

1 **Q. What means has either Newfoundland Power or Bell Aliant used to determine and**
2 **evaluate any risk of negative impact, either from a cost or a service perspective, to**
3 **current Newfoundland Power customers as a result of the sale of the joint use**
4 **structures to Bell Aliant?**

5
6 A. In 2010, Newfoundland Power assembled a management team to evaluate and address all
7 issues which were presented by the change in the regime governing the Joint-Use Support
8 Structures. This team included the three current Vice Presidents of Newfoundland
9 Power, as well as a number of engineering professionals and business managers.

10
11 Collectively, the team's experience included (i) engineering and managerial
12 responsibility for joint-use in Newfoundland Power's service territory over a period of 25
13 years; (ii) engineering and managerial responsibility for joint-use in Prince Edward Island
14 and Alberta; (iii) service on national committees dealing with joint-use in Canada for
15 over a decade; and (iv) negotiation of the arrangements concluded in 2001 whereby
16 Newfoundland Power agreed to purchase the Joint-Use Support Structures owned by Bell
17 Aliant subject to a right of Bell Aliant to repurchase 40% of Joint-Use Support Structures
18 from Newfoundland Power after December 31st, 2010.

19
20 Through the collective efforts of this team all aspects of the change in Joint-Use regime
21 were evaluated by Newfoundland Power, including the risk of negative impacts, from
22 either a cost or service perspective, to current Newfoundland Power customers.

23
24 Please refer to the Response to Request for Information PUB-NP-34 for a description of
25 the primary risks identified and the steps taken by Newfoundland Power to address those
26 risks.

27
28 Please refer to the Response to Request for Information PUB-NP-35 for a description of
29 potential cost benefits associated with the change in Joint-Use regime which are not
30 included in the Prefiled Evidence.