

1 Q. Consumer Question: Regarding load growth, if an average domestic all-electric  
2 customer were to install an air-source heat pump, how much does Nalcor estimate  
3 would be the reduction in that customer's electricity consumption per year? What  
4 if the heat pump was a ground-source one?

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7 A. The table below provides Nalcor's estimates of the reduction in electricity  
8 consumption for heating if an average domestic all-electric household were to  
9 install an air-source or ground-source heat pump.

|   | Air-Source Heat Pump | Ground-Source Heat Pump |
|---|----------------------|-------------------------|
| Heat Pump Seasonal Performance Factor (HSPF) <sup>1,2</sup> | 6.7 to 7.4           | 8.9 to 12.0             |
| Average All Electric Household Annual Consumption (kWh)     | 24,700               | 24,700                  |
| Average Annual Heating Energy Requirements (kWh)            | 15,400               | 15,400                  |
| Annual Energy Requirements with Heat Pump (kWh)             | 7,474                | 5,143                   |
| Electricity Savings (kWh) <sup>3</sup>                      | 7,926                | 10,257                  |
| Percentage Savings on Household Consumption                 | 32%                  | 42%                     |

Note 1: HSPF as per Natural Resources Canada

Note 2: Heat pump energy requirements calculated at HSPF range midpoint

Note 3: The impact on system peak demand of resistance or alternate backup for an air-source heat pump has not been established.