77.7\% | 7 | 52.7\% |
| Q40b_d | Q40b_d. How many do you have? Refrigerated vending machine |  | 38 | 2.33 | 11 | 2.00 | 24 | 2.04 | 3 | 5.00 | 3 | 2.33 | 4 | 1.00 | 1 | 1.00 | 1 | 2.00 | 2 | 1.45 | 1 | 3.00 | 4 | 2.52 | 16 | 3.22 | 1 | 1.00 | 5 | 1.19 |
| Q40c_d | Q40c_d. How many are ENERGY STAR rated? Refrigerated vending machine |  | 24 | 1.32 | 6 | 0.50 | 16 | 0.69 | 2 | 7.00 | 3 | 2.00 | 2 | 0.55 | 1 | 1.00 | * | * | 1 | 0.00 | 1 | 0.00 | 2 | 0.00 | 9 | 2.30 | 1 | 1.00 | 4 | 0.25 |
|  | Q40a_e. Do you have this equipment? CommercialrefigeratorQ40__. How many do you have? Commercial refigerator | Total | 285 | 97.3\% |  |  | 85 |  | 6 |  | 56 |  | 20 |  | 32 | 1 | 8 | 1 | 3 | 1 | 12 | 1 | 11 | 1 | 116 | 1 | 8 | 1 | 12 |  |
|  |  | 1 =Yes | 67 | 23.5\% | 341 | 17.3\% | 32 | 37.3\% | 1 | 22.9\% | 1 | 2.1\% | 5 | 25.5\% | 20 | 62.3\% | , | 58.5\% | 0 | * | 0 | * | 6 | 56.5\% | 26 | 23.5\% | 2 | 24.4\% | 2 | 16.5\% |
| Q40a_e |  | 2=No | 218 | 73.8\% | 160 | 82.7\% | 53 | 62.7\% | 5 | 77.1\% | 55 | 97.9\% | 15 | 74.5\% | 12 | 37.7\% | 3 | 41.5\% | 3 | 1 | 12 | 1 | 5 | 43.5\% | 90 | 76.5\% | 6 | 75.6\% | 10 | 83.5\% |
| Q40b_e |  |  | 49 | 2.90 | 21 | 2.62 | 27 | 2.98 | 1 | 5.00 | 1 | 5.00 | 2 | 0.90 | 12 | 3.30 | 4 | 1.85 | * | * |  | * | 6 | 4.09 | 22 | 2.25 | 1 | 2.00 | 1 | 11.00 |
| Q40c_e | Q40c_e. How many are ENERGY STAR rated? Commercial refigigeator |  | 26 | 1.50 | 10 | 0.90 | 15 | 1.54 | 1 | 5.00 |  | 5.00 | * | * |  | 0.63 | 2 | 2.76 | * | * | * | * | 1 | 3.00 | 16 | 1.39 | * | * | 1 | 0.00 |
|  |  | Total | 283 | 97.2\% | 193 |  | 84 |  | 6 |  | 56 |  | 19 | 1 | 34 | 1 | 8 | 1 | 3 | 1 | 12 | 1 | 11 | 1 | 114 | 1 | 7 | 1 | 12 |  |
|  |  | $1=$ Yes | 57 | 20.4\% | 271 | 14.0\% | 29 | 34.5\% | 1 | 22.9\% | 1 | 2.1\% | 2 | 11.9\% | 25 | 74.1\% | 4 | 51.2\% | 0 | * | 1 | 9.3\% | 6 | 56.5\% | 15 | 13.7\% | 0 | * | 2 | 16.5\% |
| Q40_ $\ddagger$ | Q40a_f. Do you have this equipment? Walk-in refrigerator | 2=No | 226 | 76.8\% | 1668 | 86.0\% | 55 | 6.5\% | 5 | 77.1\% | 55 | 97.9\% | 17 | 88.1\% |  | 25.9\% | 4 | 48.8\% | 3 | 1 | 11 | 90.7\% | 5 | 43.5\% | 99 | 86.3\% | 7 | 1 | 10 | 83.5\% |
| Q40b_f | Q40b_f. How many do you have? Walk-in refigigerator Q40c_f. How many are ENERGY STAR rated? Walk-in reftigerator |  | 43 | 1.84 | 20 | 1.26 | 22 | 2.27 | 1 | 2.00 | 1 | 5.00 | 1 | 4.00 | 19 | 1.69 | 3 | 1.33 | * | * | * | * | 5 | 1.62 | 12 | 1.70 | * |  | 1 | 3.00 |
|  |  |  | 15 | 0.84 |  | 0.45 | 7 | 1.14 | 1 | 1.00 |  | 5.00 |  |  | 6 | 0.52 | . | * | * | * | * | * | 1 | 1.00 | 6 | 0.54 | * | * | 1 | 0.00 |
|  |  | Total | 282 |  | 192 |  | 83 |  | 7 |  | 56 |  | 19 | 1 | 32 | 1 | 7 | 1 | 3 | 1 | 12 | 1 | 11 | 1. | 115 | 1 | 8 | 1 | 12 |  |
|  |  | $1=$ Yes | 49 | 18.1\% | 17 | 9.0\% | 29 | 35.3\% | 3 | 45.8\% | 1 | 2.1\% | 2 | 11.9\% | 20 | 64.7\% | 2 | 32.1\% | 0 | * | 2 | 18.5\% | 4 | 38.8\% | 10 | 9.2\% | 5 | 66.8\% | 2 | 16.5\% |


|  |  |  | overall |  | Rate Class |  |  |  |  |  | Segment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Total |  | 210 |  | 230 |  | 240 |  | 1=Office |  | 2=Retail |  | 3=Grocery Restauran |  | 4=HealthServices |  | 5=Education |  | 6=Warehouse |  | 7=LodgingHospitality MURB |  | $\begin{gathered} \text { 8=Other } \\ \text { Commercial } \end{gathered}$ |  | $9=$ Fishing |  | $\begin{aligned} & \text { 10=Manufacturing } \\ & \text { Refining } \\ & \text { Pulp\&Paper } \end{aligned}$ |  |
| Variable | Variable Label | value | n | Est | n | Est | n | Est | $n$ | Est | $n$ | Est | n | Est | n | Est | $n$ | Est | n | Est | n | Est | n | Est | n | Est | $n$ | Est | n | Est |
| Q40a_g | Q40a_g. Do you have this equipment? Walk-in frezer | 2=No | 233 | 79.1\% | 175 | 91.0\% | 54 | 64.7\% | 4 | 54.2\% | 55 | 97.9\% | 17 | 88.1\% | 12 | 35.3\% | 5 | 67.9\% | 3 | 1 | 10 | 81.5\% | 7 | 61.2\% | 105 | 90.8\% | 3 | 33.2\% | 10 | 83.5\% |
| Q40b_9 | Q40b_g. How many do you have? Walk-in frezer |  | 35 | 1.88 | 9 | 1.25 | 23 | 2.13 | 3 | 1.59 | 1 | 2.00 | 1 | 2.00 | 14 | 1.60 | 2 | 1.00 | * |  | 1 | 1.00 | 3 | 1.00 | 6 | 1.92 | 5 | 3.82 | 1 | 2.00 |
| Q40c_9 | Q40c_g. How many are ENERGY STAR rated? Walk-in freezer |  | 13 | 0.57 | 5 | 0.44 | 7 | 0.57 | 1 | 1.00 | 1 | 2.00 | . | * | 5 | 0.44 | * | * | * | * | * | * | * | * | 5 | 0.63 | 1 | 0.00 | 1 | 0.0 |
| Q40a_h |  | Total | 286 | 97.3\% | 196 | 1 | 83 |  | 7 | 1 | 56 | 1 | 19 | 1 | 32 | 1 | 8 | 1 | 3 | 1 | 12 | 1 | 11 | 1 | 118 | 1 | 8 | 1 | 12 |  |
|  | Q40a_h. Do you have this equipment? Open upright | $1=$ Yes | 50 | 17.8\% | 26 | 13.5\% | 23 | 28.0\% | 1 | 18.6\% | 2 | 3.8\% | 4 | 21.8\% | 16 | 51.7\% | 4 | 52.9\% | 1 | 35.4\% | 0 | * | 2 | 19.4\% | 20 | 17.7\% | 0 |  | 0 |  |
|  | refigerated display case | $2=$ No | 236 | 79.5\% | 170 | 86.5\% | 60 | 72.0\% | 6 | 81.4\% | 54 | 96.2\% | 15 | 78.2\% | 16 | 48.3\% | 4 | 47.1\% | 2 | 64.6\% | 12 | 1 | 9 | 80.6\% | 98 | 82.3\% | 8 | 1 | 12 |  |
| Q40b_h | Q40b_h. How many do you have? Open upright refrigerated display case |  | 35 | 4.06 | 17 | 1.79 | 17 | 5.94 | 1 | 5.00 | 2 | 1.55 | 2 | 4.19 | 9 | 9.86 | 4 | 1.52 | 1 | 1.00 | * | * | 1 | 2.0 | 15 | 2.07 | * | * | * |  |
| Q40c_h | Q40c_h. How many are ENERGY STAR rated? Open upright refrigerated display case |  | 17 | 11.19 | 9 | 1.03 | 7 | 23.86 | 1 | 5.00 | 1 | 2.00 | * | * | 5 | 35.22 | 1 | 2.00 | * | * | * | * | 1 | 2.00 | 9 | 0.98 | * | * | * |  |
| Q40a_ | Q40a_i. Do you have this equipment? Closed upright refrigerated display case | Total | 277 | 97.2\% | 189 | 1 | 81 |  | 7 | 1 | 56 | 1 | 20 | 1 | 30 | 1 | 7 | 1 | 2 | 1 | 12 | 1 | 11 | 1 | 112 | 1 | 8 | 1 | 12 |  |
|  |  | $1=$ Yes | 44 | 16.1\% | 23 | 12.4\% | 20 | 24.6\% | 1 | 18.6\% | 1 | 2.1\% | 5 | 25.5\% | 17 | 59.2\% | 1 | 11.3\% | 0 | * | 0 | * | 2 | 19.4\% | 18 | 16.7\% | 0 | * | , |  |
|  |  | 2=No | 233 | 81.1\% | 166 | 87.6\% | 61 | 75.4\% | 6 | 81.4\% | 55 | 97.9\% | 15 | 74.5\% | 13 | 40.8\% | 6 | 88.7\% | 2 | 1 | 12 | 1 | 9 | 80.6\% | 94 | 83.3\% | 8 | 1 | 12 |  |
|  | Q40b_i. How many do you have? Closed upright refrigerated display case |  | 29 | 5.32 | 13 | 2.59 | 15 | 7.44 | 1 | 5.00 | 1 | 1.00 | 1 | 12.00 | 12 | 9.25 | 1 | 2.00 | * | * | * |  | 2 | 1.50 | 12 | 1.92 | * | * | * |  |
| Q40b_i | upright <br> refigerated display case |  | 15 | 16.01 | 7 | 1.90 | 7 | 30.78 | 1 | 5.00 | 1 | 1.00 | . | * | 5 | 44.09 | 1 | 2.00 | * | * | * | * | 1 | 20 | 7 | 1.61 | * | * |  |  |
| Q40aj | Q40aj. Do you have this equipment? Open island refrigerated display case | Total | 274 | 97.2\% | 188 |  | 79 |  | 7 | 1 | 56 | 1 | 19 | 1 | 30 | 1 | 7 | 1 | 2 | 1 | 12 | 1 | 10 | 1 | 111 | 1 | 8 | 1 | 12 | 1 |
|  |  | $1=$ Yes | 16 | 6.0\% | 6 | 3.1\% | 10 | 12.8\% | 0 | * | 1 | 2.1\% | 2 | 11.9\% | 10 | 34.2\% | 0 | * | 0 | * | 0 |  | 0 |  | 2 | 1.9\% | 0 |  | 0 |  |
|  |  | 2=No | 258 | 91.2\% | 182 | 96.9\% | 69 | 87.2\% | 7 | 1 | 55 | 97.9\% | 17 | 88.1\% | 20 | 65.8\% | 7 | 1 | 2 | 1 | 12 | 1 | 10 | 1 | 109 | 98.1\% | 8 | 1 | 12 |  |
| Q40b j | Q40b_j. How many do you have? Open island refrigerated display case |  | 11 | 3.13 | 4 | 1.00 | 7 | 4.14 | * | * | 1 | 3.00 | 1 | 6.00 | 7 | 3.32 | * | * | * | * | * | * | * |  | 1 | 1.00 | * | * | * |  |
| Q40c 」 | Q40cj. How many are ENERGY STAR rated? Open island refrigerated display case |  | 4 | 17.48 | 2 | 0.50 | 2 | 31.50 | * |  | 1 | 3.00 |  | * | 2 | 32.86 | * | * | * | * | * |  | * |  | 1 | 1.00 | * | * | * |  |
| Q40a_k | Q40a_k. Do you have this equipment? Closed island refrigerated display case | Total | 270 | 97.1\% | 187 | 1 | 76 |  | 7 | 1 | 56 | 1 | 17 | 1 | 28 | 1 | 7 | 1 | 2 | 1 | 12 | 1 | 11 | 1 | 110 | 1 | 8 | 1 | 12 |  |
|  |  | 1 =Yes | 10 | 3.6\% | ${ }^{6}$ | 3.1\% | 4 | 5.3\% | O |  | 0 |  | 1 | 6.7\% |  | 21.3\% | 0 |  | 0 |  | 0 | * | 2 | 17.7\% | 1 | 0.9\% | 0 |  | 0 |  |
|  |  | 2=No | 260 | 93.5\% | 181 | 96.9\% | 72 | 94.7\% | 7 | 1 | 56 | 1 | 16 | 93.3\% | 22 | 78.7\% | 7 | 1 | 2 | 1 | 12 | 1 | 9 | 82.3\% | 109 | 99.1\% | 8 | 1 | 12 |  |
| Q40b_k | Q40b_k. How many do you have? Closed island refrigerated display case |  | 6 | 3.17 | 5 | 2.00 | 1 | 8.00 | * | * | * | * | * | * | 4 | 3.49 | * | * | * | * | * | * | 1 | 1.00 | 1 | 4.00 | * | * | . |  |
| Q40c_k | Q40c_k. How many are ENERGY STAR rated? Closed island refrigerated display case |  | 1 | 0.00 | 1 | 0.00 | * |  | * | * | * | * | * | * | 1 | 0.00 | * | * | * | * | * | * | * |  |  |  |  |  | * |  |
|  |  | Total | 284 | 97.2\% | 195 |  | 83 |  | 6 | 1 | 56 | 1 | 18 | 1 | 33 | 1 | 9 | 1 | 2 | 1 | 12 | 1 | 11 | 1 | 116 | 1 | 8 | 1 | 12 |  |
|  |  | $1=$ Yes | 74 | 26.1\% | 36 | 18.8\% | 35 | 41.9\% | 3 | 43.8\% | , | 2.1\% | , | 16.9\% | 19 | 59.8\% | 9 | 1 | 0 | * | 0 |  | 9 | 84.0\% | 27 | 24.0\% | 5 | 58.3\% | , |  |
| Q40a_ | Q40a_I. Do you have this equipment? Separate icemaker | 2=No | 210 | 71.1\% | 159 | 81.2\% | 48 | 58.1\% | 3 | 56.3\% | 55 | 97.9\% | 15 | 83.1\% | 14 | 40.2\% | 0 |  | 2 | 1 | 12 | 1 | 2 | 16.0\% | 89 | 76.0\% | 3 | 41.7\% | 12 |  |
| Q40c_1 | Q40b_l. How many do you have? Separate icemaker |  | 58 | 1.63 | 27 | 1.07 | 29 | 2.06 | 2 | 1.94 | 1 | 2.00 | 1 | 1.00 | 14 | 1.08 | 8 | 2.12 | * | * | * | * | 8 | 3.09 | 22 | 1.23 | 3 | 2.05 | * |  |
|  | Q40c_I. How many are ENERGY STAR rated? Separate icemaker |  | 22 | 0.64 | 11 | 0.63 | 10 | 0.60 | 1 | 1.00 | 1 | 2.00 | * | * | 5 | 0.62 | 1 | 1.00 | * | * | * |  | 2 | 0.00 | 13 | 0.61 | * |  |  |  |
| Q40a_m | Q40a_m. Do you have this equipment? Any additional refrigeration equipment? | Total | 257 | 97.3\% | 183 |  | 69 |  | 5 | 1 | 56 | 1 | 17 | 1 | 26 | 1 | 5 | 1 | 2 | 1 | 12 | 1 | 8 | 1 | 106 | 1 | 6 | 1 | 12 |  |
|  |  | $1=$ Yes | 29 | 11.4\% | 15 | 8.2\% | 14 | 20.5\% | 0 | * | 0 | * | 1 | 5.6\% | 6 | 22.7\% | 0 | * | 0 | * | 2 | 18.5\% | 2 | 22.6\% | 12 | 12.0\% | 3 | 54.2\% | 2 | 16.5\% |
|  |  | 2=No | 228 | 85.9\% | 168 | 91.8\% | 55 | 79.5\% | 5 | 1 | 56 | 1 | 16 | 94.4\% | 20 | 77.3\% | 5 | 1 | 2 | 1 | 10 | 81.5\% | 6 | 77.4\% | 94 | 88.0\% | 3 | 45.8\% | 10 | 83.5\% |
| Q40b_m | Q40b_m. How many do you have? Any additional refrigeration equipment? (DESCRIB |  | 17 | 2.75 | 10 | 1.48 | 7 | 4.29 | * | * | * | * | 1 | 1.00 | 4 | 2.10 | * | * | * | * | * | * | 1 | 1.00 | 8 | 2.39 | 2 | 7.50 | 1 | 1.00 |
| Q40c_m | Q40c_m. How many are ENERGY STAR rated? Any additional refrigeration equipment? (DESCRIB |  | 5 | 0.81 | 4 | 0.75 | 1 | 1.00 | * |  | * | * | 1 | 1.00 | 1 | 0.00 | * | * | * | * | 1 | 1.00 | * | * | 2 | 1.00 | * | , | * |  |
| Q41 | Q41. Do you have any cooking equipment at your business or organization, including microwave ovens? | Total | 399 | 97.1\% | 282 |  | 109 |  | 8 | 1 | 72 | 1 | 30 | 1 | 35 | 1 | 9 | 1 | 3 | 1 | 20 | 1 | 11 | 1 | 182 | 1 | 10 | 1 | 18 |  |
|  |  | $1=$ Yes | 322 | 78.4\% | 223 | 78.8\% | 91 | 83.5\% | 8 | 1 | 62 | 85.5\% | 26 | 87.3\% | 33 | 94.7\% | 9 | 1 | 3 | 1 | 13 | 65.7\% | 11 | 1 | 134 | 73.4\% | 7 | 70.0\% | 16 | 89.1\% |
|  |  | 2=No | 77 | 18.7\% | 59 | 21.2\% | 18 | 16.5\% | , |  | 10 | 14.5\% |  | 12.7\% | 2 | 5.3\% | 0 | * | 0 | * | 7 | 34.3\% | 0 |  | 48 | 26.6\% | 3 | 30.0\% |  | 10.9\% |
|  |  | Total | 326 | 97.0\% | 225 |  | 93 |  | 8 | 1 | 62 | 1 | 26 | 1 | 34 | 1 | 9 | 1 | 3 | 1 | 13 | 1 | 11 | 1 | 137 | 1 | 7 | 1 | 16 |  |
|  |  | $1=$ Yes | 318 | 94.7\% | 220 | 97.7\% | 91 | 97.8\% | 7 | 92.9\% | 62 | 1 | 26 | 1 | 32 | 94.6\% | 9 | 1 | 3 | 1 | 13 | 1 | 11 | 1 | 131 | 95.6\% | 7 | 1 | 16 |  |
| Q42a_a | Q42a_a. Do you have this equipment? Microwave oven | 2=No | 8 | 2.3\% | 5 | 2.3\% | 2 | 2.2\% | 1 | 7.1\% | 0 | * | 0 | * | 2 | 5.4\% | 0 | * | 0 | * | 0 | * | 0 | * | 6 | 4.4\% | 0 | * | 0 |  |
| Q42b_a | Q42b_a. How many do you have? Microwave oven |  | 272 | 4.00 | 188 | 1.69 | 78 | 8.34 | 6 | 8.60 | 53 | 2.02 | 24 | 2.27 | 28 | 1.75 | 8 | 3.90 | 3 | 4.18 | 11 | 1.42 | 8 | 41.35 | 110 | 3.56 | 6 | 3.81 | 14 | 2.63 |
| Q42c_a | Q42c_a. How many are ENERGY STAR rated? Microwave oven |  | 147 | 3.11 | 102 | 1.06 | 42 | 6.69 | 3 | 10.33 | 30 | 1.97 | 10 | 0.94 | 9 | 1.44 | 3 | 3.89 | 1 | 1.00 | 8 | 1.02 | 5 | 40.21 | 65 | 1.86 | 3 | 2.33 | 9 | 0.92 |
|  | Q42a_b. Do you have this equipment? Residential ranges/oven | Total | 305 | 97.7\% | 208 |  | 89 |  | 8 |  | 60 |  | 24 |  | 32 | 1 | 7 | 1 | 3 |  | 13 | 1 | 11 | 1 | 127 | 1 | 7 | 1 | 13 |  |
|  |  | 1 =Yes | 165 | 53.5\% | 107 | 52.0\% | 51 | 57.7\% | 1 | 84.3\% | 26 | 44.5\% | 4 | 17.4\% | 13 | 42.5\% | 4 | 56.6\% | 2 | 64.6\% | , | 23.2\% | 6 | 54.9\% | 93 | 73.5\% | 5 | 67.7\% | 5 | 42.5\% |
| Q42a_b |  | 2=No | 140 | 44.1\% | 101 | 48.0\% | 38 | 42.3\% | 1 | 15.7\% | 34 | 55.5\% | 20 | 82.6\% | 19 | 57.5\% | 3 | 43.4\% |  | 35.4\% | 10 | 76.8\% | 5 | 45.1\% | 34 | 26.5\% | 2 | 32.3\% | 8 |  |
| Q42b_b | Q42b_b. How many do you have? Residential ranges/oven |  | 145 | 4.94 | 93 | 3.19 | 46 | 8.07 | 6 | 4.33 | 23 | 1.59 | 4 | 1.23 | 12 | 1.15 | 4 | 2.13 | 2 | 1.00 | 2 | 1.00 | 4 | 9.86 | 81 | 7.26 | 4 | 2.58 | 5 | 2.09 |
| Q42c_b | Q42c b. How many are ENERGY STAR rated? Residential ranges/oven |  | 76 | 1.59 | 49 | 1.43 | 25 | 1.46 | 2 | 5.50 | 12 | 1.14 | 1 | 2.00 | 3 | 1.30 | 2 | 2.93 | 1 | 0.00 | 2 | 1.00 | 3 | 3.05 | 45 | 1.74 | 1 | 3.00 | 4 | 0.50 |
|  |  | Total | 289 | 97.6\% | 195 |  | 86 |  | 8 | 1 | 54 | 1 | 24 | 1 | 33 | 1 | 8 | 1 | 3 | 1 | 12 | 1 | 11 | 1 | 116 | 1 | 7 | 1 | 13 | 1 |
| Q42a_c |  | $1=$ Yes | 52 | 18.4\% | 20 | 10.3\% | 31 | 35.9\% | 1 | 15.7\% | 1 | 2.2\% |  | 13.4\% | 15 | 46.2\% | 7 | 88.6\% | 0 | * | 0 | * | 6 | 56.5\% | 19 | 17.2\% | 1 | 16.1\% | 0 |  |
|  | Q42a_c. Do you have this equipment? Commercial range | 2=No | 237 | 79.1\% | 175 | 89.7\% | 55 | 64.1\% | 7 | 84.3\% | 53 | 97.8\% | 21 | 86.6\% | 18 | 53.\% | 1 | 11.4\% | 3 | 1 | 12 | 1 | 5 | 43.5\% | 97 | 82.8\% | 6 | 83.9\% | 13 |  |







[^0]:    ${ }^{1}$ Sample sizes may be small for certain heating systems.
    2 Please note that some responses are not statistically valid due to sample size.

