

1 **Q. If there are limited supplies of electric cars coming to the province during the next**  
2 **decade, how would this affect the forecast in your presentations?**

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4 A. *This Request for Information relates to the Electrification, Conservation and Demand*  
5 *Management Plan: 2021-2025 (the “2021 Plan”) developed in partnership by*  
6 *Newfoundland Power Inc. (“Newfoundland Power”) and Newfoundland and Labrador*  
7 *Hydro (“Hydro”) (collectively, the “Utilities”) and the related Technical Conference*  
8 *presented by the Utilities on February 1, 2022. Accordingly, the response reflects*  
9 *collaboration between the Utilities.*

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11 If there is a limited supply of electric vehicles (“EVs”) coming to the province during the  
12 next decade, it would likely lower the forecast number of EV purchases in the province.

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14 The 2021 Plan is designed to influence the EV market in several ways. Purchase  
15 incentives are designed to reduce the upfront cost of purchasing an EV, which addresses  
16 a primary barrier identified by customers to purchasing an EV.<sup>1</sup> The Automobile  
17 Dealership Association of Newfoundland and Labrador has indicated that a commitment  
18 to EV purchase incentives can drive demand for EVs, thereby influencing the supply of  
19 EVs in the province. Increasing access to public fast charging and increasing customer  
20 awareness of the benefits of EVs will also help increase demand for EVs, thereby  
21 influencing the supply.

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23 The Utilities will evaluate market conditions in determining any required adjustments to  
24 programs in the future.

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<sup>1</sup> See Attachment A of response to Request for Information TC-PUB-NP-002.