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1 Q. Reference Evidence of Laurence Booth dated September 25, 2018

Page 80, lines 16-18: Dr. Booth states that Newfoundland Power is a "low risk" utility with an "excessively conservative common equity ratio". If the Board concludes Newfoundland Power is an average risk Canadian utility as it has in the past, how would this affect Dr. Booth's opinion on what a fair ROE is?

7 8 A. It wouldn't, a 9 Canadian lov

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It wouldn't, as Dr. Booth's assessment is that NP is a low risk utility similar to other Canadian low risk utilities. In practice, Dr. Booth's observation is that the regulated utility's capital structure has a minimal impact on shareholder risk, since Canadian utilities routinely earn their allowed ROE. As the National Energy Board and the Ontario Energy Board have both stated the common equity ratio should reflect this business risk, so the same allowed ROE can be awarded to different risk utilities. The only outlier in NP's regulation is the very conservative common equity ratio, which can't be justified either on business risk or the "small" size of NP.