

1 Q. **Reference: Volume I, Schedule B-I, Issue Topic: Operating Efficiencies**

2 Please provide a table reconciling the annual increases in salaries from 2023 to the 2027 test
3 year. Please show separately, increases due to FTEs and increases due to compensation
4 increases. For each category, please provide explanations for the changes. As part of the
5 response, please outline the economic increases in percentages provided in each year and all
6 assumptions used to determine the forecast years.

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9 A. Please refer to Newfoundland and Labrador Hydro's response to PUB-NLH-023 of this
10 proceeding.