

1 Q. Considering that Marathon Gold Corporation is a new customer, did Hydro reflect a normalized
2 load forecast in the preparation of the Island Industrial load forecast in preparing the 2027 Test
3 Year cost of service study? Explain.

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6 A. Newfoundland and Labrador Hydro incorporated a normalized demand forecast (peak Power on
7 Order in the 2027 Test Year) and a more conservative energy forecast (approximately 15% less
8 than the optimized load factor for this type of customer) in the 2027 Test Year. The more
9 conservative energy forecast was based on available data and historical performance of new
10 Industrial customer behavior. It is expected that new Industrial customers will have a lower load
11 factor as they ramp up to full operations.