Q. (Reference Application) Please provide an update on the load research study relating to the impact of conversions from electric baseboard heating to heat pumps.

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A. The *Heat Pump Load Study – Annual Results* report was included as Appendix B of Newfoundland Power's *2021 Conservation and Demand Management Report* which was filed with the Board on April 1, 2022. The Company is currently assessing whether to

continue the study in the 2022-2023 winter season.

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