

1 Q. Further to the response to PUB-Nalcor-008, page 3 of 12, lines 5-7, please provide  
2 support for the statement that “This stand-alone entity has become a common  
3 Canadian market structure approach...” In the response please provide details on  
4 all Canadian utilities that have established an energy marketing organization  
5 separately from the regulated utility to buy and sell capacity and energy by and for  
6 the utility and that performs the same functions as Nalcor Energy Marketing as  
7 described in the report provided in the response to PUB-Nalcor-177.

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10 A. Nalcor is aware of the following energy marketing organizations that perform  
11 functions for Canadian utilities that are similar to the functions performed by Nalcor  
12 Energy Marketing:

- 13
- 14 • Powerex Corp. is a marketing company affiliate of BC Hydro;
  - 15 • NorthPoint Energy Solutions Inc. is a marketing company affiliate of SaskPower;
  - 16 • Hydro Quebec Energy Marketing Inc. is a marketing company affiliate of Hydro  
17 Quebec;
  - 18 • New Brunswick Energy Marketing Corp. is a marketing company affiliate of New  
19 Brunswick Power; and
  - 20 • Emera Energy and NS Power Energy Marketing Inc. are marketing company  
affiliates of Nova Scotia Power.