

1 **Q.** Reference: *Fair Return for Newfoundland Power (NP)*, Evidence of
2 Laurence D. Booth, September 28, 2021, page 87, lines 3-5.
3

- 4 a) Please confirm that Mr. Coyne utilizes a Canadian proxy group and risk
5 comparisons in his evidence.
6
7 b) Please indicate whether Mr. Coyne's Canadian proxy group results are
8 higher or lower than his US proxy group results.
9

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11 **A.** Dr. Booth can partially confirm both these statements. The adjective partial is
12 because Mr. Coyne's Canadian utilities includes Emera which is now regarded
13 as predominantly a US utility while two are pipelines (Enbridge and Altagas)
14 where Altagas now has no Canadian utility operations and what utility
15 operations it owns are based in the US after its acquisition of WGL on July 6
16 2018. The Yahoo finance description of Altagas is below
17

18 **Description**

19 AltaGas Ltd. operates as a diversified energy infrastructure company in North
20 America. The company operates through two segments, Utilities and
21 Midstream. *The Utilities segment owns and operates regulated natural gas*
22 *distribution utilities in Michigan, Alaska, the District of Columbia, Maryland,*
23 *and Virginia;* and two regulated natural gas storage utilities in the United States
24 serving approximately 1.7 million customers. This segment also provides
25 interstate natural gas transportation and storage services. It serves homes and
26 businesses. The Midstream segment engages in the natural gas gathering and
27 processing; natural gas liquids (NGL) extraction and fractionation,
28 transmission, and storage; and natural gas and NGL marketing activities. This
29 segment owns approximately 1.5 billion cubic feet per day of natural gas
30 capacity. The company also holds interest in a regulated pipeline in the
31 Marcellus/Utica gas formation in the northeastern United States; and engages
32 in LPG exports and distribution, domestic terminals, wellsite fluids and fuels,
33 and trucking and liquids handling businesses. It serves residential, commercial,
34 and industrial customers primarily in the Western Canada Sedimentary Basin.
35 Additionally, the company operates two natural gas-fired plants with 577 MW
36 of generating capacity in California and Colorado; and energy storage assets in
37 Alberta, Canada, as well as nine states and the district of Columbia in the
38 United States. AltaGas Ltd. was founded in 1994 and is headquartered in
39 Calgary, Canada.
40

41 Substantially half Mr. Coyne's sample have question marks against them,
42 which is a fact of life given the changes in the ownership and strategy of
43 Canadian UHCs.